

Financial Information Meeting for Interim Period ended Sep. 30, 2004 (Apr. 1 to Sep. 30, 2004)

NS Solutions Corporation

October 28, 2004



FORWARD-LOOKING STATEMENTS & PRO FORMA INFORMATION

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the "Company") or its officers in terms of its operation and financial condition. Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.



. Executive Summary

Shigeru Suzuki Representative Director & President

. Outline of Financial Results for the 1st half of Fiscal Year ending March 2005 (Apr. 1 to Sep. 30, 2004) and Financial Results Outlook for Fiscal Year ending March 2005 (Apr. 1 to Mar. 31, 2005)

Takemi Yanagihara Senior Executive Director

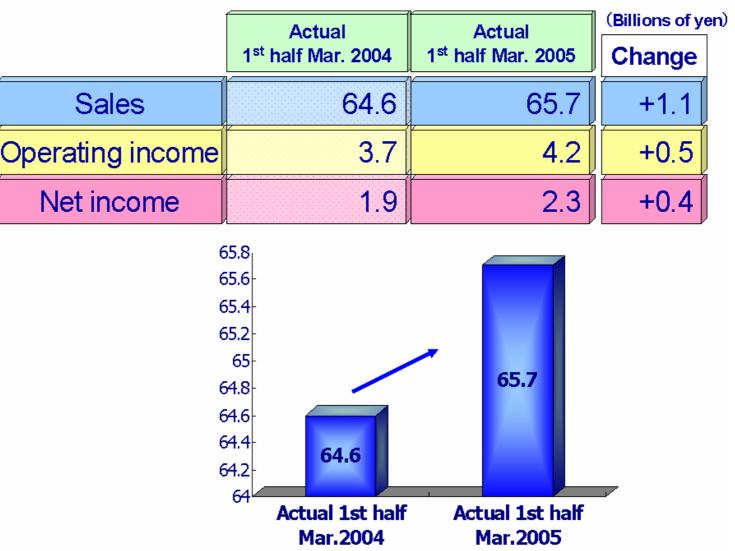
. Reference



. Executive Summary

Shigeru Suzuki Representative Director & President

Financial Results for the 1st half of Fiscal Year ending Mar. 2005



Market Trends Update



< Overview >

- Upward trend of the market
- More frequent inquiries mainly from Manufacturing & Retailing Sector
- Higher needs for System Life-Cycle Total Solutions & Legacy Reengineering
- Clients' intensified concern on TCO reduction and ROI improvement

< By Customer Sector >

Manufacturing & Retailing:

- More frequent inquiries based on clients' business results recovery
- Clients' intensified concern on TCO reduction and ROI improvement
- Especially, large-scale projects take more time to receive orders

Financial Sector:

- Certain amount of demand due to clients' business results recovery and compliance with regulatory revision
- Financial industry's IT investment has a downward trend on a long term basis
- Increasing fierce competition among SI vendors

Public Sector:

- >Weak demand for e-government projects of the central government
- Increasing fierce competition among SI vendors

March 2005 Our Business Action Plan

Business Solutions :

 Meet clients' needs for whole system optimization and TCO reduction
 Expand business by focusing on our distinguished solutions and System Life-Cycle Total Solutions in the sector of manufacturing & retailing

Platform Solutions :

Market picking up

- Cover product low margin by expanding business in designing, engineering and maintenance and support
- Enlarge maintenance and support operations by providing 24-hours-a-day and 365-days-a-year services

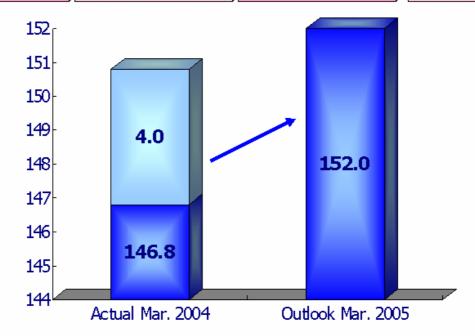
Business Services :

- Substantial clients' needs for improvement in system operations on the occasion of restructuring mission critical system
- Steady expansion of outsourcing market
- Sales growth by providing System Life-Cycle Total Solutions



Outlook for Fiscal Year ending Mar. 2005

	Actual	Outlook	(Billions of yen)
	Mar. 2004	Mar. 2005	Change
Sales	150.8	152.0	+1.2
Operating income	9.7	11.9	+2.2
Net income	5.3	6.7	+1.4



How we are going ahead with main business strategies...



