



NS Solutions

2012年3月期 第2四半期決算 参考資料

Appendix of Financial Results for the Quarterly Period ended September 30, 2011

2011年10月26日
October 26, 2011

新日鉄ソリューションズ株式会社 NS Solutions Corporation

(注)この資料では、従来百万円未満四捨五入で表示しておりましたが、2008年度末以降は百万円単位で切捨て表示をしております。

(Note) In this material, previously, figures had been rounded to the nearest millions of yen. From the fiscal year ended March 31, 2009, figures have been rounded down to the nearest millions of yen.

【連結】

1.連結四半期業績概要 Outline of Quarterly Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2011/03 | | | | | 2012/03 | | | | |
|------------|--|---------|--------|--------|--------|---------|---------|--------|----|----|--------|
| | | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| 受注高 | Amount of order acceptance | 32,942 | 41,745 | 36,146 | 51,189 | 162,023 | 36,274 | 44,559 | | | 80,833 |
| 業務ソリューション | Business solutions | 18,343 | 22,257 | 19,210 | 28,522 | 88,334 | 18,913 | 25,129 | | | 44,043 |
| 基盤ソリューション | Platform solutions | 4,386 | 4,903 | 4,403 | 7,141 | 20,835 | 4,868 | 3,895 | | | 8,763 |
| ビジネスサービス | Business services | 10,212 | 14,584 | 12,531 | 15,525 | 52,853 | 12,492 | 15,533 | | | 28,025 |
| 期末受注残高 | Order backlog at end of period | 57,638 | 59,648 | 60,341 | 61,010 | 61,010 | 60,988 | 65,632 | | | 65,632 |
| 業務ソリューション | Business solutions | 30,736 | 31,746 | 32,420 | 29,291 | 29,291 | 30,080 | 33,108 | | | 33,108 |
| 基盤ソリューション | Platform solutions | 8,492 | 8,979 | 8,944 | 10,459 | 10,459 | 10,146 | 9,475 | | | 9,475 |
| ビジネスサービス | Business services | 18,409 | 18,922 | 18,976 | 21,260 | 21,260 | 20,762 | 23,048 | | | 23,048 |
| 売上高 | Net sales | 33,988 | 39,735 | 35,453 | 50,519 | 159,697 | 36,296 | 39,915 | | | 76,211 |
| 業務ソリューション | Business solutions | 16,975 | 21,247 | 18,537 | 31,652 | 88,411 | 18,124 | 22,102 | | | 40,226 |
| 基盤ソリューション | Platform solutions | 4,321 | 4,416 | 4,439 | 5,625 | 18,802 | 5,181 | 4,566 | | | 9,747 |
| ビジネスサービス | Business services | 12,692 | 14,071 | 12,476 | 13,242 | 52,482 | 12,990 | 13,246 | | | 26,237 |
| 売上総利益 | Gross profit | 7,003 | 7,269 | 7,285 | 9,334 | 30,893 | 7,898 | 7,188 | | | 15,087 |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 5,232 | 4,893 | 4,730 | 4,967 | 19,816 | 5,168 | 4,902 | | | 10,070 |
| 営業利益 | Operating income | 1,771 | 2,375 | 2,554 | 4,366 | 11,076 | 2,730 | 2,286 | | | 5,016 |
| 経常利益 | Ordinary income | 1,996 | 2,408 | 2,585 | 4,407 | 11,397 | 2,877 | 2,349 | | | 5,226 |
| 当期純利益 | Net income | 1,089 | 1,293 | 1,520 | 2,500 | 6,404 | 1,404 | 1,317 | | | 2,721 |
| 包括利益 | Comprehensive income | 1,074 | 1,361 | — | — | 6,541 | 1,390 | 1,395 | | | 2,786 |
| 営業利益率(%) | Operating income margin (%) | 5.2% | 6.0% | 7.2% | 8.6% | 6.9% | 7.5% | 5.7% | | | 6.6% |
| 売上高総利益率(%) | Gross profit margin (%) | 20.6% | 18.3% | 20.6% | 18.5% | 19.3% | 21.8% | 18.0% | | | 19.8% |
| 新日鉄向け売上高 | Sales to Nippon Steel Corp. | 7,448 | 8,755 | 6,430 | 6,535 | 29,170 | 6,573 | 6,359 | | | 12,933 |

巻末の開示事項をご覧下さい。 Please see the important disclosures at the end of this material.

