



Financial Information Meeting for the Second Quarter of the Fiscal Year ending March 31, 2013

(April 1, 2012 through September 30, 2012)

October 26, 2012

Munetaka Shashiki

Representative Director & President

NS Solutions Corporation

FORWARD-LOOKING STATEMENTS

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the “Company”) or its officers in terms of its operation and financial condition.

Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

Consolidated Financial Highlights

(Billions of yen)

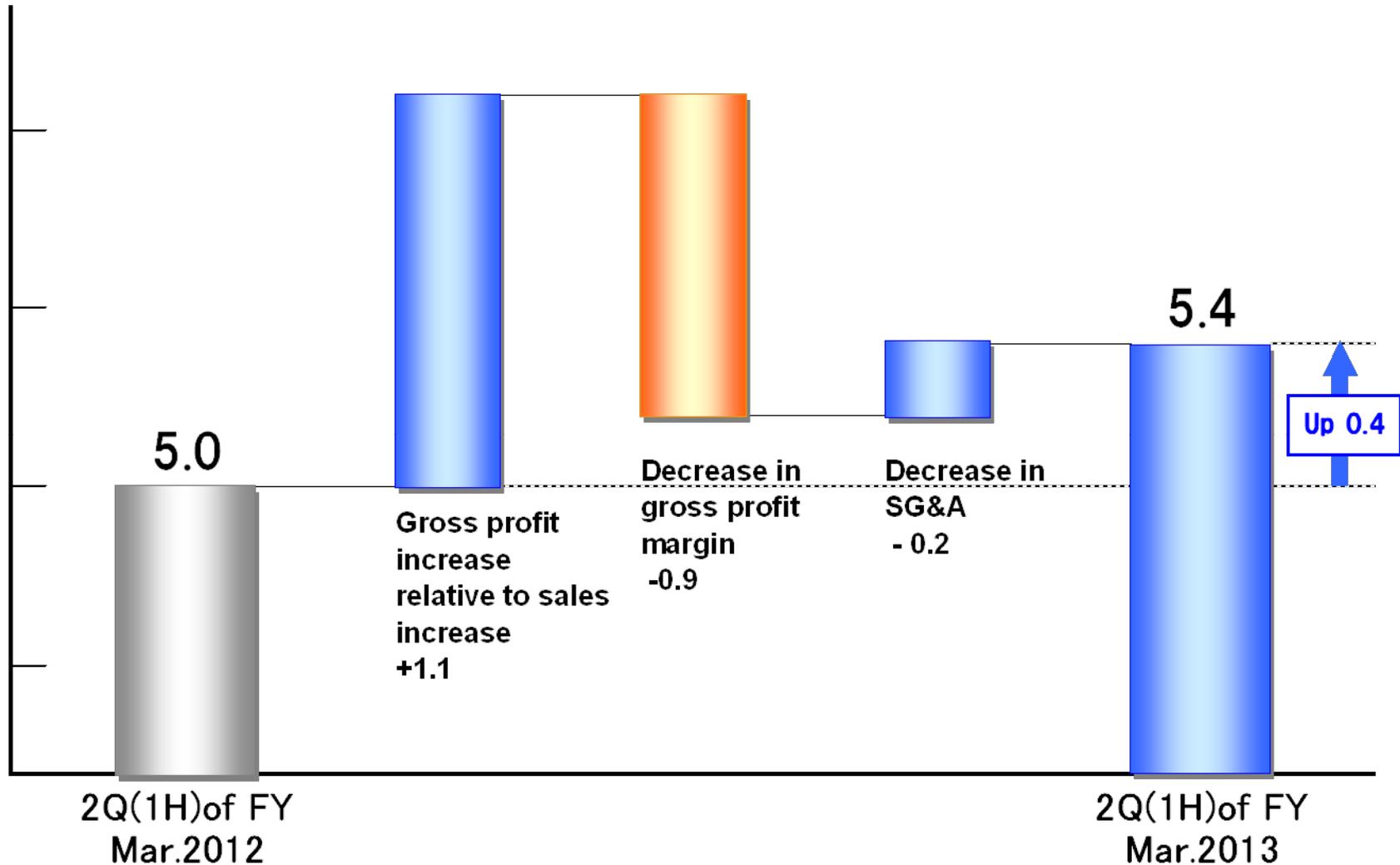
	2Q(1H)of FY Mar.2012 A	2Q(1H)of FY Mar.2013 B	Change B-A	2Q of 2013 Previous outlook C	Change B-C
Sales	76.2	81.7	+5.5	80.0	+1.7
Business solutions	40.2	43.3	+3.1	42.5	+0.8
Platform solutions	9.7	9.3	-0.4	9.5	-0.2
Business services	26.3	29.1	+2.8	28.0	+1.1
Gross profit	15.1	15.3	+0.2	15.0	+0.3
<Gross profit margin>	<19.8%>	<18.7%>	<-1.1%>	<18.8%>	<-0.1%>
SG&A	10.1	9.9	-0.2	10.2	-0.3
Operating income	5.0	5.4	+0.4	4.8	+0.6
Ordinary income	5.2	5.8	+0.6	5.0	+0.8
Net income	2.7	3.2	+0.5	2.8	+0.4