Deploy System Life-Cycle Total Solutions

- Enlarge our service scope and differentiate our solutions
- >Utilize experience and know-how accumulated in the Nippon Steel business

Enhance Development Methodology

Utilizing Project-portal and Framework

Project Management Office activities have become established

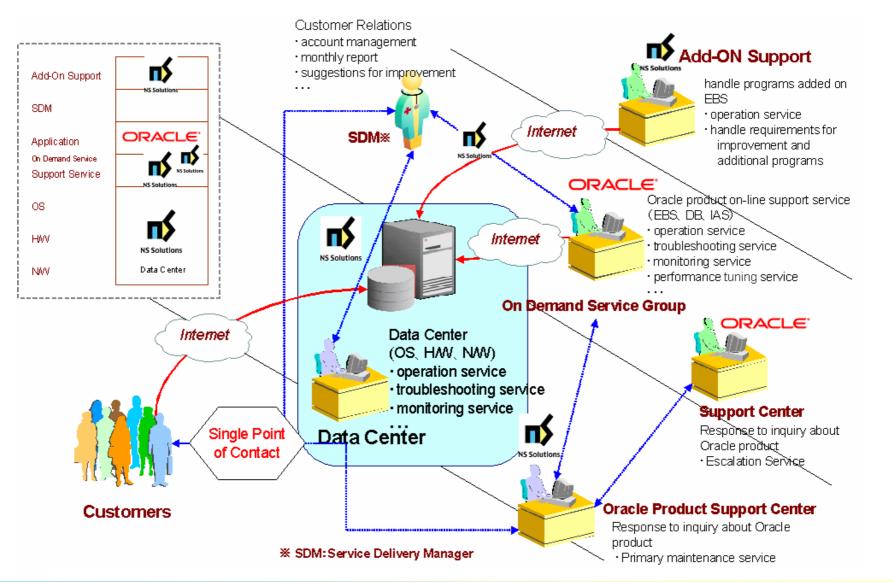
Consolidated Marketing and Sales Power

- Enhanced our consulting capabilities
- >A R M(Account Relationship Management)
 - Established sales team system for major clients and
 - planned our sales strategy by client
- Brand-new solutions
 - > Legacy Reengineering (LR) : More frequent inquiries from the industrial sector
 - Oracle On Demand : Launched services on Oct. 1 in alliance with Oracle Corporation Japan
 ASP/BPO



