



NIPPON STEEL & SUMITOMO METAL CORPORATION GROUP



NS Solutions

Financial Information Meeting for the Third Quarter of the Fiscal Year ending March 31, 2015

(April 1, 2014 through December 31, 2014)

January 29, 2015

NS Solutions Corporation

FORWARD-LOOKING STATEMENTS

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the “Company”) or its officers in terms of its operation and financial condition.

Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

Consolidated Financial Highlights



(Billions of yen)

	FY ended Mar.2014		FY ending Mar.2015		Change	
	3Q	3Q Tot.	3Q	3Q Tot.	3Q	3Q Tot.
	(Oct.-Dec.) A	(Apr.-Dec.) B	(Oct.-Dec.) C	(Apr.-Dec.) D	(Oct.-Dec.) C-A	(Apr.-Dec.) D-B
Sales	40.3	121.7	48.3	143.2	+8.0	+21.5
Business solutions	23.5	69.6	30.1	86.3	+6.6	+16.7
Platform solutions	4.9	14.8	4.5	14.8	-0.5	+0.0
Business services	11.9	37.4	13.8	42.1	+1.9	+4.7
Gross profit	7.7	23.2	9.3	27.9	+1.7	+4.8
<Gross profit margin>	<19.1%>	<19.0%>	<19.3%>	<19.5%>	<+0.3%>	<+0.5%>
SG&A	5.3	16.2	5.6	17.2	+0.3	+0.9
Operating income	2.4	6.9	3.8	10.8	+1.4	+3.8
Ordinary income	2.5	7.2	3.8	11.1	+1.4	+3.8
Net income	1.5	3.9	2.5	6.7	+1.0	+2.8