Sales by Business Line / Customer Industry

(Billions of yen)

	2Q(1H)of FY Mar.2012 A	2Q(1H)of FY Mar.2013 B	Change B-A	Comment
Business solutions	33.6	35.3	+1.7	-
Manufacturing, distribution and service industries	17.6	19.4	+1.8	Increase mainly in manufacturing
Financial services	11.1	10.1	-1.0	Temporary decrease in mega-banks
Government, public organizations and others	4.9	5.8	+0.9	Increase in public and science
Platform solutions	8.8	8.2	-0.6	Decrease in product sales
Business services	26.1	28.9	+2.8	Increase in Nippon Steel
Subsidiaries, net	7.7	9.3	+1.6	Increase in local business
Consolidated sales	76.2	81.7	+5.5	-
Amount of orders accepted	80.8	94.1	+13.3	-

Consolidated Operating Income Breakdown



Market Trends by Business Line / Customer Industry



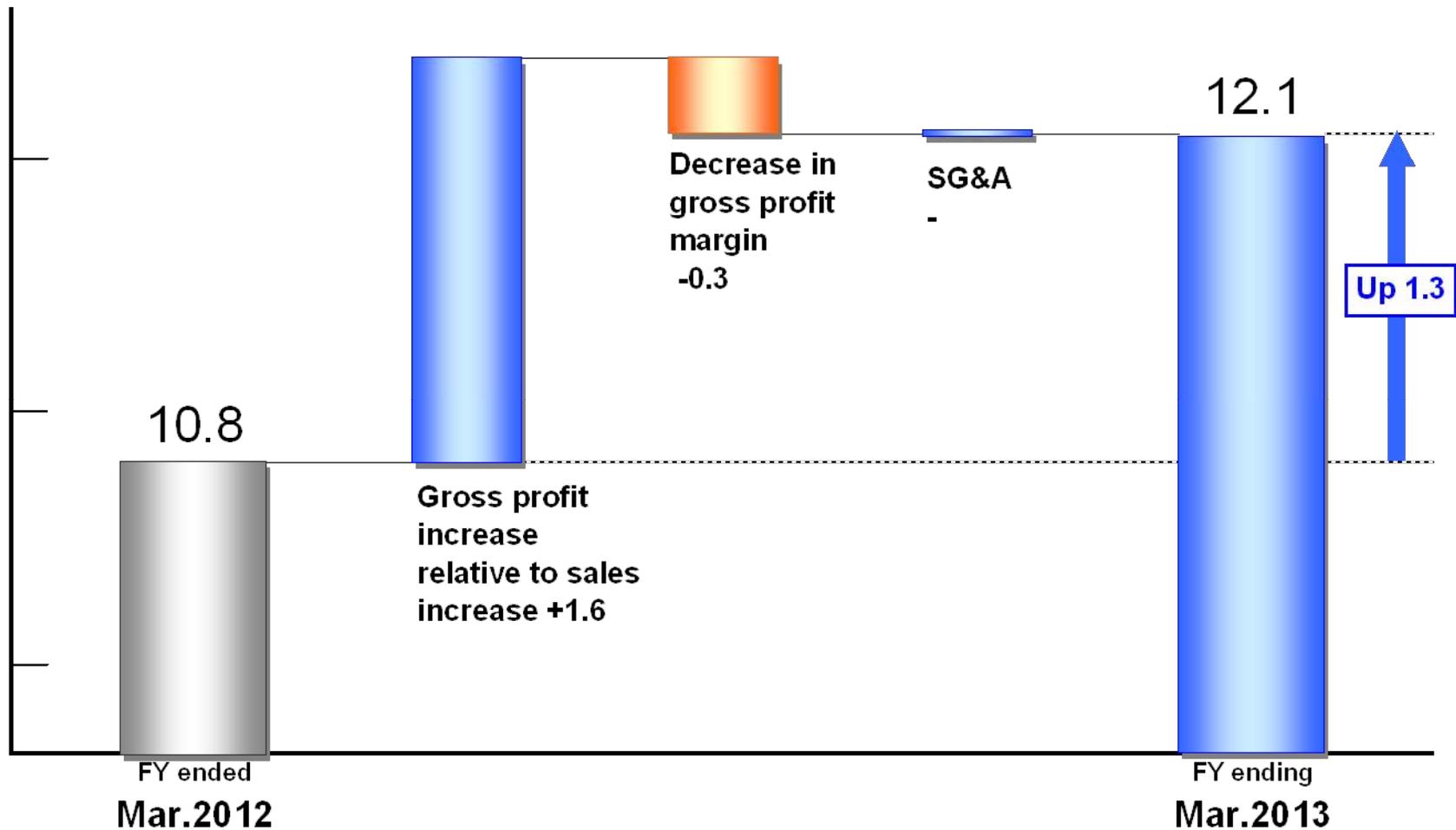
	Market trend	
Business solutions		
Manufacturing, distribution and service industries	IT investment for globalization is expanding. Possibility that IT investment will decrease sharply.	
Financial services	Mega banks are continuing strategic IT investments. IT investments of the regional banks and the securities is weak.	
Government and public organizations	IT budgets are on downward trend, but competition is increasingly fierce.	
Platform solutions	Needs for cloud-computing , servicing and data center are increasing.	
Business services	IT investment of Nippon Steel is increasing due to the merger. Telecom business is continueing a high level.	