【連結】

上期財務情報 First Half Financial Information
2.連結業績概要 Outline of Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2007/9 | | 2008/9 | | 2009/9 | | 2010/9 | | 2011/9 | |
|----------------|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) |
| 受注高 | Amount of order acceptance | 86,566 | 87,239 | 72,005 | 74,687 | 80,833 | | | | | |
| 業務ソリューション | Business solutions | 55,210 | 52,348 | 41,203 | 40,601 | 44,043 | | | | | |
| 基盤ソリューション | Platform solutions | 9,584 | 8,949 | 8,250 | 9,290 | 8,763 | | | | | |
| ビジネスサービス | Business services | 21,772 | 25,942 | 22,551 | 24,796 | 28,025 | | | | | |
| 期末受注残高 | Order backlog at end of period | 54,616 | 58,694 | 57,969 | 59,648 | 65,632 | | | | | |
| 業務ソリューション | Business solutions | 31,841 | 33,283 | 31,942 | 31,746 | 33,108 | | | | | |
| 基盤ソリューション | Platform solutions | 4,470 | 3,450 | 4,339 | 8,979 | 9,475 | | | | | |
| ビジネスサービス | Business services | 18,305 | 21,962 | 21,688 | 18,922 | 23,048 | | | | | |
| 売上高 ※1 | Net sales | 75,955 | 76,445 | 69,803 | 73,724 | 76,211 | | | | | |
| 業務ソリューション | Business solutions | 44,690 | 44,033 | 38,389 | 38,222 | 40,226 | | | | | |
| 基盤ソリューション | Platform solutions | 10,181 | 8,789 | 7,404 | 8,737 | 9,747 | | | | | |
| ビジネスサービス | Business services | 21,084 | 23,622 | 24,009 | 26,764 | 26,237 | | | | | |
| 売上総利益 ※1 | Gross profit | 16,531 | 15,373 | 14,420 | 14,273 | 15,087 | | | | | |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 10,184 | 11,058 | 10,369 | 10,126 | 10,070 | | | | | |
| 営業利益 ※1 | Operating income | 6,347 | 4,315 | 4,050 | 4,147 | 5,016 | | | | | |
| 経常利益 ※1 | Ordinary income | 6,528 | 4,576 | 4,266 | 4,404 | 5,226 | | | | | |
| 四半期純利益 | Net income | 3,538 | 2,338 | 2,313 | 2,383 | 2,721 | | | | | |
| 包括利益 | Comprehensive income | — | — | — | 2,435 | 2,786 | | | | | |
| 営業利益率(%) | Operating income margin (%) | 8.4% | 5.6% | 5.8% | 5.6% | 6.6% | | | | | |
| 売上高総利益率(%) | Gross profit margin (%) | 21.8% | 20.1% | 20.7% | 19.4% | 19.8% | | | | | |
| 新日鉄向け売上高 | Sales to Nippon Steel Corp. | 11,256 | 12,772 | 14,204 | 16,204 | 12,933 | | | | | |
| 1株当たり四半期純利益(円) | Net income per share (yen) | 66.76 | 44.12 | 43.66 | 44.97 | 51.34 | | | | | |
| 純資産 | Net assets | 70,755 | 75,894 | 80,029 | 84,405 | 89,109 | | | | | |
| 総資産 | Total assets | 108,929 | 115,939 | 122,699 | 126,110 | 133,007 | | | | | |
| 研究開発費 | R&D expenses | 615 | 586 | 539 | 644 | 750 | | | | | |
| 設備投資 ※2 | Capital expenditure | 900 | 737 | 2,396 | 3,784 | 3,410 | | | | | |
| 減価償却費 ※2 | Depreciation and amortization | 920 | 881 | 967 | 1,071 | 1,161 | | | | | |
| 期末従業員数(人) | Number of employees at end of period (jobs) | 4,328 | 4,671 | 4,882 | 4,965 | 5,022 | | | | | |

※1 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期第2四半期決算短信をご参照下さい。
On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for the Second Quarter of FY2009.

※2 2009年3月期より、設備投資及び減価償却費に、リース資産の新規購入及び減価償却費を含めております。
The amount of newly leased assets and that of their depreciation and amortization have been included in above items "Capital expenditure" and "Depreciation and amortization", respectively, from the fiscal year ended March 31, 2009.

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

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上期財務情報 First Half Financial Information

3.要約連結損益計算書 Condensed Consolidated Statements of Income

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2007/9 | 2008/9 | 2009/9 | 2010/9 | 2011/9 |
|----------------|---|-------------|-------------|-------------|-------------|-------------|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) |
| 売上高 ※ | Net sales | 75,955 | 76,445 | 69,803 | 73,724 | 76,211 |
| 売上原価 | Cost of sales | 59,424 | 61,071 | 55,382 | 59,451 | 61,123 |
| 売上総利益 ※ | Gross profit | 16,531 | 15,373 | 14,420 | 14,273 | 15,087 |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 10,184 | 11,058 | 10,369 | 10,126 | 10,070 |
| 営業利益 ※ | Operating income | 6,347 | 4,315 | 4,050 | 4,147 | 5,016 |
| 営業外収益 | Non-operating income | 199 | 275 | 305 | 335 | 270 |
| 営業外費用 | Non-operating expenses | 18 | 14 | 89 | 77 | 60 |
| 経常利益 ※ | Ordinary income | 6,528 | 4,576 | 4,266 | 4,404 | 5,226 |
| 特別利益 | Extraordinary income | — | — | — | — | — |
| 特別損失 | Extraordinary loss | 5 | 17 | — | — | — |
| 税金等調整前四半期純利益 ※ | Income before income taxes and minority interests | 6,523 | 4,560 | 4,266 | 4,404 | 5,226 |
| 法人税等 | Income taxes-current | 2,679 | 2,032 | 1,888 | 1,907 | 2,380 |
| 法人税等調整額 | Income taxes-deferred | 119 | — | — | — | — |
| 少数株主利益 | Minority interests in income | 186 | 190 | 64 | 113 | 124 |
| 四半期純利益 | Net income | 3,538 | 2,338 | 2,313 | 2,383 | 2,721 |
| 包括利益 | Comprehensive income | — | — | — | 2,435 | 2,786 |

売上原価の内訳

Breakdown of cost of sales

| | | | | | | |
|-----|----------------------|--------|--------|--------|--------|--------|
| 労務費 | Labor cost | 15,197 | 16,447 | 16,918 | 17,569 | 17,847 |
| 材料費 | Material cost | 17,123 | 20,180 | 17,158 | 20,872 | 21,680 |
| 外注費 | Subcontract expenses | 22,858 | 21,260 | 17,653 | 17,103 | 20,001 |
| その他 | Other | 4,246 | 3,184 | 3,653 | 3,905 | 1,593 |

販売費及び一般管理費の内訳

Breakdown of selling, general and administrative expenses

| | | | | | | |
|-------|--|-------|-------|-------|-------|-------|
| 労務費 | Labor cost | 4,338 | 4,739 | 4,736 | 4,618 | 4,654 |
| 営業支援費 | Operating expense for acceptance of orders | 1,737 | 2,025 | 1,653 | 1,654 | 1,671 |
| その他 | Other | 4,109 | 4,294 | 3,980 | 3,852 | 3,744 |

※ 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期第2四半期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for the Second Quarter of FY2009.

