



NS Solutions

2020年3月期 決算 参考資料

Appendix of Financial Results for the fiscal year ended March 31, 2020

2020年4月28日

April 28, 2020

日鉄ソリューションズ株式会社

NS Solutions Corporation

2020年2月6日付け、「過年度決算短信等の一部訂正に関するお知らせ」に基づき、過去実績の修正を行っております。

Partial corrections have been applied to past consolidated financial results based on information announced on February 6, 2020; "Notice of partial corrections to consolidated financial results for past fiscal year".

本資料には当社又は当社役員の当社の営業成績及び財政状態に関する意図、意見又は現時点の予想と関連する将来予想が記載されております。従って、この将来予想は、歴史的事実でも将来の業績を保証するものでもないため、リスクと不確定な要素を含んでおります。実際の業績は様々な要因により異なる可能性があります。当社は、この将来予想を、これらの変化要因を反映するために修正することを保証するものではありません。

財務諸表の開示について

当社連結財務諸表及び、個別財務諸表につきましては、日本の金融商品取引法及びそれに関連する会計規則、日本基準における一般会計原則に従って作成されております。そのため国際財務報告基準とは開示方法が異なる部分がありますのでご注意ください。

この資料では百万円単位で切捨て表示をしております。

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the “Company”) or its officers in terms of its operation and financial condition. Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

Basis of Presenting Financial Statements

The accompanying financial statements of the Company and its consolidated subsidiaries have been prepared in accordance with the provisions set forth in the Financial Instruments and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

In this material, figures have been rounded down to the nearest millions of yen.

