# **NS Solutions Corporation**

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# CONSOLIDATED FINANCIAL RESULTS (From April 1, 2013 to December 31, 2013)

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- $\cdot$  In this material, figures have been rounded down to the nearest millions of yen.
- The financial results have been translated from the Japanese Consolidated Financial Statements, which have been audited in Japan, for reference purposes only.

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#### UNAUDITED CONSOLIDATED BALANCE SHEETS

March 31, 2013 and December 31, 2013

			Thousands of U.S. dollars	
	Millions	of yen	(Note 2)	
	Mar. 31, 2013	Dec. 31, 2013	Dec. 31, 2013	
Assets				
Current assets:				
Cash and deposits	¥3,321	\$1,769	\$16,788	
Deposits paid	22,832	29,756	282,342	
Notes and accounts receivable-trade	39,041	26,951	255,729	
Securities	7,999	8,000	75,909	
Work in process	12,673	19,253	182,691	
Raw materials and supplies	321	307	2,921	
Current portion of long-term loans receivable				
from subsidiaries and affiliates	_	12,000	113,863	
Other	4,167	4,107	38,976	
Allowance for doubtful accounts	(32)	(21)	(209)	
Total current assets	90,324	102,123	969,008	
Noncurrent assets:				
Property, plant and equipment	20,760	21,522	204,214	
Intangible assets:				
Goodwill	2,517	2,393	22,710	
Other	1,442	1,668	15,830	
Total intangible assets	3,959	4,061	38,540	
Investments and other assets: Long-term loans receivable from subsidiaries				
and affiliates	12,000	_	_	
Other	18,163	18,515	175,688	
Allowance for doubtful accounts	(86)	(79)	(751)	
Total investments and other assets	30,077	18,436	174,937	
Total noncurrent assets	54,797	44,020	417,692	
Total assets	¥145,121	¥146,144	\$1,386,700	

The accompanying notes are an integral part of these financial statements.

			Thousands of U.S. dollars (Note 2)
		Millions of yen	
T . 1 . 1 . 1	Mar. 31, 2013	Dec. 31, 2013	Dec. 31, 2013
Liabilities			
Current liabilities:			
Notes and accounts payable-trade	¥12,891	\$9,772	\$92,724
Income taxes payable	1,974	924	8,776
Advances received	8,258	11,209	106,359
Provision for bonuses	5,796	2,960	28,092
Other provision	459	837	7,948
Other	4,941	5,770	54,755
Total current liabilities	34,321	31,475	298,655
Noncurrent liabilities:			
Provision for retirement benefits	14,396	15,116	143,432
Provision for directors' retirement benefits	185	157	1,496
Other	646	1,766	16,766
Total noncurrent liabilities	15,228	17,040	161,693
Total liabilities	49,550	48,516	460,348
Net assets			
Shareholders' equity:			
Capital stock	12,952	12,952	122,903
Capital surplus	9,950	9,950	94,415
Retained earnings	70,544	72,363	686,631
Treasury stock	(4)	(4)	(42)
Total shareholders' equity	93,443	95,262	903,907
Accumulated other comprehensive income:			
Valuation difference on available-for-sale			
securities	72	151	1,433
Revaluation reserve for land	(1,276)	(1,276)	(12,117)
Foreign currency translation adjustment	(3)	28	267
Total accumulated other comprehensive income	(1,208)	(1,097)	(10,416)
Minority interests	3,335	3,463	32,862
Total net assets	95,571	97,628	926,352
Total liabilities and net assets	¥145,121	¥146,144	\$1,386,700

The accompanying notes are an integral part of these financial statements.

#### UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

For the nine months ended December 31, 2012 and 2013

			Thousands of U.S. dollars	
	Millions of yen		(Note 2)	
	2012	2013	2013	
Net sales	¥121,283	¥121,747	\$1,155,208	
Cost of sales (Note 9)	98,910	98,562	935,218	
Gross profit	22,373	23,184	219,990	
Selling, general and administrative expenses (Note 9)	14,736	16,235	154,053	
Operating income	7,636	6,949	65,937	
Non-operating income:				
Interest income	182	197	1,877	
Dividends income	135	137	1,306	
Gain on sales of investment securities	97	22	213	
Other	12	27	261	
Total non-operating income	428	385	3,657	
Non-operating expenses:				
Interest expenses	21	92	881	
Equity in losses of affiliates	0	15	150	
Loss on retirement of noncurrent assets	20	10	98	
Other	29	4	44	
Total non-operating expenses	71	123	1,172	
Ordinary income	7,993	7,210	68,422	
Income before income taxes and minority interests	7,993	7,210	68,422	
Income taxes	3,261	3,037	28,822	
Income before minority interests	4,732	4,173	39,600	
Minority interests in income	264	234	2,225	
Net income	¥4,468	¥3,938	\$37,375	

The accompanying notes are an integral part of these financial statements.

