

# Financial Information for the First Quarter of the Fiscal Year ending March 31, 2016

(April 1, 2015 through June 30, 2015)

July 28, 2015

**NS Solutions Corporation** 



#### FORWARD-LOOKING STATEMENTS

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the "Company") or its officers in terms of its operation and financial condition.

Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

### **Consolidated Results for 1Q of FY Mar.2016**



(Billions of yen)

	1Q of FY Mar.2015 (Actual) A	1Q of FY Mar.2016 (Actual) B	Change B-A	
Sales	44.8	51.2	+6.4	
Business solutions	28.4	32.3	+3.9	
Service solutions	16.4	18.9	+2.5	
Gross Profit	8.9	10.8	+2.0	
〈Gross profit margin〉	<19.8%>	<21.1%>	<+1.4%>	
SG&A	5.9	6.2	+0.3	
Operating income	3.0	4.7	+1.7	
Ordinary income	3.1	4.9	+1.7	
Profit attributable to owners of parent	1.7	2.8	+1.1	

### Sales by Business Line / Customer Industry

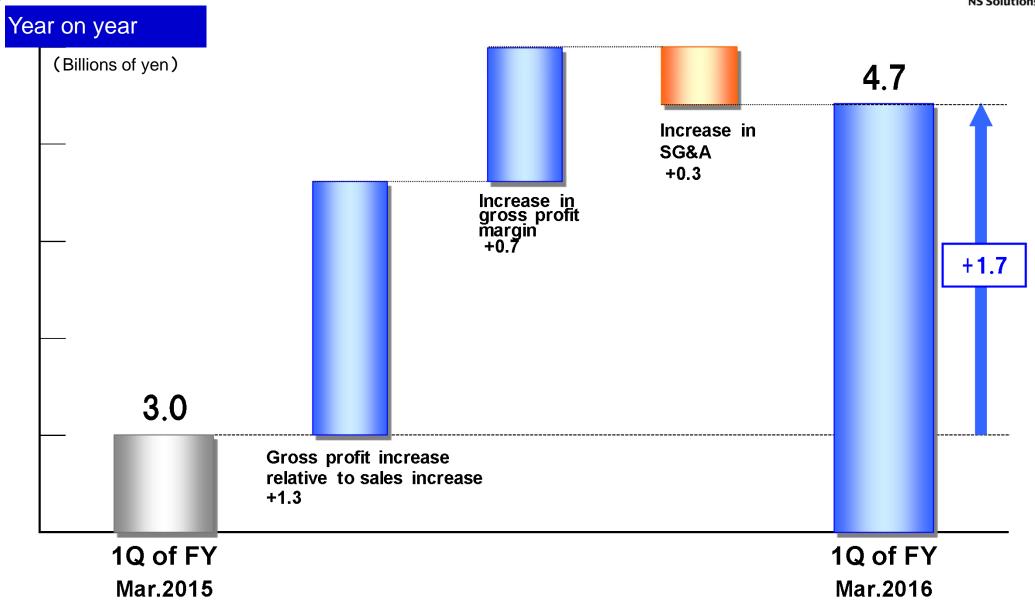


(Billions of yen)

	1Q of FY		1Q of FY		Change				
	Mar.2015 (Actual)	including IT	Mar.2016 (Actual)	including IT		including IT	Comment		
	А	infrastructure	В	infrastructure	B-A	infrastructure			
Business solutions	24.3	8.0	27.6	8.4	+3.3	+0.4	-		
Manufacturing, distribution and service industries	11.4	4.6	12.1	4.2	+0.8	-0.4	Increase in Internet Business and Retail		
Financial services	7.5	1.5	8.9	2.3	+1.4	+0.8	Increase in the mega-banks		
Government, public organizations and others	5.4	1.9	6.5	1.9	+1.1	+0.0	Increase in equipment sales		
Service solutions	16.1		18.6		+2.5		-		
IT infrastructure	6.9	<8.0>	6.6	<b>&lt;8.4&gt;</b>	-0.2	<+0.4>	Increase in Private Cloud, others flat		
NSSMC Group	9.2		12.0		+2.8		Increase in NSSMC		
Subsidiaries, net	4.4		5.0		+0.6		-		
Consolidated sales	44.8		51.2		+6.4		-		
"NSSMC"	(8.8)		(11.7)	•	(+2.9)	•			
Amount of orders accepted	44.6		52.1		+7.5		-		

#### **Consolidated Operating Income Breakdown**





#### Outlook for FY Mar.2016

#### **Semiannual Consolidated Results**



(Billions of yen)

							(Billions of your)			
	FY e	FY ended Mar.2015			FY ending Mar.2016			Change		
	1H	2H	FY	1H	2H	FY	1H	2H	FY	
	(Actual)	(Actual)	(Actual)	(Outlook)	(Outlook)	(Outlook)	Change	Change	Change	
	А	В	С	D	E	F	D-A	E-B	F-C	
Sales	94.9	111.4	206.3	101.0	110.0	211.0	+6.1	-1.4	+4.7	
Business solutions	61.6	77.8	139.3	64.5	75.0	139.5	+2.9	-2.8	+0.2	
Service solutions	33.3	33.6	67.0	36.5	35.0	71.5	+3.2	+1.4	+4.5	
Gross profit	18.6	20.7	39.3	19.6	21.2	40.8	+1.0	+0.5	+1.5	
<gross margin="" profit=""></gross>	<19.6%>	<18.6%>	<19.1%>	<19.4%>	<19.3%>	<19.3%>	<-0.2%>	<+0.7%>	<+0.2%>	
SG&A	11.6	11.5	23.1	11.8	11.7	23.5	+0.2	+0.2	+0.4	
Operating income	7.0	9.2	16.2	7.8	9.5	17.3	+0.8	+0.3	+1.1	
Ordinary income	7.2	9.2	16.5	8.0	9.5	17.5	+0.8	+0.3	+1.0	
Profit attributable to owners of parent	4.2	4.8	9.1	4.7	6.1	10.8	+0.5	+1.3	+1.7	
Order backlog at beginning of the period	85.2	87.3		85.9			+0.7	_		





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