

Mid-term Business Strategy 2021-2025

April 28, 2021

NS Solutions Corporation



FORWARD-LOOKING STATEMENTS

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the “Company”) or its officers in terms of its operation and financial condition.

Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

Business Environment

Geopolitical risk

SDGs

5G

IoT

Demographic Change

AI

As changes become more drastic in the business environment surrounding our customers and our company, DX needs will further accelerate

Singularity

Diversity

Disrupter

With/After COVID-19

Our Strategy based on the business environment

- **Steadily meet evolving needs for DX**
- **Work on high-value-added businesses and sustainably enhance overall corporate value**
- **Further strengthen the acquisition and training of excellent human resources**
- **Continue to implement thorough internal**

Objective

1st DX partner

Accompany on the customer's DX journey



DX refers to the continuous and cross-sectional transformation of organizations, business processes, and systems through data and digital technology.

Integrating "everything = X" beyond individual optimization to help you overcome the challenges of DX.

NSSOL as an X Integrator

Growth Story

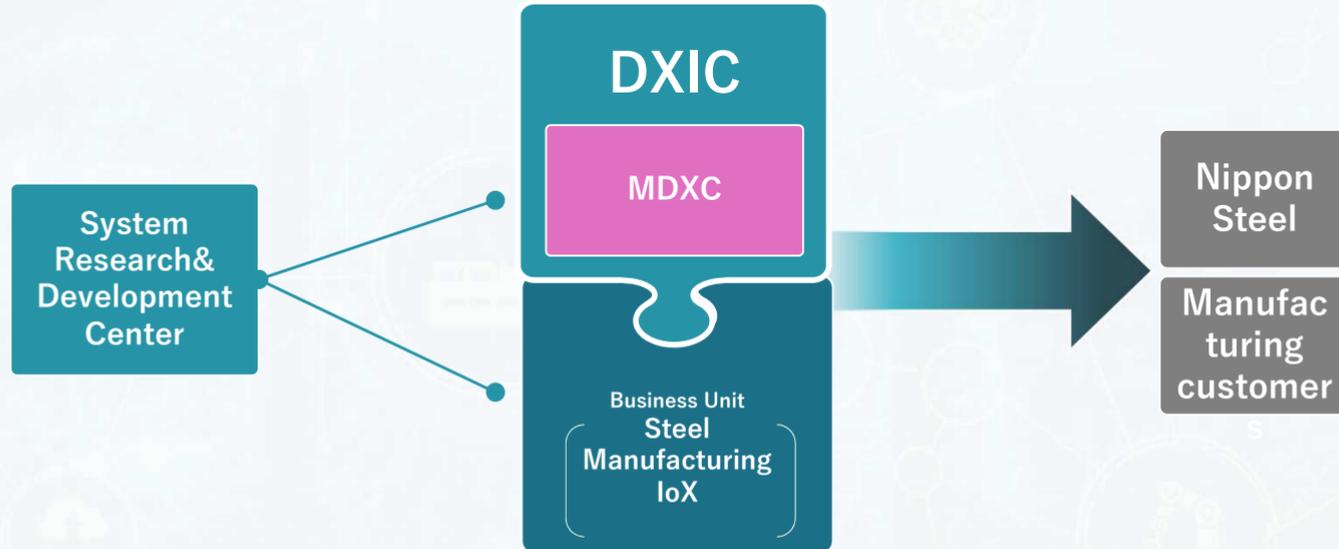
While deepening relationships with customers, we will maximize company-wide efforts to capture DX needs and expand our business.

In particular, we will focus on the following four areas and actively invest management resources to drive business growth.



DX in manufacturing industry

- Manufacturing Industry Digital Transformation Center(MDXC) was established in the Digital Transformation & Innovation Center (DXIC) to promote support for DX in the manufacturing industry through ALL NSSOL, leveraging its advanced business knowledge and technological capabilities in the manufacturing industry.



Digital Platformer

- Wealth of experience working with many platformers from planning and conceptual support to system development.
- Proactively support the diverse and speedy business expansion of platformers, to achieve our further business growth.