1.連結四半期業績概要 Outline of Quarterly Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | 2019/3 | | | | | 2020/3 | | | | | 対前年同期差異 | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|
| | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| 受注高 | | | | | | | | | | | | | | | |
| Amount of order acceptance | 52,271 | 74,494 | 59,224 | 85,087 | 271,077 | 62,776 | 73,267 | 50,083 | 82,171 | 268,298 | +10,504 | -1,227 | -9,141 | -2,915 | -2,778 |
| 業務ソリューション | | | | | | | | | | | | | | | |
| Business solutions | 37,102 | 48,003 | 37,570 | 54,193 | 176,869 | 44,404 | 45,411 | 34,560 | 52,270 | 176,646 | +7,301 | -2,592 | -3,009 | -1,922 | -222 |
| サービスソリューション | | | | | | | | | | | | | | | |
| Service solutions | 15,169 | 26,490 | 21,654 | 30,893 | 94,208 | 18,372 | 27,855 | 15,522 | 29,900 | 91,651 | +3,203 | +1,365 | -6,131 | -993 | -2,556 |
| 期末受注残高 | | | | | | | | | | | | | | | |
| Order backlog at end of period | 114,325 | 125,951 | 126,445 | 133,424 | 133,424 | 127,628 | 132,708 | 121,132 | 126,880 | 126,880 | +13,303 | +6,757 | -5,312 | -6,544 | -6,544 |
| 業務ソリューション | | | | | | | | | | | | | | | |
| Business solutions | 68,926 | 76,350 | 75,644 | 77,649 | 77,649 | 76,432 | 77,687 | 72,199 | 74,225 | 74,225 | +7,506 | +1,336 | -3,444 | -3,424 | -3,424 |
| サービスソリューション | | | | | | | | | | | | | | | |
| Service solutions | 45,398 | 49,600 | 50,800 | 55,775 | 55,775 | 51,196 | 55,021 | 48,932 | 52,655 | 52,655 | +5,797 | +5,420 | -1,867 | -3,120 | -3,120 |
| 売上高 | | | | | | | | | | | | | | | |
| Net sales | 55,409 | 62,867 | 58,731 | 78,107 | 255,116 | 68,573 | 68,186 | 61,659 | 76,423 | 274,843 | +13,163 | +5,319 | +2,928 | -1,683 | +19,727 |
| 業務ソリューション | | | | | | | | | | | | | | | |
| Business solutions | 34,436 | 40,578 | 38,276 | 52,188 | 165,479 | 45,620 | 44,156 | 40,048 | 50,245 | 180,071 | +11,184 | +3,577 | +1,772 | -1,943 | +14,591 |
| サービスソリューション | | | | | | | | | | | | | | | |
| Service solutions | 20,973 | 22,288 | 20,455 | 25,918 | 89,636 | 22,952 | 24,030 | 21,611 | 26,178 | 94,772 | +1,978 | +1,741 | +1,156 | +259 | +5,136 |
| 売上総利益 | | | | | | | | | | | | | | | |
| Gross profit | 12,060 | 12,500 | 12,592 | 15,142 | 52,295 | 14,288 | 14,211 | 12,439 | 15,659 | 56,598 | +2,227 | +1,710 | -153 | +517 | +4,302 |
| 販売費及び一般管理費 | | | | | | | | | | | | | | | |
| Selling, general and administrative expenses | 7,040 | 6,564 | 6,435 | 6,869 | 26,910 | 7,382 | 6,926 | 6,701 | 7,200 | 28,210 | +341 | +362 | +266 | +330 | +1,300 |
| 営業利益 | | | | | | | | | | | | | | | |
| Operating profit | 5,019 | 5,936 | 6,156 | 8,272 | 25,385 | 6,905 | 7,284 | 5,737 | 8,459 | 28,387 | +1,886 | +1,348 | -419 | +186 | +3,002 |
| 経常利益 | | | | | | | | | | | | | | | |
| Ordinary profit | 5,159 | 6,025 | 6,356 | 8,270 | 25,812 | 7,153 | 7,042 | 5,961 | 8,117 | 28,275 | +1,994 | +1,016 | -394 | -153 | +2,462 |
| 親会社株主に帰属する当期純利益 | | | | | | | | | | | | | | | |
| Profit attributable to owners of parent | 2,872 | 3,978 | 4,343 | 5,519 | 16,713 | 4,101 | 4,626 | 4,311 | 5,513 | 18,552 | +1,228 | +648 | -32 | -6 | +1,838 |
| 包括利益 | | | | | | | | | | | | | | | |
| Comprehensive income | 6,428 | 10,172 | -5,700 | 9,812 | 20,712 | 7,744 | 2,315 | 10,652 | -5,496 | 15,214 | +1,315 | -7,856 | +16,352 | -15,308 | -5,497 |
| 売上高総利益率(%) | | | | | | | | | | | | | | | |
| Gross profit margin (%) | 21.8% | 19.9% | 21.4% | 19.4% | 20.5% | 20.8% | 20.8% | 20.2% | 20.5% | 20.6% | -0.9% | +1.0% | -1.3% | +1.1% | +0.1% |
| 営業利益率(%) | | | | | | | | | | | | | | | |
| Operating profit margin (%) | 9.1% | 9.4% | 10.5% | 10.6% | 10.0% | 10.1% | 10.7% | 9.3% | 11.1% | 10.3% | +1.0% | +1.2% | -1.2% | +0.5% | +0.4% |
| 日本製鉄向け売上高 | | | | | | | | | | | | | | | |
| Sales to Nippon Steel Corp. | 12,697 | 11,929 | 11,472 | 14,942 | 51,041 | 14,024 | 13,262 | 12,954 | 15,741 | 55,983 | +1,326 | +1,333 | +1,482 | +799 | +4,941 |