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上期財務情報 First Half Financial Information

4.要約連結キャッシュ・フロー計算書 Condensed Consolidated Statements of Cash Flows

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2007/9 | | 2008/9 | | 2009/9 | | 2010/9 | | 2011/9 | |
|--------------------------|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|--|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | | |
| 税金等調整前四半期純利益 | Income before income taxes and minority interests | 6,523 | 4,560 | 4,266 | 4,404 | 5,226 | | | | | |
| 減価償却費 | Depreciation and amortization | 920 | 881 | 967 | 1,071 | 1,161 | | | | | |
| のれん償却額 | Amortization of goodwill | — | 41 | 82 | 82 | 82 | | | | | |
| 退職給付引当金の増減額(△は減少) | Increase (decrease) in provision for retirement benefits | 429 | 494 | 528 | 529 | 400 | | | | | |
| 投資有価証券評価損益(△は益) | Loss (gain) on valuation of investment securities | 5 | — | — | — | — | | | | | |
| 売上債権の増減額(△は増加) | Decrease (increase) in notes and accounts receivable-trade | 10,495 | 6,988 | 9,632 | 8,314 | 3,578 | | | | | |
| たな卸資産の増減額(△は増加) | Decrease (increase) in inventories | △ 1,973 | △ 2,146 | △ 2,063 | △ 1,842 | △ 3,526 | | | | | |
| 仕入債務の増減額(△は減少) | Increase (decrease) in notes and accounts payable-trade | △ 6,059 | △ 4,562 | △ 6,642 | △ 5,113 | △ 3,462 | | | | | |
| その他 | Other, net | △ 589 | 388 | 1,565 | △ 1,884 | 1,142 | | | | | |
| 小計 | Subtotal | 9,751 | 6,644 | 8,335 | 5,561 | 4,603 | | | | | |
| 法人税等の支払額 | Income taxes paid | △ 4,447 | △ 4,330 | △ 4,077 | △ 2,483 | △ 2,925 | | | | | |
| その他 | Other, net | 184 | 237 | 193 | 200 | 232 | | | | | |
| 営業活動によるキャッシュ・フロー | Net cash provided by (used in) operating activities | 5,488 | 2,551 | 4,451 | 3,278 | 1,909 | | | | | |
| 定期預金の預入による支出 | Payments into time deposits | △ 1,000 | — | — | — | — | | | | | |
| 有価証券の取得による支出 | Purchase of short-term investment securities | △ 3,006 | △ 2,000 | △ 6,150 | △ 997 | △ 4,000 | | | | | |
| 有価証券の償還による収入 | Proceeds from redemption of securities | — | 3,000 | 2,200 | 7,000 | 1,000 | | | | | |
| 有形及び無形固定資産の取得による支出 | Purchase of property, plant and equipment and intangible assets | △ 900 | △ 737 | △ 970 | △ 3,767 | △ 3,401 | | | | | |
| 投資有価証券の取得による支出 | Purchase of investment securities | △ 341 | △ 3,001 | △ 0 | △ 0 | △ 999 | | | | | |
| 投資有価証券の償還による収入 | Proceeds from redemption of investment securities | — | — | 3,000 | — | 1,000 | | | | | |
| 連結の範囲の変更を伴う子会社株式の取得による支出 | Purchase of investments in subsidiaries resulting in change in scope of consolidation | — | △ 3,470 | — | — | — | | | | | |
| 関係会社貸付けによる支出 | Payments of loans receivable from subsidiaries and affiliates | — | — | △ 12,000 | — | — | | | | | |
| 関係会社貸付金の回収による収入 | Collection of loans receivable from subsidiaries and affiliates | — | — | 12,000 | — | — | | | | | |
| 関係会社株式の取得による支出 | Purchase of stocks of subsidiaries and affiliates | — | — | — | △ 21 | — | | | | | |
| その他 | Other, net | △ 395 | △ 104 | △ 24 | 110 | 6 | | | | | |
| 投資活動によるキャッシュ・フロー | Net cash provided by (used in) investing activities | △ 5,642 | △ 6,312 | △ 1,944 | 2,323 | △ 6,394 | | | | | |
| 配当金の支払額 | Cash dividends paid | △ 927 | △ 1,060 | △ 1,192 | △ 1,059 | △ 1,059 | | | | | |
| リース債務の返済による支出 | Repayments of lease obligations | — | △ 97 | △ 185 | △ 245 | △ 225 | | | | | |
| その他 | Other, net | △ 81 | △ 101 | △ 106 | △ 36 | △ 67 | | | | | |
| 財務活動によるキャッシュ・フロー | Net cash provided by (used in) financing activities | △ 1,008 | △ 1,258 | △ 1,483 | △ 1,341 | △ 1,352 | | | | | |
| 現金及び現金同等物に係る換算差額 | Effect of exchange rate change on cash and cash equivalents | 2 | 9 | 3 | △ 2 | 0 | | | | | |
| 現金及び現金同等物の増減額(△は減少) | Net increase (decrease) in cash and cash equivalents | △ 1,161 | △ 5,010 | 1,027 | 4,257 | △ 5,836 | | | | | |
| 現金及び現金同等物の期首残高 | Cash and cash equivalents at beginning of period | 29,510 | 34,155 | 35,427 | 34,115 | 33,084 | | | | | |
| 現金及び現金同等物の四半期末残高 | Cash and cash equivalents at end of period | 28,349 | 29,145 | 36,455 | 38,373 | 27,247 | | | | | |