Digital Workplace Solution

High Performance

Improvement of business processes				
<p>RPA</p>  <p>UiPath WinActor®</p>	<p>AI</p>  <p>DataRobot</p>	<p>BI · Data Utilization</p>  <p>ThoughtSpot</p>	<p>Idea creation</p>  <p>ideagram</p>	<p>Upstream Assessment</p>  <p>Consulting</p>

Work Anywhere

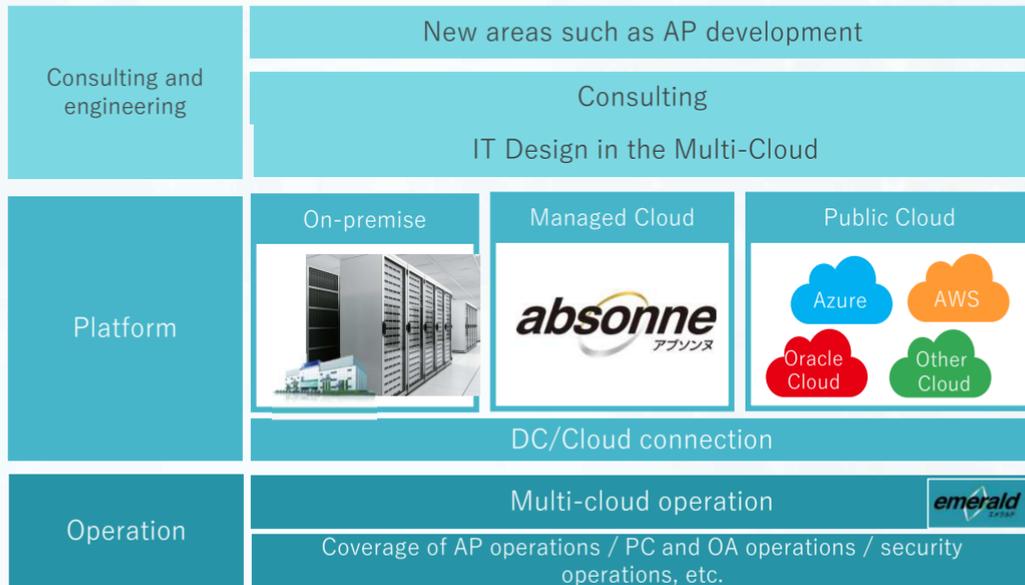
Infrastructure	Communication		Paperless	
<p>Virtual desktop</p>  <p>M³DaaS @absonne</p>	<p>Information Infrastructure Cloud</p>  <p>Teams NSCOCOON</p>	<p>Cloud Data Management</p>  <p>box</p>	<p>Electronic Contracts</p>  <p>CONTRACTHUB @absonne</p>	<p>Workflow</p>  <p>AgileWorks</p>
<p>Security</p>  <p>NSSEiNT</p>	<p>Web conference</p>  <p>Zoom / WebEx / Teams / Google Meet</p>		<p>Document Management</p>  <p>NsypresII opentext D-QUICK7 @absonne</p>	

IT Outsourcing

NSFITOS, provides integrated services from IT infrastructure including data centers to integrated operations

And it responds to new IT infrastructure and operation needs

(Utilization of public cloud, multi-cloud design, expansion of supported areas, zero-trust support, etc.)



Investment for growth

Investment to strengthen business infrastructure **50~75 billion yen**

Human resources (acquisition and training of excellent human resources), research and development, creation of new solutions, business development, improvement of IT environment, capital investment, etc.

Investment for accelerating DX **10~15 billion yen**

Intensive investments to accelerate DX, focusing on intensive training of DX personnel, expansion of IT equipment, and promotion of challenges in new domains and businesses.

M&A and others

Strengthening our capabilities for growth

Realization of ambidextrous system construction capabilities required for DX

Building a "robust and
large-scale" core system

+

Building a "flexible" system that
can respond to changes

Intensive training of DX upstream personnel
and DX development personnel
Utilizing of Tetralink, a next-generation system
development environment