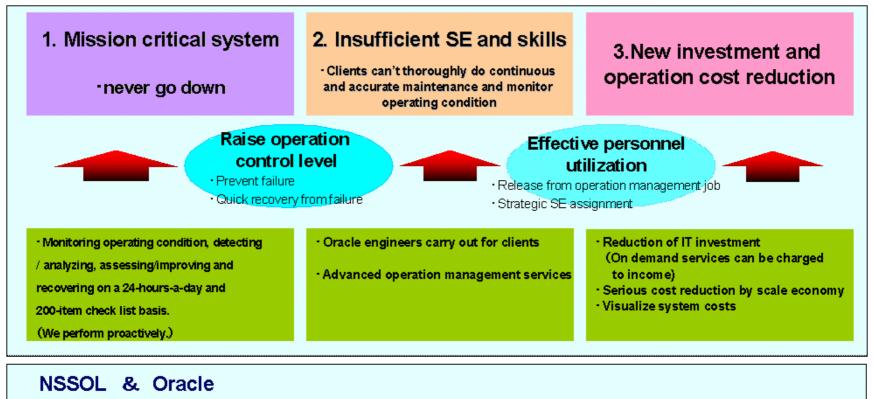
Outline of Oracle On Demand@NSSOL

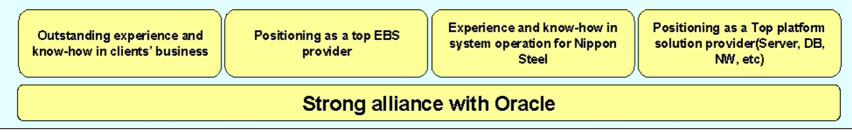
Service System



Clients' Advantages

Challenges for clients







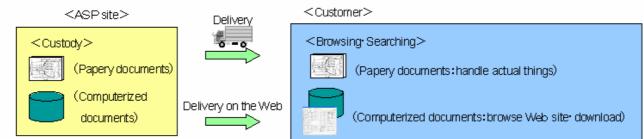
Outline of BPO based on ASP

Case of BPO based on ASP

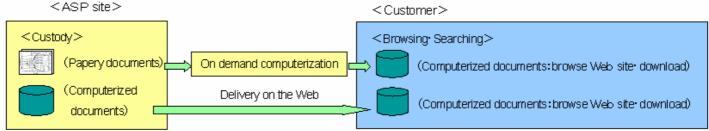


1. On Demand Document Delivery

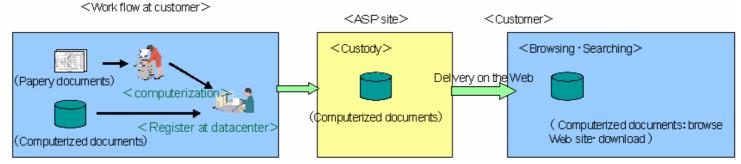
(1) Delivery of papery and computerized documents



(2) On demand delivery of computerized documents



(3) On demand delivery of computerized documents (including work flow)

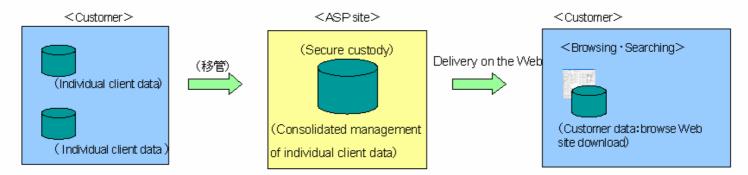


Case of BPO based on ASP



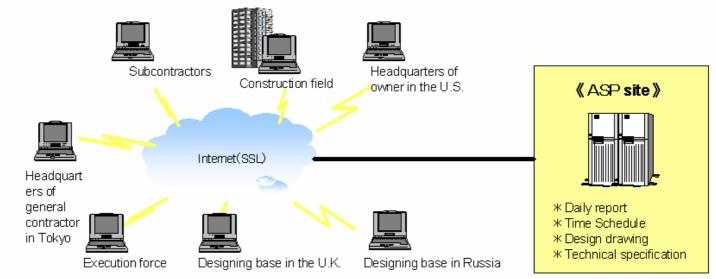
2. Development and Delivery of Customer Database

* In accordance with Act for Protection of Computer Processed Personal Data



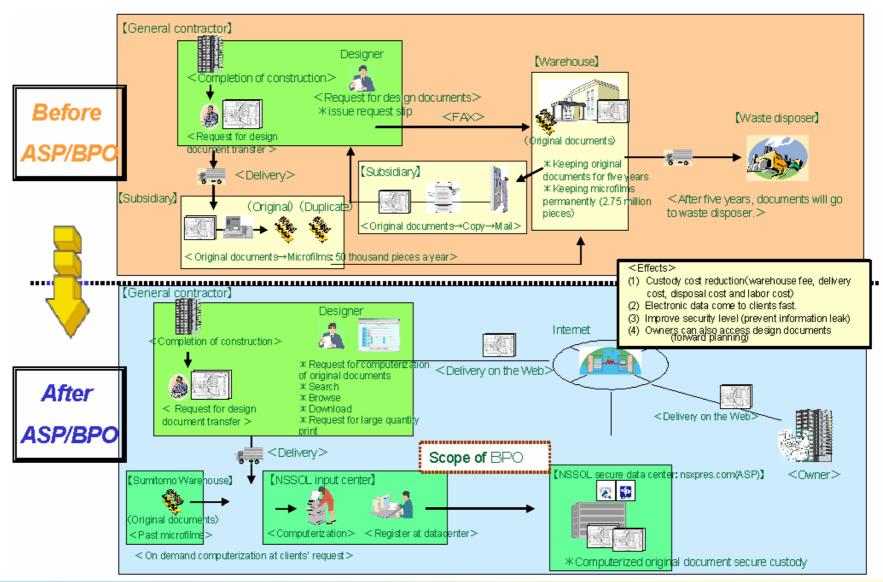
3. Intelligence Sharing of Project Data

* Global intelligence sharing of engineering works



Effect of ASP / BPO Introduction

(On Demand Archive Services Controlling Design Documents)





 Outline of Financial Results for the 1st half of Fiscal Year ending March 2005 (Apr. 1 to Sep. 30, 2004) and Financial Results Outlook for Fiscal Year ending March 2005 (Apr. 1 to Mar. 31, 2005)