2.連結業績概要 Outline of Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | 2018/3 | 2019/3 | 2020/3 | 対前年差異 |
|--|-----------|--------------|--------------|---------|
| | 実績 Actual | 実績 Actual(A) | 実績 Actual(B) | (B)-(A) |
| 受注高 | | | | |
| Amount of order acceptance | 234,808 | 271,077 | 268,298 | -2,778 |
| 業務ソリューション | | | | |
| Business solutions | 145,092 | 176,869 | 176,646 | -222 |
| サービスソリューション | | | | |
| Service solutions | 89,715 | 94,208 | 91,651 | -2,556 |
| 期末受注残高 | | | | |
| Order backlog at end of period | 117,463 | 133,424 | 126,880 | -6,544 |
| 業務ソリューション | | | | |
| Business solutions | 66,259 | 77,649 | 74,225 | -3,424 |
| サービスソリューション | | | | |
| Service solutions | 51,203 | 55,775 | 52,655 | -3,120 |
| 売上高 | | | | |
| Net sales | 230,860 | 255,116 | 274,843 | +19,727 |
| 業務ソリューション | | | | |
| Business solutions | 147,718 | 165,479 | 180,071 | +14,591 |
| サービスソリューション | | | | |
| Service solutions | 83,141 | 89,636 | 94,772 | +5,136 |
| 売上総利益 | | | | |
| Gross profit | 48,230 | 52,295 | 56,598 | +4,302 |
| 販売費及び一般管理費 | | | | |
| Selling, general and administrative expenses | 26,386 | 26,910 | 28,210 | +1,300 |
| 営業利益 | | | | |
| Operating profit | 21,844 | 25,385 | 28,387 | +3,002 |
| 経常利益 | | | | |
| Ordinary profit | 22,279 | 25,812 | 28,275 | +2,462 |
| 親会社株主に帰属する当期純利益 | | | | |
| Profit attributable to owners of parent | 14,105 | 16,713 | 18,552 | +1,838 |
| 包括利益 | | | | |
| Comprehensive income | 19,695 | 20,712 | 15,214 | -5,497 |
| 売上高総利益率(%) | | | | |
| Gross profit margin (%) | 20.9% | 20.5% | 20.6% | +0.1% |
| 営業利益率(%) | | | | |
| Operating profit margin (%) | 9.5% | 10.0% | 10.3% | +0.4% |
| 日本製鉄㈱向け売上高 | | | | |
| Sales to Nippon Steel Corp. | 45,658 | 51,041 | 55,983 | +4,941 |
| 1株当たり当期純利益(円) | | | | |
| Net income per share (yen) | 148.97 | 178.44 | 202.76 | +24.31 |
| 純資産 | | | | |
| Net assets | 140,366 | 145,901 | 155,392 | +9,491 |
| 総資産 | | | | |
| Total assets | 219,077 | 232,779 | 240,448 | +7,668 |
| 1株当たり配当金(円) | | | | |
| Cash dividends per share (yen) | 50.00 | 55.00 | 65.00 | +10.00 |
| 配当性向(%) | | | | |
| Dividend payout ratio (%) | 33.6% | 30.8% | 32.1% | +1.2% |

3.指標 Management index

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | 2018/3 | 2019/3 | 2020/3 |
|--------------------------------------|-----------|-----------|-----------|
| | 実績 Actual | 実績 Actual | 実績 Actual |
| 自己資本比率(%) | | | |
| Equity ratio (%) | 61.8% | 60.3% | 62.2% |
| 総資産経常利益率(%) | | | |
| Return(Ordinary profit) on Asset (%) | 10.7% | 11.4% | 11.9% |
| 自己資本当期純利益率(%) | | | |
| Return(Net income) on Equity (%) | 11.0% | 12.1% | 12.8% |

4.要約連結キャッシュ・フロー計算書 Condensed Consolidated Statements of Cash Flows

| | 2018/3 | 2019/3 | 2020/3 |
|--------------------------------------|-----------|-----------|-----------|
| | 実績 Actual | 実績 Actual | 実績 Actual |
| 営業活動によるキャッシュ・フロー | | | |
| Cash flows from operating activities | 13,138 | 19,690 | 19,366 |
| 投資活動によるキャッシュ・フロー | | | |
| Cash flows from investing activities | △ 6,145 | △ 1,624 | △ 2,975 |
| 財務活動によるキャッシュ・フロー | | | |
| Cash flows from financing activities | △ 5,926 | △ 16,255 | △ 6,796 |

5.売上原価の内訳 Breakdown of cost of sales

| | 2018/3 | 2019/3 | 2020/3 |
|----------------------|-----------|-----------|-----------|
| | 実績 Actual | 実績 Actual | 実績 Actual |
| 労務費 | | | |
| Labor cost | 46,738 | 49,200 | 50,156 |
| 材料費 | | | |
| Material cost | 51,515 | 64,475 | 61,044 |
| 外注費 | | | |
| Subcontract expenses | 71,306 | 74,280 | 78,115 |
| その他 | | | |
| Other | 13,068 | 14,863 | 28,929 |

6.研究開発費 R&D expenses

| | 2018/3 | 2019/3 | 2020/3 |
|--------------|-----------|-----------|-----------|
| | 実績 Actual | 実績 Actual | 実績 Actual |
| 研究開発費 | | | |
| R&D expenses | 1,618 | 1,678 | 1,996 |

