# Financial Information for the First Quarter of the Fiscal Year ending March 31, 2011 

July, 2010
NS Solutions Corporation

## FORWARD-LOOKING STATEMENTS

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the "Company") or its officers in terms of its operation and financial condition. Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

## Consolidated Financial Highlights

|  |  |  | ( Billions of yen ) <br> Change <br> B-A |
| :---: | :---: | :---: | :---: |
|  | 1 Q of FY <br> Mar. 2010 <br> (Actual) <br> A | $1 Q$ of $F Y$ <br> Mar. 2011 <br> (Actual) <br> B |  |
| Sales | 32.6 | 34.0 | $+1.4$ |
| Business solutions | 17.3 | 17.0 | - 0.3 |
| Platform solutions | 4.4 | 4.3 | - 0.1 |
| Business senvices | 10.9 | 12.7 | + 1.8 |
| Gross profit <Gross profit margin> | $\begin{array}{r} 7.1 \\ <21.8 \%> \end{array}$ | 7.0 $<20.6 \%>$ | $\begin{array}{r} -0.1 \\ <-1.2 \%> \end{array}$ |
| SG\&A | 5.2 | 5.2 | - |
| Operating income | 1.9 | 1.8 | -0.1 |
| Ordinary income | 2.0 | 2.0 | - |
| Net income | 1.0 | 1.1 | $+0.1$ |

## Sales by Business Line/Customer Industry



## Consolidated Operating Income Breakdown



## Outlook for Semiannual Consolidated Results

( Billions of yen )

|  | ended Mar. 2010 |  |  | ending Mar. 2011 |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1H <br> ( Actual ) A | $\begin{array}{\|c\|} \hline 2 \mathrm{H} \\ \text { ( Actual ) } \\ \mathrm{B} \\ \hline \end{array}$ |  |  | $\begin{array}{\|c\|} \hline 2 \mathrm{H} \\ \text { ( Outlook) } \\ \mathrm{E} \end{array}$ |  | 1H <br> Change D-A | 2H <br> Change E-B | FY <br> Change F-C |
| Sales | 69.8 | 82.4 | 152.2 | 70.0 | 86.0 | 156.0 | + 0.2 | + 3.6 | $+3.8$ |
| Business solutions | 38.4 | 50.4 | 88.8 | 38.0 | 54.0 | 92.0 | - 0.4 | + 3.6 | + 3.2 |
| Platform solutions | 7.4 | 8.1 | 15.5 | 7.5 | 8.5 | 16.0 | + 0.1 | + 0.4 | + 0.5 |
| Business services | 24.0 | 23.9 | 47.9 | 24.5 | 23.5 | 48.0 | + 0.5 | -0.4 | + 0.1 |
| Gross profit <br> <Gross profit margin> | $\begin{array}{r} 14.4 \\ <20.6 \% \gg \end{array}$ | $\begin{array}{r} 16.7 \\ <20.3 \%> \end{array}$ | $\begin{array}{r} 31.1 \\ <20.4 \%> \end{array}$ | $\begin{array}{r} 14.7 \\ <21.0 \%> \end{array}$ | $\begin{array}{r} 17.5 \\ <20.3 \%> \end{array}$ | $\begin{array}{r} 32.2 \\ <20.6 \%> \end{array}$ | \|r $\begin{array}{r}+0.3 \\ <+0.4 \%>\end{array}$ | $\begin{array}{r} +0.8 \\ <+0.1 \% \gg \end{array}$ | $\left\|\begin{array}{r} +1.1 \\ <+0.2 \% \gg \end{array}\right\|$ |
| SG\&A | 10.3 | 10.0 | 20.3 | 10.4 | 10.1 | 20.5 | + 0.1 | + 0.1 | + 0.2 |
| Operating income | 4.1 | 6.7 | 10.8 | 4.3 | 7.4 | 11.7 | + 0.2 | + 0.7 | + 0.9 |
| Recurring profit | 4.3 | 6.9 | 11.2 | 4.5 | 7.5 | 12.0 | + 0.2 | + 0.6 | + 0.8 |
| Net income | 2.3 | 4.0 | 6.3 | 2.4 | 4.3 | 6.7 | + 0.1 | + 0.3 | + 0.4 |
| Order backlog at biggining of the period | 55.8 | 58.0 | - | 58.7 | - | - | + 2.9 | - | - |

## m Ns Solutions

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