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【連結】

5.連結業績概要 Outline of Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2008/3 | 2009/3 | 2010/3 | 2011/3 | 2012/3 2011.4.28 (前回見通し) | 2012/3 (見通し Outlook) |
|---------------|--|-------------|-------------|-------------|-------------|--------------------------------|-------------------------|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | Previous Outlook | (見通し Outlook) |
| 受注高 | Amount of order acceptance | 169,295 | 169,407 | 155,075 | 162,023 | — | — |
| 業務ソリューション | Business solutions | 105,522 | 100,029 | 88,944 | 88,334 | — | — |
| 基盤ソリューション | Platform solutions | 20,471 | 18,001 | 20,470 | 20,835 | — | — |
| ビジネスサービス | Business services | 43,301 | 51,376 | 45,660 | 52,853 | — | — |
| 期末受注残高 | Order backlog at end of period | 47,900 | 55,767 | 58,685 | 61,010 | — | — |
| 業務ソリューション | Business solutions | 24,968 | 29,127 | 29,368 | 29,291 | — | — |
| 基盤ソリューション | Platform solutions | 3,290 | 3,493 | 8,427 | 10,459 | — | — |
| ビジネスサービス | Business services | 19,642 | 23,146 | 20,890 | 21,260 | — | — |
| 売上高 ※1 | Net sales | 165,400 | 161,539 | 152,158 | 159,697 | 160,000 | 165,000 |
| 業務ソリューション | Business solutions | 101,876 | 95,869 | 88,704 | 88,411 | 88,000 | 91,000 |
| 基盤ソリューション | Platform solutions | 22,248 | 17,797 | 15,537 | 18,802 | 19,500 | 21,500 |
| ビジネスサービス | Business services | 41,276 | 47,872 | 47,916 | 52,482 | 52,500 | 52,500 |
| 売上総利益 ※1 | Gross profit | 35,633 | 33,253 | 31,087 | 30,893 | 31,200 | 32,200 |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 20,736 | 21,745 | 20,297 | 19,816 | 20,000 | 20,000 |
| 営業利益 ※1 | Operating income | 14,896 | 11,508 | 10,790 | 11,076 | 11,200 | 12,200 |
| 経常利益 ※1 | Ordinary income | 15,247 | 11,943 | 11,221 | 11,397 | 11,500 | 12,500 |
| 当期純利益 | Net income | 8,425 | 6,364 | 6,298 | 6,404 | 6,500 | 6,900 |
| 包括利益 | Comprehensive income | — | — | 6,558 | 6,541 | — | — |
| 営業利益率(%) | Operating income margin (%) | 9.0% | 7.1% | 7.1% | 6.9% | 7.0% | 7.4% |
| 売上高総利益率(%) | Gross profit margin (%) | 21.5% | 20.6% | 20.4% | 19.3% | 19.5% | 19.5% |
| 新日鉄向け売上高 | Sales to Nippon Steel Corp. | 22,376 | 25,977 | 27,700 | 29,170 | — | — |
| 1株当たり当期純利益(円) | Net income per share (yen) | 158.96 | 120.09 | 118.84 | 120.84 | 122.65 | 130.19 |
| 純資産 | Net assets | 74,675 | 78,856 | 83,065 | 87,451 | — | — |
| 総資産 | Total assets | 120,080 | 126,823 | 131,966 | 133,901 | — | — |
| 1株当たり配当金(円) | Cash dividends per share (yen) | 40.00 | 45.00 | 40.00 | 40.00 | 40.00 | 40.00 |
| 配当性向(%) | Dividend payout ratio (%) | 25.2% | 37.5% | 33.7% | 33.1% | 32.6% | 30.7% |
| 研究開発費 | R&D expenses | 1,309 | 1,229 | 1,288 | 1,544 | — | — |
| 設備投資 ※2 | Capital expenditure | 1,882 | 1,557 | 3,706 | 7,027 | 7,500 | 7,000 |
| 減価償却費 ※2 | Depreciation and amortization | 1,818 | 1,774 | 2,137 | 2,257 | 2,500 | 2,500 |
| 期末従業員数(人) | Number of employees at end of period (jobs) | 4,347 | 4,636 | 4,848 | 4,917 | — | — |

※1 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信をご参照下さい。
On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for FY2009.

※2 2009年3月期より、設備投資及び減価償却費に、リース資産の新規購入及び減価償却費を含めております。
The amount of newly leased assets and that of their depreciation and amortization have been included in above items "Capital expenditure" and "Depreciation and amortization", respectively, from the fiscal year ended March 31, 2009.

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【連結】

6.要約連結損益計算書 Condensed Consolidated Statements of Income

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2008/3 | 2009/3 | 2010/3 | 2011/3 | 2012/3 2011.4.28 (前回見直し Previous Outlook) | 2012/3 (見直し Outlook) |
|---------------|---|-------------|-------------|-------------|-------------|--|-------------------------|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | | |
| 売上高 ※ | Net sales | 165,400 | 161,539 | 152,158 | 159,697 | 160,000 | 165,000 |
| 売上原価 | Cost of sales | 129,767 | 128,286 | 121,070 | 128,804 | 128,800 | 132,800 |
| 売上総利益 ※ | Gross profit | 35,633 | 33,253 | 31,087 | 30,893 | 31,200 | 32,200 |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 20,736 | 21,745 | 20,297 | 19,816 | 20,000 | 20,000 |
| 営業利益 ※ | Operating income | 14,896 | 11,508 | 10,790 | 11,076 | 11,200 | 12,200 |
| 営業外収益 | Non-operating income | 383 | 478 | 611 | 500 | — | — |
| 営業外費用 | Non-operating expenses | 32 | 42 | 179 | 180 | — | — |
| 経常利益 ※ | Ordinary income | 15,247 | 11,943 | 11,221 | 11,397 | 11,500 | 12,500 |
| 特別利益 | Extraordinary income | — | 9 | — | — | — | — |
| 特別損失 | Extraordinary loss | 24 | 32 | — | — | — | — |
| 税金等調整前当期純利益 ※ | Income before income taxes and minority interests | 15,224 | 11,920 | 11,221 | 11,397 | — | — |
| 法人税、住民税及び事業税 | Income taxes-current | 7,100 | 5,622 | 4,630 | 4,928 | — | — |
| 法人税等調整額 | Income taxes-deferred | △729 | △499 | 148 | △174 | — | — |
| 少数株主利益 | Minority interests in income | 429 | 432 | 144 | 239 | — | — |
| 当期純利益 | Net income | 8,425 | 6,364 | 6,298 | 6,404 | 6,500 | 6,900 |
| 包括利益 | Comprehensive income | — | — | 6,558 | 6,541 | — | — |