7.設備投資・減価償却費 Capital expenditure・Depreciation

| | 2018/3 | 2019/3 | 2020/3 |
|---------------------|-----------|-----------|-----------|
| | 実績 Actual | 実績 Actual | 実績 Actual |
| 設備投資 ※ | | | |
| Capital expenditure | 7,590 | 2,647 | 7,817 |
| 減価償却費 ※ | | | |
| Depreciation | 4,607 | 4,858 | 5,205 |

8.期末従業員数 Number of employees at end of period

| | 2018/3 | 2019/3 | 2020/3 |
|---|-----------|-----------|-----------|
| | 実績 Actual | 実績 Actual | 実績 Actual |
| 期末従業員数(人) | | | |
| Number of employees at end of period (jobs) | 6,232 | 6,434 | 6,639 |

※ 設備投資及び減価償却費に、リース資産の新規購入及び減価償却費を含めております。
The amount of newly leased assets and that of their depreciation have been included in above items "Capital expenditure" and "Depreciation".

《参考》上期財務情報 Ref. First Half Financial Information

1.連結業績概要 Outline of Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | 2017/9 | 2018/9 | 2019/9 | 2020/9 | 対前年差異 | |
|--|-----------|--------------|--------------|----------------|---------|---------|
| | 実績 Actual | 実績 Actual(A) | 実績 Actual(B) | 見通し Outlook(C) | (B)-(A) | (C)-(B) |
| 受注高 | | | | | | |
| Amount of order acceptance | 112,159 | 126,765 | 136,043 | — | +9,277 | — |
| 業務ソリューション | | | | | | |
| Business solutions | 70,512 | 85,105 | 89,815 | — | +4,709 | — |
| サービスソリューション | | | | | | |
| Service solutions | 41,646 | 41,659 | 46,228 | — | +4,568 | — |
| 期末受注残高 | | | | | | |
| Order backlog at end of period | 115,401 | 125,951 | 132,708 | — | +6,757 | — |
| 業務ソリューション | | | | | | |
| Business solutions | 68,908 | 76,350 | 77,687 | — | +1,336 | — |
| サービスソリューション | | | | | | |
| Service solutions | 46,492 | 49,600 | 55,021 | — | +5,420 | — |
| 売上高 | | | | | | |
| Net sales | 110,272 | 118,277 | 136,759 | 127,500 | +18,482 | -9,259 |
| 業務ソリューション | | | | | | |
| Business solutions | 70,489 | 75,014 | 89,777 | 81,500 | +14,762 | -8,277 |
| サービスソリューション | | | | | | |
| Service solutions | 39,782 | 43,262 | 46,982 | 46,000 | +3,720 | -982 |
| 売上総利益 | | | | | | |
| Gross profit | 23,330 | 24,560 | 28,499 | 27,600 | +3,938 | -899 |
| 販売費及び一般管理費 | | | | | | |
| Selling, general and administrative expenses | 13,520 | 13,605 | 14,309 | 14,900 | +704 | +590 |
| 営業利益 | | | | | | |
| Operating profit | 9,810 | 10,955 | 14,190 | 12,700 | +3,234 | -1,490 |
| 経常利益 | | | | | | |
| Ordinary profit | 10,211 | 11,185 | 14,196 | 13,000 | +3,010 | -1,196 |
| 親会社株主に帰属する当期純利益 | | | | | | |
| Profit attributable to owners of parent | 6,288 | 6,850 | 8,727 | 8,300 | +1,877 | -427 |
| 包括利益 | | | | | | |
| Comprehensive income | 11,800 | 16,600 | 10,059 | — | -6,541 | — |
| 売上高総利益率(%) | | | | | | |
| Gross profit margin (%) | 21.2% | 20.8% | 20.8% | 21.6% | +0.1% | +0.8% |
| 営業利益率(%) | | | | | | |
| Operating profit margin (%) | 8.9% | 9.3% | 10.4% | 10.0% | +1.1% | -0.4% |
| 日本製鉄(株)向け売上高 | | | | | | |
| Sales to Nippon Steel Corp. | 21,918 | 24,627 | 27,287 | 25,000 | +2,660 | -2,287 |
| 1株当たり当期純利益(円) | | | | | | |
| Net income per share (yen) | 66.41 | 72.43 | 95.39 | 90.71 | +22.96 | -4.68 |
| 純資産 | | | | | | |
| Net assets | 134,840 | 152,210 | 153,211 | — | +1,000 | — |
| 総資産 | | | | | | |
| Total assets | 210,046 | 231,749 | 246,494 | — | +14,744 | — |