Outlook For Semiannual Consolidated Results

(Billions of yen)

	FY ended Mar.2012			FY ending Mar.2013			Change		
	1H	2H	FY	1H	2H	FY	1H	2H	FY
	A	B	C	D	E	F	D-A	E-B	F-C
Sales	76.2	85.4	161.6	81.7	88.3	170.0	+5.5	+2.9	+8.4
Business solutions	40.2	48.5	88.7	43.3	51.2	94.5	+3.1	+2.7	+5.8
Platform solutions	9.7	9.8	19.5	9.3	10.7	20.0	-0.4	+0.9	+0.5
Business services	26.3	27.1	53.4	29.1	26.4	55.5	+2.8	-0.7	+2.1
Gross profit	15.1	15.7	30.8	15.3	16.9	32.2	+0.2	+1.2	+1.4
<Gross profit margin>	<19.8%>	<18.4%>	<19.0%>	<18.7%>	<19.2%>	<18.9%>	<-1.1%>	<+0.8%>	<-0.1%>
SG&A	10.1	9.9	20.0	9.9	10.1	20.0	-0.2	+0.2	-
Operating income	5.0	5.8	10.8	5.4	6.8	12.2	+0.4	+1.0	+1.4
Ordinary income	5.2	5.9	11.1	5.8	6.7	12.5	+0.6	+0.8	+1.4
Net income	2.7	2.5	5.2	3.2	4.1	7.3	+0.5	+1.6	+2.1
Order backlog at beginning of the period	61.0	65.6	-	68.8	81.2	-	+7.8	+15.6	-

Consolidated Operating Income Breakdown



Major Actions in FY ending Mar.2013

Sales Growth

- Resource allocation to growth business sectors
- Improve productivity

Overall Expansion of Cloud Service Business

- Fifth Data Center operation began on May 1
- Promote large-scale outsourcing services
- Expand SaaS services

Expansion to Growth Sectors

- Promote smart device solutions
- Data science and Big Data solutions
- Expansion of global footprint
 - Southeast Asia (Singapore ,Thailand)
 - New York (NS Solutions USA)

System Support for Nippon Steel and Sumitomo Metals integration

- System Support for Nippon Steel and Sumitomo Metals integration
- NSSOL as the core company in system solutions business segment of the new integrated company

Policy on profit sharing

✧ Provide stable dividends to shareholders and maintain internal reserve for expansion



2012/03
¥40.00 per share



2013/03
¥40.00 per share



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