売上原価の内訳

Breakdown of cost of sales

| | | | | | | | |
|-----|----------------------|--------|--------|--------|--------|---|---|
| 労務費 | Labor cost | 31,046 | 33,445 | 33,609 | 34,948 | — | — |
| 材料費 | Material cost | 40,538 | 41,040 | 40,160 | 42,452 | — | — |
| 外注費 | Subcontract expenses | 46,547 | 43,546 | 35,912 | 38,480 | — | — |
| その他 | Other | 11,636 | 10,255 | 11,388 | 12,923 | — | — |

販売費及び一般管理費の内訳

Breakdown of selling, general and administrative expenses

| | | | | | | | |
|-------|--|-------|-------|-------|-------|---|---|
| 労務費 | Labor cost | 8,529 | 9,213 | 9,042 | 8,988 | — | — |
| 営業支援費 | Operating expense for acceptance of orders | 3,456 | 3,520 | 3,279 | 3,045 | — | — |
| その他 | Other | 8,751 | 9,011 | 7,975 | 7,781 | — | — |

※ 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results

巻末の開示事項をご覧下さい。 Please see the important disclosures at the end of this material.

【連結】

7.要約連結キャッシュ・フロー計算書 Condensed Consolidated Statements of Cash Flows

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2008/3 | 2009/3 | 2010/3 | 2011/3 |
|--------------------------|---|-------------|-------------|-------------|-------------|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) |
| 税金等調整前当期純利益 | Income before income taxes and minority interests | 15,224 | 11,920 | 11,221 | 11,397 |
| 減価償却費 | Depreciation and amortization | 1,818 | 1,774 | 2,137 | 2,257 |
| のれん償却額 | Amortization of goodwill | — | 123 | 165 | 165 |
| 退職給付引当金の増減額(△は減少) | Increase (decrease) in provision for retirement benefits | 863 | 1,219 | 534 | 945 |
| 投資有価証券評価損益(△は益) | Loss (gain) on valuation of investment securities | 4 | — | — | — |
| 売上債権の増減額(△は増加) | Decrease (increase) in notes and accounts receivable-trade | 4,503 | 1,419 | △ 514 | △ 508 |
| たな卸資産の増減額(△は増加) | Decrease (increase) in inventories | 343 | △ 1,074 | 171 | 1,233 |
| 仕入債務の増減額(△は減少) | Increase (decrease) in notes and accounts payable-trade | △ 1,851 | △ 1,058 | △ 259 | △ 1,804 |
| その他 | Other, net | 5 | 2,639 | △ 356 | △ 1,910 |
| 小計 | Subtotal | 20,908 | 16,964 | 13,099 | 11,774 |
| 法人税等の支払額 | Income taxes paid | △ 6,988 | △ 6,009 | △ 6,168 | △ 4,665 |
| その他 | Other, net | 460 | 431 | 290 | 406 |
| 営業活動によるキャッシュ・フロー | Net cash provided by (used in) operating activities | 14,380 | 11,386 | 7,221 | 7,515 |
| 定期預金の預入による支出 | Payments into time deposits | △ 1,000 | — | — | — |
| 定期預金の払戻による収入 | Proceeds from withdrawal of time deposits | 1,000 | — | — | — |
| 有価証券の取得による支出 | Purchase of short-term investment securities | △ 5,009 | △ 4,200 | △ 8,146 | △ 8,039 |
| 有価証券の償還による収入 | Proceeds from redemption of securities | — | 5,000 | 4,350 | 11,000 |
| 有形及び無形固定資産の取得による支出 | Purchase of property, plant and equipment and intangible assets | △ 1,882 | △ 1,557 | △ 1,608 | △ 7,010 |
| 投資有価証券の取得による支出 | Purchase of investment securities | △ 342 | △ 3,001 | △ 2,871 | △ 2,001 |
| 投資有価証券の償還による収入 | Proceeds from redemption of investment securities | — | — | 3,000 | — |
| 連結の範囲の変更を伴う子会社株式の取得による支出 | Purchase of investments in subsidiaries resulting in change in scope of consolidation | — | △ 3,470 | — | — |
| 関係会社貸付けによる支出 | Payments of loans receivable from subsidiaries and affiliates | — | — | △ 12,000 | — |
| 関係会社貸付金の回収による収入 | Collection of loans receivable from subsidiaries and affiliates | — | — | 12,000 | — |
| その他 | Other, net | △ 452 | △ 328 | △ 454 | 153 |
| 投資活動によるキャッシュ・フロー | Net cash provided by (used in) investing activities | △ 7,685 | △ 7,557 | △ 5,731 | △ 5,898 |
| 配当金の支払額 | Cash dividends paid | △ 1,987 | △ 2,252 | △ 2,252 | △ 2,119 |
| リース債務の返済による支出 | Repayments of lease obligations | — | △ 179 | △ 441 | △ 484 |
| その他 | Other, net | △ 65 | △ 114 | △ 108 | △ 36 |
| 財務活動によるキャッシュ・フロー | Net cash provided by (used in) financing activities | △ 2,052 | △ 2,545 | △ 2,802 | △ 2,641 |
| 現金及び現金同等物に係る換算差額 | Effect of exchange rate change on cash and cash equivalents | 1 | △ 10 | 1 | △ 7 |
| 現金及び現金同等物の増減額(△は減少) | Net increase (decrease) in cash and cash equivalents | 4,645 | 1,272 | △ 1,311 | △ 1,031 |
| 現金及び現金同等物の期首残高 | Cash and cash equivalents at beginning of period | 29,510 | 34,154 | 35,427 | 34,115 |
| 現金及び現金同等物の期末残高 | Cash and cash equivalents at end of period | 34,155 | 35,427 | 34,115 | 33,084 |