《参考》上期財務情報 Ref. First Half Financial Information

2.要約連結キャッシュ・フロー計算書 Condensed Consolidated Statements of Cash Flows

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | 2017/9 | 2018/9 | 2019/9 | 2020/9 |
|--|-----------|-----------|-----------|-------------|
| | 実績 Actual | 実績 Actual | 実績 Actual | 見通し Outlook |
| 営業活動によるキャッシュ・フロー Cash flows from operating activities | 13,901 | 10,841 | 22,237 | — |
| 投資活動によるキャッシュ・フロー Cash flows from investing activities | △ 2,871 | △ 1,426 | △ 1,233 | — |
| 財務活動によるキャッシュ・フロー Cash flows from financing activities | △ 2,919 | △ 5,291 | △ 3,274 | — |

3.売上原価の内訳 Breakdown of cost of sales

| | 2017/9 | 2018/9 | 2019/9 | 2020/9 |
|-----------------------------|-----------|-----------|-----------|-------------|
| | 実績 Actual | 実績 Actual | 実績 Actual | 見通し Outlook |
| 労務費 Labor cost | 23,157 | 24,045 | 24,651 | — |
| 材料費 Material cost | 24,387 | 30,305 | 37,002 | — |
| 外注費 Subcontract expenses | 34,843 | 35,779 | 37,609 | — |
| その他 Other | 4,553 | 3,585 | 8,996 | — |

4.研究開発費 R&D expenses

| | 2017/9 | 2018/9 | 2019/9 | 2020/9 |
|-----------------------|-----------|-----------|-----------|-------------|
| | 実績 Actual | 実績 Actual | 実績 Actual | 見通し Outlook |
| 研究開発費 R&D expenses | 800 | 861 | 892 | — |

5.設備投資・減価償却費 Capital expenditure・Depreciation

| | 2017/9 | 2018/9 | 2019/9 | 2020/9 |
|-------------------------------|-----------|-----------|-----------|-------------|
| | 実績 Actual | 実績 Actual | 実績 Actual | 見通し Outlook |
| 設備投資 ※ Capital expenditure | 5,677 | 1,428 | 2,044 | 3,500 |
| 減価償却費 ※ Depreciation | 2,170 | 2,365 | 2,519 | 3,000 |

6.期末従業員数 Number of employees at end of period

| | 2017/9 | 2018/9 | 2019/9 | 2020/9 |
|--|-----------|-----------|-----------|-------------|
| | 実績 Actual | 実績 Actual | 実績 Actual | 見通し Outlook |
| 期末従業員数(人) Number of employees at end of period (jobs) | 6,286 | 6,454 | 6,659 | — |

※ 設備投資及び減価償却費に、リース資産の新規購入及び減価償却費を含めております。

The amount of newly leased assets and that of their depreciation have been included in above items "Capital expenditure" and "Depreciation".

《参考》サービス・顧客業種別売上高 Ref.Sales by Segment / Customer Industry

1.サービス・顧客業種別売上高(四半期) Sales by Segment / Customer Industry (Quarterly)