			U.S. dollars
	Yen		(Note 2)
	2012	2013	2013
Net income per share	¥84.31	¥74.32	\$0.71

# UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME For the nine months ended December 31, 2012 and 2013

•			Thousands of U.S. dollars	
	Millions of	yen	(Note 2)	
	2012	2013	2013	
Income before minority interests	\$4,732	¥4,173	\$39,600	
Other comprehensive income:				
Valuation difference on available-for-sale securities	16	78	749	
Foreign currency translation adjustment	0	36	348	
Total other comprehensive income	16	115	1,097	
Comprehensive income	¥4,748	¥4,289	\$40,698	
Comprehensive income attributable to:				
Comprehensive income attributable to owners of the parent	4,484	4,049	38,424	
Comprehensive income attributable to minority interests	¥264	¥239	\$2,274	

The accompanying notes are an integral part of these financial statements.

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements of NS Solutions Corporation and its consolidated subsidiaries (together, referred to as the "Companies") have been prepared in accordance with the provisions set forth in the Financial Instruments and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

The accompanying consolidated financial statements have been restructured and translated into English from the consolidated financial statements of the Companies prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Financial Instruments and Exchange Law. Certain supplementary information included in the statutory Japanese language consolidated financial statements, but not required for fair presentation, is not presented in the accompanying consolidated financial statements.

#### 2. U.S. Dollar Amounts

Amounts in U.S. dollars are included solely for the convenience of readers. The rate of \$105.39 = U.S. \$1, the effective rate of exchange prevailing on December 30, 2013, has been used in translation of yen amounts to U.S. dollar amounts. The inclusion of such amounts is not intended to imply that Japanese yen have been or could be readily converted, realized or settled in U.S. dollars at this or any other rate.

#### 3. Going Concern Assumption

None

#### 4. Notes in case of significant changes to shareholders' equity

None

#### Change in Scope of Consolidated Subsidiaries and Applications of the Equity Method

The Company has added PALSYS Software Co., Ltd., scope of consolidation from third quarter of the fiscal year ending March 31, 2014 as a result of an acquisition the shares.

#### 6. Change in accounting policy

None

#### 7. Special Accounting Treatment for the Quarterly Consolidated Financial Statements

Income taxes were computed by multiplying consolidated quarterly income before income taxes and minority interests by a rational estimate of the effective tax rate on consolidated income before income taxes and minority interests for the fiscal year including the quarterly period under review after adjustments for the application of tax-effect accounting.

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 8. Notes to Consolidated Balance Sheets

None

#### 9. Notes to Consolidated Statements of Income

#### Research and Development Costs

Research and development costs are charged to expense as incurred. The expense were recorded as general and administrative expenses and manufacturing costs for the nine months ended December 31, 2012 and 2013 amounting to \$1,048 million and \$1,037 million (\$9,842 thousand), respectively.

#### 10. Notes to Consolidated Statements of Cash Flows

#### Depreciation and amortization and Amortization of goodwill

The Companies do not prepare a cumulative Quarterly Consolidated Statement of Cash Flows for the third quarter of the fiscal year.

Depreciation and amortization (including intangible fixed assets amortization other than goodwill) and Amortization of goodwill on December 31, 2012 and 2013 were as follows:

	Millions o	Thousands of U.S. dollars (Note 2)	
December 31,	2012	2013	2013
Depreciation and amortization	¥ 2,314	¥ 2,695	\$ 25,581
Amortization of goodwill	¥ 123	¥ 125	\$ 1,190

#### 11. Net Assets

#### (For the nine months ended December 31, 2012)

The Company paid cash dividends on June 1, 2012 and December 4, 2012 as follows:

				· ·		
Date of board	Class of	Total dividend	Dividend	Reference	Effective	Source of
resolution	stock	amount	per share	date	date	dividends
May 15,	Common			March 31,	June 1,	Retained
2012	stock	¥1,059 million	¥20.00	2012	2012	earnings
October 26,	Common			September 30,	December 4,	Retained
2012	stock	¥1,059 million	¥20.00	2012	2012	earnings

#### (For the nine months ended December 31, 2013)

The Company paid cash dividends on June 3, 2013 and December 3, 2013 as follows:

_							
	Date of board	Class of	Total dividend	Dividend	Reference	Effective	Source of
	resolution	stock	amount	per share	date	date	dividends
	May 14,	Common			March 31,	June 3,	Retained
	2013	stock	\$1,059 million	¥20.00	2013	2013	earnings
	October 29,	Common			September 30,	December 3,	Retained
	2013	stock	\$1,059 million	¥20.00	2013	2013	earnings

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 12. Consolidated Segment Information

Based on the similarities in the type and nature of business, business of the Companies constitutes a single segment and accordingly, segment information is not disclosed.

#### 13. Per Share Information

	yeı	U.S. dollars (Note 2)	
December 31,	2012	2013	2013
Net income per share	¥ 84.31	¥ 74.32	\$ 0.71

(Notes) The basis for calculating net income per share were as follows:

	Million	Thousands of U.S. dollars (Note 2)	
December 31,	2012	2013	2013
Net income	¥ 4,468	¥ 3,938	\$37,375
Net income attributable to common stock	¥ 4,468	¥ 3,938	\$ 37,375
The average number of common stocks (shares)	52,997,574	52,997,533	

#### 14. Subsequent Events

There have been no material events subsequent to December 31, 2013.