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【個別】

8.個別四半期業績概要 Outline of Quarterly Non-consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2011/3 | | | | | 2012/3 | | | | |
|------------|--|--------|--------|--------|--------|---------|--------|--------|----|----|--------|
| | | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| 受注高 | Amount of order acceptance | 29,411 | 37,014 | 33,201 | 45,840 | 145,467 | 32,905 | 40,073 | | | 72,978 |
| 業務ソリューション | Business solutions | 15,279 | 18,049 | 16,650 | 24,308 | 74,287 | 15,904 | 21,026 | | | 36,931 |
| 基盤ソリューション | Platform solutions | 4,032 | 4,464 | 4,101 | 6,102 | 18,701 | 4,614 | 3,590 | | | 8,205 |
| ビジネスサービス | Business services | 10,099 | 14,500 | 12,449 | 15,429 | 52,479 | 12,385 | 15,456 | | | 27,841 |
| 期末受注残高 | Order backlog at end of period | 54,265 | 56,604 | 57,954 | 58,162 | 58,162 | 57,889 | 62,642 | | | 62,642 |
| 業務ソリューション | Business solutions | 28,423 | 29,372 | 30,531 | 27,417 | 27,417 | 27,777 | 30,695 | | | 30,695 |
| 基盤ソリューション | Platform solutions | 7,432 | 8,309 | 8,446 | 9,484 | 9,484 | 9,350 | 8,898 | | | 8,898 |
| ビジネスサービス | Business services | 18,409 | 18,922 | 18,976 | 21,260 | 21,260 | 20,762 | 23,048 | | | 23,048 |
| 売上高 | Net sales | 30,105 | 34,675 | 31,850 | 45,633 | 142,264 | 33,178 | 35,320 | | | 68,498 |
| 業務ソリューション | Business solutions | 14,033 | 17,100 | 15,491 | 27,422 | 74,047 | 15,545 | 18,108 | | | 33,654 |
| 基盤ソリューション | Platform solutions | 3,491 | 3,588 | 3,963 | 5,064 | 16,107 | 4,749 | 4,041 | | | 8,791 |
| ビジネスサービス | Business services | 12,580 | 13,987 | 12,395 | 13,146 | 52,109 | 12,883 | 13,169 | | | 26,053 |
| 売上総利益 | Gross profit | 5,692 | 5,548 | 5,772 | 7,267 | 24,280 | 6,628 | 5,457 | | | 12,085 |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 4,227 | 3,929 | 3,841 | 4,080 | 16,070 | 4,294 | 3,946 | | | 8,240 |
| 営業利益 | Operating income | 1,465 | 1,619 | 1,930 | 3,186 | 8,210 | 2,334 | 1,510 | | | 3,845 |
| 経常利益 | Ordinary income | 2,127 | 1,666 | 1,966 | 3,260 | 9,020 | 2,955 | 1,577 | | | 4,533 |
| 当期純利益 | Net income | 1,397 | 988 | 1,185 | 1,993 | 5,565 | 1,711 | 1,021 | | | 2,732 |
| 営業利益率(%) | Operating income margin (%) | 4.9% | 4.7% | 6.1% | 7.0% | 5.8% | 7.0% | 4.3% | | | 5.6% |
| 売上高総利益率(%) | Gross profit margin (%) | 18.9% | 16.0% | 18.1% | 15.9% | 17.1% | 20.0% | 15.5% | | | 17.6% |
| 新日鉄向け売上高 | Sales to Nippon Steel Corp. | 6,865 | 8,332 | 6,168 | 6,265 | 27,632 | 6,317 | 6,038 | | | 12,355 |

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【個別】

上期財務情報 First Half Financial Information

9.個別業績概要 Outline of Non-consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2007/9 | 2008/9 | 2009/9 | 2010/9 | 2011/9 |
|------------|--|-------------|-------------|-------------|-------------|-------------|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) |
| 受注高 | Amount of order acceptance | 78,098 | 78,508 | 64,127 | 66,425 | 72,978 |
| 業務ソリューション | Business solutions | 47,951 | 44,452 | 34,175 | 33,328 | 36,931 |
| 基盤ソリューション | Platform solutions | 8,583 | 8,308 | 7,527 | 8,497 | 8,205 |
| ビジネスサービス | Business services | 21,564 | 25,748 | 22,424 | 24,599 | 27,841 |
| 期末受注残高 | Order backlog at end of period | 50,127 | 54,619 | 54,384 | 56,604 | 62,642 |
| 業務ソリューション | Business solutions | 28,293 | 29,764 | 29,028 | 29,372 | 30,695 |
| 基盤ソリューション | Platform solutions | 3,529 | 2,894 | 3,667 | 8,309 | 8,898 |
| ビジネスサービス | Business services | 18,305 | 21,962 | 21,688 | 18,922 | 23,048 |
| 売上高 ※ | Net sales | 67,871 | 66,865 | 61,280 | 64,780 | 68,498 |
| 業務ソリューション | Business solutions | 37,927 | 35,733 | 31,008 | 31,133 | 33,654 |
| 基盤ソリューション | Platform solutions | 9,068 | 7,704 | 6,389 | 7,079 | 8,791 |
| ビジネスサービス | Business services | 20,876 | 23,428 | 23,882 | 26,567 | 26,053 |
| 売上総利益 ※ | Gross profit | 13,599 | 11,905 | 11,546 | 11,241 | 12,085 |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 8,512 | 9,045 | 8,296 | 8,156 | 8,240 |
| 営業利益 ※ | Operating income | 5,087 | 2,860 | 3,249 | 3,085 | 3,845 |
| 経常利益 ※ | Ordinary income | 5,588 | 3,401 | 4,046 | 3,793 | 4,533 |
| 四半期純利益 | Net income | 3,331 | 2,041 | 2,554 | 2,385 | 2,732 |
| 営業利益率(%) | Operating income margin (%) | 7.5% | 4.3% | 5.3% | 4.8% | 5.6% |
| 売上高総利益率(%) | Gross profit margin (%) | 20.0% | 17.8% | 18.8% | 17.4% | 17.6% |
| 業務ソリューション | Business solutions | 21.7% | 17.0% | 19.7% | 16.4% | 18.7% |
| 基盤ソリューション | Platform solutions | 20.8% | 21.0% | 23.5% | 19.1% | 18.0% |
| ビジネスサービス | Business services | 16.6% | 18.1% | 16.4% | 18.0% | 16.1% |
| 新日鉄向売上高 | Sales to Nippon Steel Corp. | 10,730 | 12,187 | 13,611 | 15,198 | 12,355 |
| 期末従業員数(人) | Number of employees at end of period (jobs) | 2,256 | 2,412 | 2,490 | 2,429 | 2,453 |

※ 2010年3月期より、工事進行基準を適用しております。

On April 1, 2009, the Company adopted the percentage of completion method.