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | 2019/3 実績 Actual(A) | | | | 2020/3 実績 Actual(B) | | | | 対前年同期差異 (B)-(A) | | | |
|--|------------------------|--------|--------|--------|------------------------|--------|--------|--------|--------------------|--------|--------|--------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| 業務ソリューション Business Solutions | 28,024 | 33,398 | 31,877 | 43,067 | 39,248 | 35,871 | 32,486 | 40,983 | +11,224 | +2,473 | +609 | -2,084 |
| 産業・流通・サービス Manufacturing, Retail and Service | 15,642 | 16,582 | 15,504 | 18,233 | 24,983 | 17,353 | 16,146 | 18,420 | +9,341 | +771 | +641 | +187 |
| 金融 Financial Services | 6,724 | 7,582 | 6,877 | 9,591 | 7,629 | 8,180 | 6,249 | 8,833 | +904 | +597 | -627 | -757 |
| 公共公益他 Government, Public organizations and Others | 5,657 | 9,233 | 9,496 | 15,243 | 6,636 | 10,337 | 10,091 | 13,728 | +978 | +1,104 | +595 | -1,514 |
| サービスソリューション Service Solutions | 19,850 | 21,241 | 19,417 | 24,236 | 21,356 | 22,544 | 20,678 | 25,253 | +1,505 | +1,303 | +1,261 | +1,016 |
| ITインフラ IT Platform | 6,840 | 8,925 | 7,828 | 9,589 | 7,457 | 9,151 | 7,336 | 10,103 | +617 | +225 | -491 | +513 |
| 鉄鋼 Nippon Steel Group | 13,010 | 12,315 | 11,589 | 14,647 | 13,898 | 13,392 | 13,342 | 15,149 | +887 | +1,077 | +1,752 | +502 |
| 子会社等 Subsidiaries | 7,534 | 8,227 | 7,436 | 10,802 | 7,968 | 9,770 | 8,493 | 10,187 | +433 | +1,543 | +1,057 | -615 |
| 合計 Total | 55,409 | 62,867 | 58,731 | 78,107 | 68,573 | 68,186 | 61,659 | 76,423 | +13,163 | +5,319 | +2,928 | -1,683 |

2.ITインフラ事業規模(四半期) Sales of IT Platform (Quarterly)

| | 2019/3 実績 Actual(A) | | | | 2020/3 実績 Actual(B) | | | | 対前年同期差異 (B)-(A) | | | |
|---|------------------------|--------|--------|--------|------------------------|--------|--------|--------|--------------------|--------|------|--------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| 業務ソリューション Business Solutions | 9,081 | 8,603 | 6,957 | 8,702 | 17,619 | 8,593 | 7,479 | 10,115 | +8,537 | -10 | +521 | +1,413 |
| 産業・流通・サービス Manufacturing, Retail and Service | 5,685 | 5,832 | 4,556 | 5,019 | 13,395 | 4,866 | 4,556 | 5,263 | +7,710 | -965 | -0 | +244 |
| 金融 Financial Services | 2,252 | 1,319 | 1,666 | 2,757 | 2,848 | 2,418 | 1,613 | 3,208 | +595 | +1,099 | -52 | +450 |
| 公共公益他 Government, Public organizations and Others | 1,143 | 1,451 | 734 | 925 | 1,375 | 1,307 | 1,310 | 1,643 | +232 | -144 | +575 | +718 |
| サービスソリューション (ITインフラ) Service Solutions (IT Platform) | 6,840 | 8,925 | 7,828 | 9,589 | 7,457 | 9,151 | 7,336 | 10,103 | +617 | +225 | -491 | +513 |
| 合計 Total | 15,921 | 17,529 | 14,786 | 18,291 | 25,077 | 17,744 | 14,816 | 20,218 | +9,155 | +215 | +30 | +1,927 |

《参考》サービス・顧客業種別売上高 Ref. Sales by Segment / Customer Industry

3. サービス・顧客業種別売上高(上下別) Sales by Segment / Customer Industry (Half Year)

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted.)

| | 2019/3(A) | | 2020/3(B) | | 2021/3(C) | (B)-(A) | | (C)-(B) |
|--|-------------------|-------------------|-------------------|-------------------|---------------------|-------------------|-------------------|-------------------|
| | 上期実績 1H Actual | 下期実績 2H Actual | 上期実績 1H Actual | 下期実績 2H Actual | 上期見通し 1H Outlook | 対前年差異 上期 1H | 対前年差異 下期 2H | 対前年差異 上期 1H |
| 業務ソリューション Business Solutions | 61,423 | 74,945 | 75,120 | 73,470 | 66,500 | +13,697 | -1,475 | -8,620 |
| 産業・流通・サービス Manufacturing, Retail and Service | 32,224 | 33,738 | 42,336 | 34,566 | 35,500 | +10,112 | +828 | -6,836 |
| 金融 Financial Services | 14,307 | 16,468 | 15,809 | 15,083 | 15,000 | +1,502 | -1,385 | -809 |
| 公共公益他 Government, Public organizations and Others | 14,891 | 24,739 | 16,974 | 23,820 | 16,000 | +2,083 | -918 | -974 |
| サービスソリューション Service Solutions | 41,091 | 43,654 | 43,900 | 45,932 | 44,000 | +2,808 | +2,278 | +99 |
| ITインフラ IT Platform | 15,766 | 17,417 | 16,609 | 17,440 | 18,500 | +843 | +22 | +1,890 |
| 鉄鋼 Nippon Steel Group | 25,325 | 26,236 | 27,290 | 28,492 | 25,500 | +1,965 | +2,255 | -1,790 |
| 子会社等 Subsidiaries | 15,761 | 18,239 | 17,738 | 18,681 | 17,000 | +1,976 | +442 | -738 |
| 合計 Total | 118,277 | 136,838 | 136,759 | 138,083 | 127,500 | +18,482 | +1,244 | -9,259 |