Sales by Business Line / Customer Industry

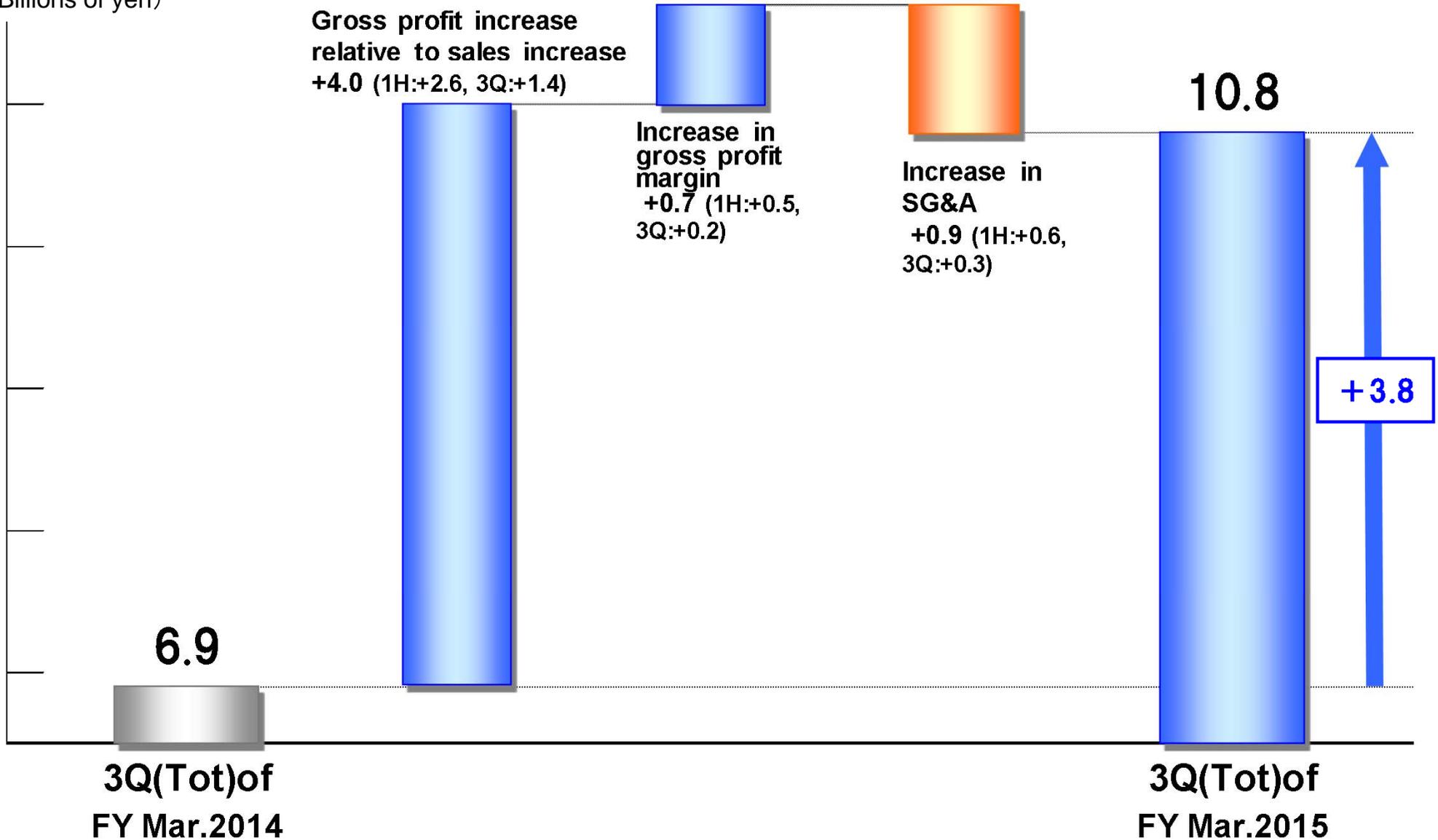


(Billions of yen)

	FY ended Mar.2014		FY ending Mar.2015		Change		Comment
	3Q	3Q Tot.	3Q	3Q Tot.	3Q	3Q Tot.	
	(Oct.-Dec.) A	(Apr.-Dec.) B	(Oct.-Dec.) C	(Apr.-Dec.) D	(Oct.-Dec.) C-A	(Apr.-Dec.) D-B	
Business solutions	19.9	57.5	25.3	71.9	+5.4	+14.5	-
Manufacturing, distribution and service industries	9.0	28.9	11.7	35.8	+2.7	+6.8	Increase in sales to Internet and manufacturing
Financial services	5.9	18.0	8.5	24.7	+2.6	+6.7	Increase in sales to megabanks
Government, public organizations and others	5.0	10.5	5.0	11.5	+0.0	+1.0	Increase in IT platform engineering sales to the public sector
Platform solutions	4.4	13.0	4.1	13.2	-0.3	+0.2	Increase in sales to VDI and DaaS
Business services	11.8	37.2	13.7	42.0	+1.9	+4.8	Increase in sales to NSSMC
Subsidiaries, net	4.1	14.0	5.2	16.0	+1.1	+2.0	Increase in domestic and overseas subsidiaries
Consolidated sales	40.3	121.7	48.3	143.2	+8.0	+21.5	-
Amount of orders accepted	43.7	128.5	46.8	143.8	+3.1	+15.3	-

Consolidated Operating Income Breakdown

(Billions of yen)



Outlook For Annual Consolidated Results



(Billions of yen)

	FY ended Mar.2014 A	FY ending Mar.2015 B	Change B-A	FY 2014 Previous outlook C	Change B-C
Sales	180.0	195.0	+15.0	195.0	-
Business solutions	107.7	117.5	+9.8	117.5	-
Platform solutions	21.3	21.5	+0.2	21.5	-
Business services	51.0	56.0	+5.0	56.0	-
Gross profit	34.5	37.7	+3.2	37.7	-
<Gross profit margin>	<19.2%>	<19.3%>	<+0.1%>	<19.3%>	-
SG&A	22.0	22.5	+0.5	22.5	-
Operating income	12.4	15.2	+2.8	15.2	-
Ordinary income	12.8	15.5	+2.7	15.5	-
Net income	7.1	9.2	+2.1	9.2	-



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