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【個別】

上期財務情報 First Half Financial Information

10.要約個別損益計算書 Condensed Non-consolidated Statements of Income

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2007/9 | | 2008/9 | | 2009/9 | | 2010/9 | | 2011/9 | |
|-------------|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------|--|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | | |
| 売上高 ※ | Net sales | 67,871 | 66,865 | 61,280 | 64,780 | 68,498 | | | | | |
| 売上原価 | Cost of sales | 54,272 | 54,960 | 49,734 | 53,539 | 56,412 | | | | | |
| 売上総利益 ※ | Gross profit | 13,599 | 11,905 | 11,546 | 11,241 | 12,085 | | | | | |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 8,512 | 9,045 | 8,296 | 8,156 | 8,240 | | | | | |
| 営業利益 ※ | Operating income | 5,087 | 2,860 | 3,249 | 3,085 | 3,845 | | | | | |
| 営業外収益 | Non-operating income | 530 | 568 | 844 | 759 | 729 | | | | | |
| 営業外費用 | Non-operating expenses | 29 | 27 | 48 | 51 | 41 | | | | | |
| 経常利益 ※ | Ordinary income | 5,588 | 3,401 | 4,046 | 3,793 | 4,533 | | | | | |
| 特別利益 | Extraordinary income | — | — | — | — | — | | | | | |
| 特別損失 | Extraordinary loss | 5 | 13 | — | — | — | | | | | |
| 税引前四半期純利益 ※ | Income before income taxes | 5,582 | 3,387 | 4,046 | 3,793 | 4,533 | | | | | |
| 法人税等 | Income taxes-current | 2,064 | 1,347 | 1,491 | 1,407 | 1,800 | | | | | |
| 法人税等調整額 | Income taxes-deferred | 187 | — | — | — | — | | | | | |
| 四半期純利益 | Net income | 3,331 | 2,041 | 2,554 | 2,385 | 2,732 | | | | | |

売上原価の内訳

Breakdown of cost of sales

| | | | | | | |
|-----|----------------------|--------|--------|--------|--------|---------|
| 労務費 | Labor cost | 7,964 | 8,641 | 8,759 | 8,727 | 8,974 |
| 材料費 | Material cost | 16,233 | 18,964 | 15,497 | 18,290 | 19,708 |
| 外注費 | Subcontract expenses | 27,528 | 25,541 | 22,728 | 23,230 | 26,554 |
| 賃借料 | Rent expenses | 2,120 | 2,114 | 2,328 | 2,213 | 2,249 |
| その他 | Other | 427 | △ 299 | 422 | 1,078 | △ 1,074 |

販売費及び一般管理費の内訳

Breakdown of selling, general and administrative expenses

| | | | | | | |
|-------|--|-------|-------|-------|-------|-------|
| 労務費 | Labor cost | 3,280 | 3,512 | 3,514 | 3,415 | 3,558 |
| 営業支援費 | Operating expense for acceptance of orders | 1,636 | 1,904 | 1,550 | 1,607 | 1,622 |
| 業務委託費 | Business consignment expenses | 928 | 980 | 796 | 920 | 847 |
| 減価償却費 | Depreciation and amortization | 84 | 93 | 73 | 62 | 59 |
| その他 | Other | 2,584 | 2,555 | 2,363 | 2,150 | 2,153 |

※ 2010年3月期より、工事進行基準を適用しております。

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【個別】

11.個別業績概要 Outline of Non-consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2008/3 | 2009/3 | 2010/3 | 2011/3 | 2012/3 2011.4.28 (前回見直し Previous Outlook) | 2012/3 (見直し Outlook) |
|------------|--|-------------|-------------|-------------|-------------|--|-------------------------|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | | |
| 受注高 | Amount of order acceptance | 149,789 | 150,552 | 138,424 | 145,467 | — | — |
| 業務ソリューション | Business solutions | 89,247 | 83,808 | 75,035 | 74,287 | — | — |
| 基盤ソリューション | Platform solutions | 17,608 | 15,720 | 18,009 | 18,701 | — | — |
| ビジネスサービス | Business services | 42,935 | 51,022 | 45,379 | 52,479 | — | — |
| 期末受注残高 | Order backlog at end of period | 42,976 | 51,537 | 54,959 | 58,162 | — | — |
| 業務ソリューション | Business solutions | 21,045 | 25,861 | 27,178 | 27,417 | — | — |
| 基盤ソリューション | Platform solutions | 2,289 | 2,530 | 6,891 | 9,484 | — | — |
| ビジネスサービス | Business services | 19,642 | 23,146 | 20,890 | 21,260 | — | — |
| 売上高 ※ | Net sales | 146,714 | 141,990 | 135,002 | 142,264 | 143,000 | 148,000 |
| 業務ソリューション | Business solutions | 86,472 | 78,991 | 73,718 | 74,047 | 74,000 | 77,000 |
| 基盤ソリューション | Platform solutions | 19,333 | 15,479 | 13,648 | 16,107 | 17,000 | 19,000 |
| ビジネスサービス | Business services | 40,910 | 47,518 | 47,635 | 52,109 | 52,000 | 52,000 |
| 売上総利益 ※ | Gross profit | 28,999 | 25,988 | 24,937 | 24,280 | 24,500 | 25,500 |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 17,262 | 17,715 | 16,372 | 16,070 | 16,300 | 16,300 |
| 営業利益 ※ | Operating income | 11,737 | 8,273 | 8,565 | 8,210 | 8,200 | 9,200 |
| 経常利益 ※ | Ordinary income | 12,381 | 8,962 | 9,578 | 9,020 | 9,000 | 10,000 |
| 当期純利益 | Net income | 7,458 | 5,253 | 5,820 | 5,565 | 5,500 | 6,000 |
| 営業利益率(%) | Operating income margin (%) | 8.0% | 5.8% | 6.3% | 5.8% | 5.7% | 6.2% |
| 売上高総利益率(%) | Gross profit margin (%) | 19.8% | 18.3% | 18.5% | 17.1% | 17.1% | 17.2% |
| 業務ソリューション | Business solutions | 21.6% | 18.4% | 18.4% | 16.9% | 17.1% | 18.0% |
| 基盤ソリューション | Platform solutions | 19.2% | 20.3% | 22.3% | 17.5% | 17.5% | 17.5% |
| ビジネスサービス | Business services | 16.2% | 17.5% | 17.5% | 17.1% | 17.1% | 16.0% |
| 新日鉄向売上高 | Sales to Nippon Steel Corp. | 20,955 | 24,526 | 26,506 | 27,632 | — | — |
| 期末従業員数(人) | Number of employees at end of period (jobs) | 2,243 | 2,359 | 2,424 | 2,414 | — | — |