> Takemi Yanagihara Senior Executive Director

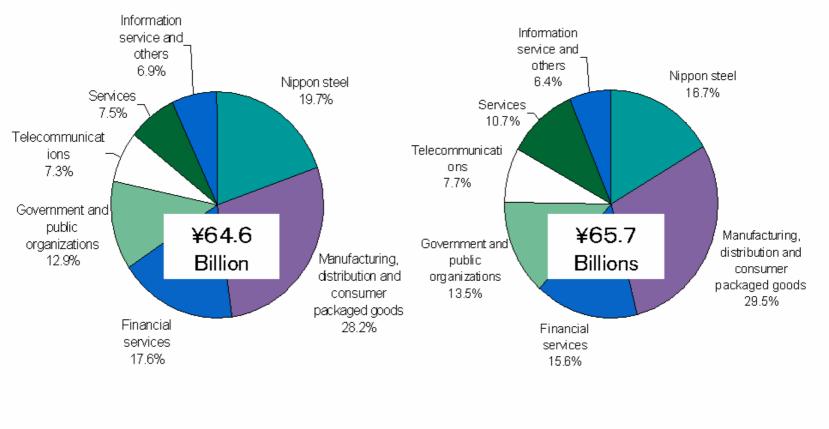


1. Outline of Financial Results for the 1st half of Fiscal Year ending Mar. 31, 2005 (Apr. 1 to Sep. 30, 2004)



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	1st half Mar.2004	1st half Mar.2005	Change	1st half Mar.2005 PreviousOutlook	Change
	А	В	B-A	С	B-C
Net sales Business Solutions Platform Solutions Business Services	64.6 34.3 11.8 18.5	65.7 33.4 13.8 18.6	+ 1.1 - 0.9 + 2.0 + 0.1	63.0 31.0 12.0 20.0	+ 2.7 + 2.4 + 1.8 - 1.4
Gross Profit <gross margin="" profit=""></gross>	12.6 <19.6%>	12.9 <19.6%>	+ 0.3 <±0%>	12.7 <20.2%>	+ 0.2 <-0.6%>
SG&A	9.0	8.7	- 0.3	9.2	- 0.5
Operating Income	3.7	4.2	+ 0.5	3.5	+ 0.7
Recurring Profit	3.7	4.3	+ 0.6	3.5	+ 0.8
Net Income	1.9	2.3	+ 0.4	1.8	+ 0.5

Consolidated Sales by Customer Industry



2003/9

^{2004/9}



2. Financial Results Outlook for Fiscal Year ending Mar. 31, 2005 (Apr. 1 to Mar. 31, 2005)

Outlook Summary



(Billions of Yen)

	Mar.2004 Actual A	Mar.2005 Outlook B	Change B-A	Mar.2005 Previous outlook C	Change B-C
Net sales	150.8	152.0	+ 1.2	152.0	±0
Business Solutions Platform Solutions Business Services	83.5 29.9 37.4	83.5 28.5 40.0		85.0 27.0 40.0	- 1.5 + 1.5 ±0
Gross Profit <gross margin="" profit=""></gross>	27.5 <18.2%>	30.1 <19.8%>	+ 2.6 <+1.6%>	30.3 <19.9>	- 0.2 <-0.1%>
SG&A	17.8	18.2	+ 0.4	18.4	- 0.2
Operating Income	9.7	11.9	+ 2.2	11.9	£0
Recurring Profit	9.8	12.0	+ 2.2	12.0	±0
Net Income	5.3	6.7	+ 1.4	6.7	±0



(Billions of yen)	(Billions	of	ven)
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				<u> </u>		
					Cha	nge
	1st.	2nd.	1st.	2nd.	1st.	2nd.
	half	Half	half	Half	half	Half
Net sales	64.6	86.2	65.7	86.3	+ 1.1	+ 0.1
Business Solutions	34.3	49.2	33.4	50.1	- 0.9	+ 0.9
Ratform Solutions	11.8	18.1	13.8	14.7	+ 2.0	- 3.4
Business Services	18.5	18.9	18.6	21.4	+ 0.1	+ 2.5
Gross profit	12.6	14.9	12.9	17.2	+ 0.3	+ 2.3
<gross margin="" profit=""></gross>	<19.6%>	<17.3%>	<19.6%>	<19.9%>	<±0.0%>	<+2.6%>
SG&A	9.0	8.8	8.7	9.5	- 0.3	+ 0.7
Operating income	3.7	6.0	4.2	7.7	+ 0.5	+ 1.7
Recurring profit	3.7	6.1	4.3	7.7	+ 0.6	+ 1.6
Order Backlog at brginning of 1st half	24.5	31.6	21.2	31.7	- 3.3	+ 0.1



. Reference



Financial Data for the 1st half of Fiscal Year ending Mar. 31, 2005

NS Solutions

(Billions of Yen)