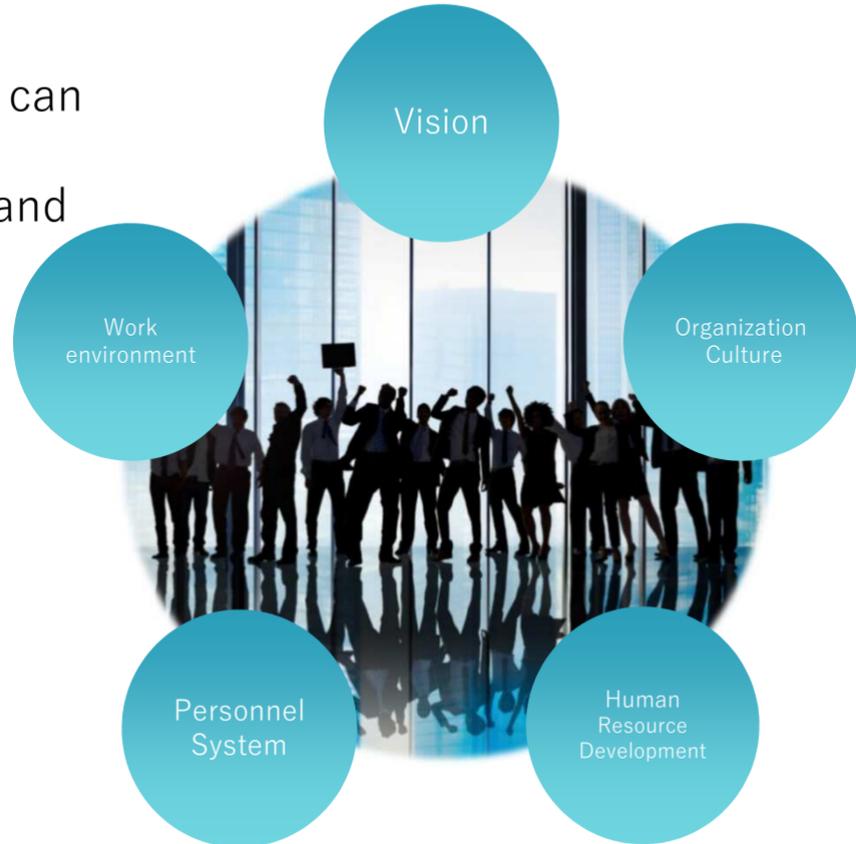
Creating an Engaged Organization

We aim to be a company where a group of creative and highly-skilled IT professionals can work with vitality.

- A company that is attractive, rewarding, and easy to work for
- Happy company life for each employee



In particular, we aim to create a company that emphasizes job satisfaction.

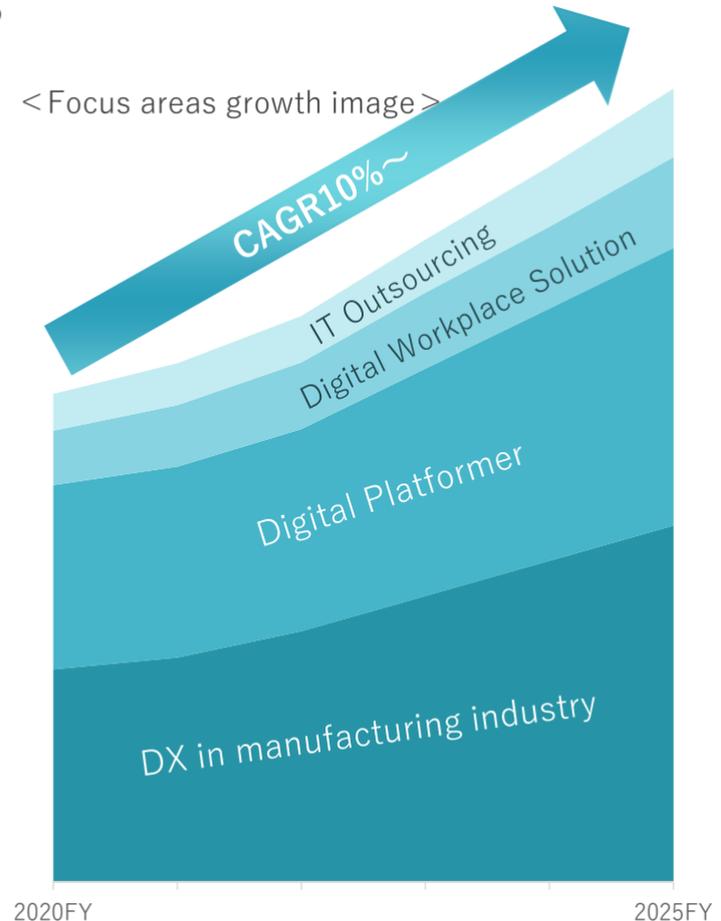


Mid-term Business Growth Goals

Aiming to outpace the accelerating growth of the IT services market due to DX needs

Sales growth rate **5 ~ 6 %**

Sales growth rate in the focus areas **10%~**



Sustainability



- NSSOL is making efforts in various business activities in terms of ESG (environment, society, governance) aimed at the creation of a plentiful society based on the company's corporate philosophy.
- Furthermore, the company is also actively promote on the Sustainable Development Goals (SDGs) led by the UN and will contribute to the realization of a sustainable society as a member of global society.



NS Solutions

Answers to power your future