※ 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for FY2009.

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【個別】

12.要約個別損益計算書 Condensed Non-consolidated Statements of Income

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | 2008/3 | 2009/3 | 2010/3 | 2011/3 | 2012/3 | 2012/3 |
|--------------|--|-------------|-------------|-------------|-------------|--|---------------|
| | | (実績 Actual) | (実績 Actual) | (実績 Actual) | (実績 Actual) | 2011.4.28 (前回見直し Previous Outlook) | (見直し Outlook) |
| 売上高 ※ | Net sales | 146,714 | 141,990 | 135,002 | 142,264 | 143,000 | 148,000 |
| 売上原価 | Cost of sales | 117,715 | 116,001 | 110,065 | 117,983 | 118,500 | 122,500 |
| 売上総利益 ※ | Gross profit | 28,999 | 25,988 | 24,937 | 24,280 | 24,500 | 25,500 |
| 販売費及び一般管理費 | Selling, general and administrative expenses | 17,262 | 17,715 | 16,372 | 16,070 | 16,300 | 16,300 |
| 営業利益 ※ | Operating income | 11,737 | 8,273 | 8,565 | 8,210 | 8,200 | 9,200 |
| 営業外収益 | Non-operating income | 694 | 757 | 1,144 | 923 | — | — |
| 営業外費用 | Non-operating expenses | 50 | 69 | 131 | 113 | — | — |
| 経常利益 ※ | Ordinary income | 12,381 | 8,962 | 9,578 | 9,020 | 9,000 | 10,000 |
| 特別利益 | Extraordinary income | 88 | 9 | — | — | — | — |
| 特別損失 | Extraordinary loss | 11 | 114 | — | — | — | — |
| 税引前当期純利益 ※ | Income before income taxes | 12,458 | 8,857 | 9,578 | 9,020 | — | — |
| 法人税、住民税及び事業税 | Income taxes-current | 5,631 | 4,039 | 3,550 | 3,514 | — | — |
| 法人税等調整額 | Income taxes-deferred | △630 | △435 | 207 | △59 | — | — |
| 当期純利益 | Net income | 7,458 | 5,253 | 5,820 | 5,565 | 5,500 | 6,000 |

売上原価の内訳

Breakdown of cost of sales

| | | | | | | | |
|-----|----------------------|--------|--------|--------|--------|---|---|
| 労務費 | Labor cost | 16,325 | 17,510 | 17,191 | 17,360 | — | — |
| 材料費 | Material cost | 35,501 | 37,683 | 37,025 | 37,793 | — | — |
| 外注費 | Subcontract expenses | 55,487 | 52,706 | 46,642 | 51,503 | — | — |
| 賃借料 | Rent expenses | 4,267 | 4,288 | 4,574 | 4,460 | — | — |
| その他 | Other | 6,135 | 3,814 | 4,630 | 6,866 | — | — |

販売費及び一般管理費の内訳

Breakdown of selling, general and administrative expenses

| | | | | | | | |
|-------|--|-------|-------|-------|-------|---|---|
| 労務費 | Labor cost | 6,457 | 6,814 | 6,684 | 6,651 | — | — |
| 営業支援費 | Operating expense for acceptance of orders | 3,288 | 3,301 | 3,074 | 2,944 | — | — |
| 業務委託費 | Business consignment expenses | 2,068 | 1,915 | 1,901 | 1,855 | — | — |
| 減価償却費 | Depreciation and amortization | 181 | 190 | 154 | 134 | — | — |
| その他 | Other | 5,268 | 5,495 | 4,556 | 4,483 | — | — |

※ 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信をご参照下さい。

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本資料には当社又は当社役員の当社の営業成績及び財政状態に関する意図、意見又は現時点の予想と関連する将来予想が記載されております。従って、この将来予想は、歴史的事実でも将来の業績を保証するものでもないため、リスクと不確定な要素を含んでおります。実際の業績は様々な要因により異なる可能性があります。当社は、この将来予想を、これらの変化要因を反映するために修正することを保証するものではありません。

財務諸表の開示について

当社連結財務諸表及び、個別財務諸表につきましては、日本の金融商品取引法及びそれに関連する会計規則、日本基準における一般会計原則に従って作成されております。そのため国際財務報告基準とは開示方法が異なる部分がありますのでご注意ください。

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the “Company”) or its officers in terms of its operation and financial condition. Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

Basis of Presenting Financial Statements

The accompanying financial statements of the Company and its consolidated subsidiaries have been prepared in accordance with the provisions set forth in the Financial Instruments and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.