4.ITインフラ事業規模(上下別) Sales of IT Platform (Half Year)

| | 2019/3(A) | | 2020/3(B) | | 2021/3(C) | (B)-(A) | | (C)-(B) |
|---|-------------------|-------------------|-------------------|-------------------|---------------------|-------------------|-------------------|-------------------|
| | 上期実績 1H Actual | 下期実績 2H Actual | 上期実績 1H Actual | 下期実績 2H Actual | 上期見通し 1H Outlook | 対前年差異 上期 1H | 対前年差異 下期 2H | 対前年差異 上期 1H |
| 業務ソリューション Business Solutions | 17,685 | 15,660 | 26,212 | 17,595 | 16,500 | +8,527 | +1,935 | -9,712 |
| 産業・流通・サービス Manufacturing, Retail and Service | 11,518 | 9,575 | 18,262 | 9,820 | 12,000 | +6,744 | +244 | -6,262 |
| 金融 Financial Services | 3,571 | 4,424 | 5,266 | 4,822 | 3,000 | +1,694 | +397 | -2,266 |
| 公共公益他 Government, Public organizations and Others | 2,595 | 1,660 | 2,683 | 2,953 | 1,500 | +87 | +1,293 | -1,183 |
| サービスソリューション (ITインフラ) Service Solutions (IT Platform) | 15,766 | 17,417 | 16,609 | 17,440 | 18,500 | +843 | +22 | +1,890 |
| 合計 Total | 33,451 | 33,077 | 42,821 | 35,035 | 35,000 | +9,370 | +1,958 | -7,821 |

《参考》サービス・顧客業種別売上高 Ref.Sales by Segment / Customer Industry

5.サービス・顧客業種別売上高(年度) Sales by Segment / Customer Industry (Full Year)

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | 2019/3 | 2020/3 | |
|--|-----------------|-----------------|---------------|
| | 実績 Actual(A) | 実績 Actual(B) | 差異 (B)-(A) |
| 業務ソリューション Business Solutions | 136,369 | 148,590 | +12,221 |
| 産業・流通・サービス Manufacturing, Retail and Service | 65,962 | 76,903 | +10,940 |
| 金融 Financial Services | 30,775 | 30,892 | +117 |
| 公共公益他 Government, Public organizations and Others | 39,630 | 40,794 | +1,164 |
| サービスソリューション Service Solutions | 84,745 | 89,832 | +5,086 |
| ITインフラ IT Platform | 33,183 | 34,049 | +866 |
| 鉄鋼 Nippon Steel Group | 51,562 | 55,782 | +4,220 |
| 子会社等 Subsidiaries | 34,001 | 36,419 | +2,418 |
| 合計 Total | 255,116 | 274,843 | +19,727 |

6.ITインフラ事業規模(年度) Sales of IT Platform (Full Year)

| | 2019/3 | 2020/3 | |
|---|-----------------|-----------------|---------------|
| | 実績 Actual(A) | 実績 Actual(B) | 差異 (B)-(A) |
| 業務ソリューション Business Solutions | 33,345 | 43,807 | +10,462 |
| 産業・流通・サービス Manufacturing, Retail and Service | 21,093 | 28,082 | +6,988 |
| 金融 Financial Services | 7,996 | 10,088 | +2,092 |
| 公共公益他 Government, Public organizations and Others | 4,255 | 5,636 | +1,381 |
| サービスソリューション (ITインフラ) Service Solutions (IT Platform) | 33,183 | 34,049 | +866 |
| 合計 Total | 66,528 | 77,857 | +11,328 |