

## Financial Information Meeting for the Second Quarter of the Fiscal Year ending March 31, 2012

(April 1, 2011 through September 30, 2011)

October 26, 2011
Mitsuo Kitagawa
Representative Director & President

NS Solutions Corporation



#### FORWARD-LOOKING STATEMENTS

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the "Company") or its officers in terms of its operation and financial condition.

Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

### Consolidated Financial Highlights



(Billions of yen)

	2Q (1H)of FY Mar. 2011 (Actual) A	2Q (1H)of FY Mar. 2012 (Actual) B	Change <sub>B-A</sub>	2Q (1H)of FY Mar. 2012 (Previous outlook in July) C	Change B-C
Sales	73.7	76.2	+2.5	75.0	+1.2
Business solutions	38.2	40.2	+2.0	39.0	+1.2
Platform solutions	8.7	9.7	+1.0	10.0	-0.3
Business services	26.8	26.3	-0.5	26.0	+0.3
Gross profit	14.3	15.1	+0.8	14.6	+0.5
<gross margin="" profit=""></gross>	<19.4%>	<19.8%>	<+0.4%>	<19.5%>	<+0.3%>
SG&A	10.1	10.1	-	10.3	-0.2
Operating income	4.2	5.0	+0.8	4.3	+0.7
Ordinary income	4.4	5.2	+0.8	4.5	+0.7
Net income	2.4	2.7	+0.3	2.3	+0.4

#### Sales by Business Line / Customer Industry

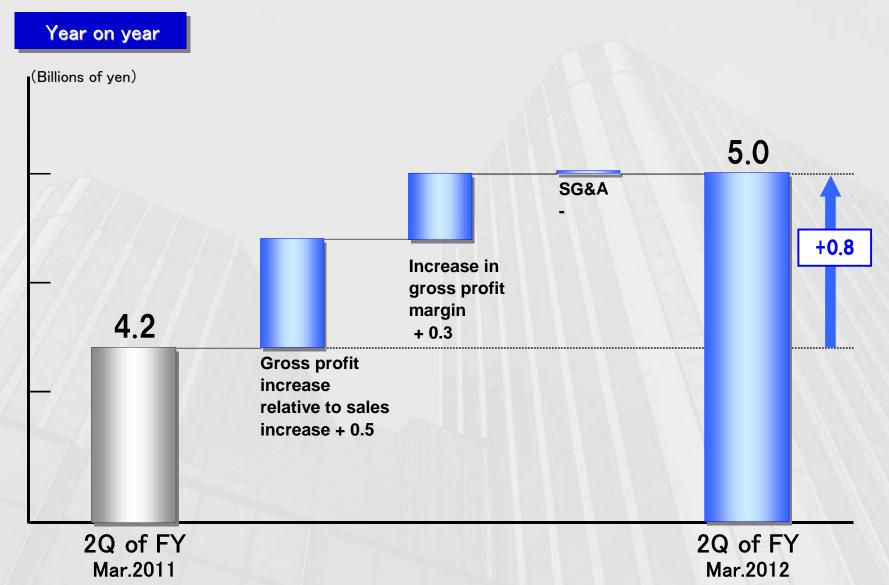


(Billions of yen)

		2Q (1H)of FY Mar. 2011 (Actual) A	2Q (1H)of FY Mar. 2012 (Actual) B	Change B-A	Comment
Business solutions		31.1	33.6	+2.5	
	Manufacturing, distribution and service industries	16.3	17.6	+1.3	Sales increase in electric and internet-business
	Financial services	9.9	11.1	+1.2	Increase in mega-banks
	Government, public organizations and others	4.9	4.9	-	-
Platform solutions		7.1	8.8	+1.7	Increase in cloud- computing business
Business services		26.6	26.1	-0.5	Decrease in Nippon Steel businesses
Subsidiaries, net		8.9	7.7	-1.2	
C	Consolidated sales	73.7	76.2	+2.5	-

#### Consolidated Operating Income Breakdown





# Market Trends by Business Line / Customer Industry

	Business line/ customer industry	Market trend	
E	Business solutions		
	Manufacturing, distribution and service industries	Still cautious IT investment stance due to strong yen, etc. IT investment for globalization is expanding.	<b>→</b>
	Financial services	One of the mega banks is reducing IT investment. IT investment of the regional banks and the securities is weak.	
	Government and public organizations	IT budgets are on downward trend, but competition is increasingly fierce.	
F	Platform solutions	Needs for cloud-computing, servicing and data center are increasing from the viewpoint of business continuity.	Engineering Product
Ε	Business services	Telecom business is increasing. Nippon Steel selects projects carefully.	