	1st half Mar.2004 A		Change B-A	1st half Mar.2005 PreviousOutlook C	Change B-C
Net sales Business Solutions Platform Solutions Business Services	57.7 29.1 10.5 18.1	28.0	+ 0.9 - 1.1 + 2.0 -	56.0 26.0 11.0 19.0	+ 2.6 + 2.0 + 1.5 - 0.9
Operating Income	2.8	3.5	+ 0.7	2.8	+ 0.7
Recurring Profit	3.0	3.7	+ 0.7	3.0	+ 0.7
Net Income	1.7	2.1	+ 0.4	1.7	+ 0.4

Balance Sheets (Consolidated)



	(Billons of yen)				
	Mar.2004 Actual	Sep.2004 Actual	Change		
Cash and bank deposits and deposited money	27.5	18.4	- 9.1		
Current assets	75.5	55.5	- 20.0		
Non-current assets	15.1	27.1	+ 12.0		
Total assets	90.6	82.6	- 8.0		
Short-term loans	0.0	0.0	-		
Current liabilities	34.9	24.4	- 10.5		
Non-current liabilities	6.3	6.6	+ 0.3		
Total liabilities	41.2	31.0	- 10.2		
Minority interest in consolidated subsidiaries	1.2	1.3	+ 0.1		
Common stock and additional paid-in capital	22.9	22.9	-		
Retained earnings and others	25.2	27.4	+ 2.2		
Total shareholders' equity	48.1	50.3	+ 2.2		
Total liabilities, minority interests and shareholders' equity	90.6	82.6	- 8.0		

Cash Flows (Consolidated)



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	-		(Billions of yen)
	Sep. 2003 Actual	Sep. 2004 Actual	Change
	A	В	B-A
Cash and cash equivalents at beginning of period (net of cash owned by a deconsolidated subisidiary)	25.7	27.5	+ 1.8
Net cash provided by operating activities	🔺 1.7	3.7	+ 5.4
Net cash used for investing activities	🔺 1.1	🔺 12 .4	- 11.3
Net cash provided by financing activities	A 0.6	A 0.5	+ 0.1
Net increase (decrease) in period	▲ 3.4	▲ 9.2	- 5.8
Cash and cash equivalents at end of period	22.3	18.3	- 4.0



2. Outlook Data for Fiscal Year ending Mar. 31, 2005

Outlook Summary (Non-Consolidated)



(Billions of yen)

	Mar.2004 Actual A	Mar.2005 Outlook B	Change B-A	Mar.2005 Previous outlook C	Change B-C
Net sales	136.1	137.0	+ 0.9	137.0	-
Business Solutions Ratform Solutions Business Services	72.7 27.0 36.4	26.5	- 1.2 - 0.5 + 2.6	73.0 25.0 39.0	
Operating Income	7.7	9.8	+ 2.1	9.8	-
Recurring Profit	7.8	10.0	+ 2.2	10.0	-
Net Income	4.5	5.8	+ 1.3	5.8	-

Balance Sheets (Consolidated)



	(Billons of yen)						
	Mar.2004 Actual	Mar.2004 Outlook	Change				
Cash and bank deposits and deposited money	27.5	21.3	- 6.2				
Current assets	75.5	69.7	- 5.8				
Non-current assets	15.1	27.5	+ 12.4				
Total assets	90.6	97.2	+ 6.6				
Short-term loans	0.0	0.0	-				
Current liabilities	34.9	34.2	- 0.7				
Non-current liabilities	6.3	7.3	+ 1.0				
Total liabilities	41.2	41.5	+ 0.3				
Minority interest in consolidated subsidiaries	1.2	1.4	+ 0.2				
Common stock and additional paid-in capital	22.9	22.9	-				
Retained earnings and others	25.2	31.4	+ 6.2				
Total shareholders' equity	48.1	54.3	+ 6.2				
Total liabilities, minority interests and shareholders' equity	90.6	97.2	+ 6.6				



			(Billions of yen)
	Mar. 2004 Actual	Mar. 2005 Outlook	Change
	A	В	B-A
Cash and cash equivalents at beginning of period (net of cash owned by a deconsolidated subisidiary)	25.7	27.5	+ 1.8
Net cash provided by operating activities	4.0	7.5	+ 3.5
Net cash used for investing activities	🔺 1.1	🔺 12.8	- 11.7
Net cash provided by financing activities	1.0	A 0.9	+ 0.1
Net increase (decrease) in period	1.9	▲ 6.2	- 8.1
Cash and cash equivalents at end of period	27.5	21.3	- 6.2