#### **Outlook for Semiannual Consolidated Results**

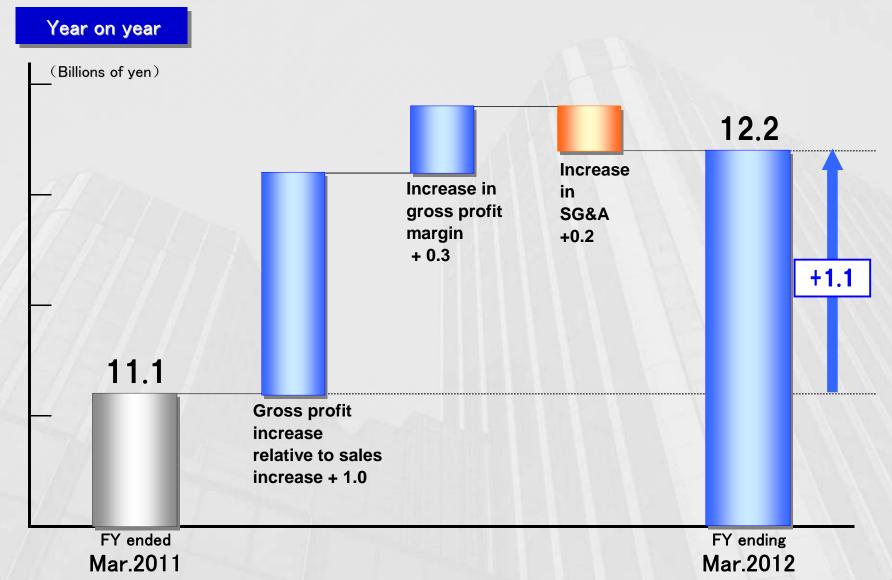


(Billions of yen)

	FY ended Mar. 2011		FY ending Mar.2012			Change			
	1H	2H	FY	1H	2H	FY	1H	2H	FY
	( Actual )	( Actual )	( Actual )	( Actual )	( Outlook )	( Outlook )	Change	Change	Change
	Α	В	С	D	Е	F	D-A	E-B	F-C
Sales	73.7	86.0	159.7	76.2	88.8	165.0	+2.5	+2.8	+5.3
Business solutions	38.2	50.2	88.4	40.2	50.8	91.0	+2.0	+0.6	+2.6
Platform solutions	8.7	10.1	18.8	9.7	11.8	21.5	+1.0	+1.7	+2.7
Business services	26.8	25.7	52.5	26.3	26.2	52.5	-0.5	+0.5	-
Gross profit	14.3	16.6	30.9	15.1	17.1	32.2	+0.8	+0.5	+1.3
<gross margin="" profit=""></gross>	<19.4%>	<19.3%>	<19.3%>	<19.8%>	<19.3%>	<19.5%>	<+0.4%>	<->	<+0.2%>
SG&A	10.1	9.7	19.8	10.1	9.9	20.0	-	+0.2	+0.2
Operating income	4.2	6.9	11.1	5.0	7.2	12.2	+0.8	+0.3	+1.1
Ordinary income	4.4	7.0	11.4	5.2	7.3	12.5	+0.8	+0.3	+1.1
Net income	2.4	4.0	6.4	2.7	4.2	6.9	+0.3	+0.2	+0.5
Order backlog at beginning of the period	58.7	59.6	-	61.0	65.6	-	+2.3	+6.0	-

#### **Operating Income Breakdown**





#### Policy on Profit Sharing



♦Provide stable dividends to shareholders and maintain internal reserve for expansion



2011/03 ¥40.00 per share



2012/03

¥40.00 per share



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