



NIPPON STEEL & SUMITOMO METAL CORPORATION GROUP



NS Solutions

Financial Information for the First Quarter of the Fiscal Year ending March 31, 2014

(April 1, 2013 through June 30, 2013)

July 26, 2013

NS Solutions Corporation

FORWARD-LOOKING STATEMENTS

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the “Company”) or its officers in terms of its operation and financial condition.

Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

Consolidated Financial Highlights



(Billions of yen)

	1Q of FY Mar. 2013 (Actual) A	1Q of FY Mar. 2014 (Actual) B	Change B-A
Sales	37.9	39.9	+2.0
Business solutions	19.6	21.7	+2.1
Platform solutions	4.5	5.1	+0.6
Business services	13.8	13.1	-0.7
Gross profit	7.2	7.3	+0.1
<Gross profit margin>	<19.0%>	<18.3%>	<-0.7%>
SG&A	5.0	5.5	+0.5
Operating income	2.2	1.8	-0.4
Ordinary income	2.4	2.0	-0.4
Net income	1.1	0.9	-0.2

Sales by Business Line / Customer Industry



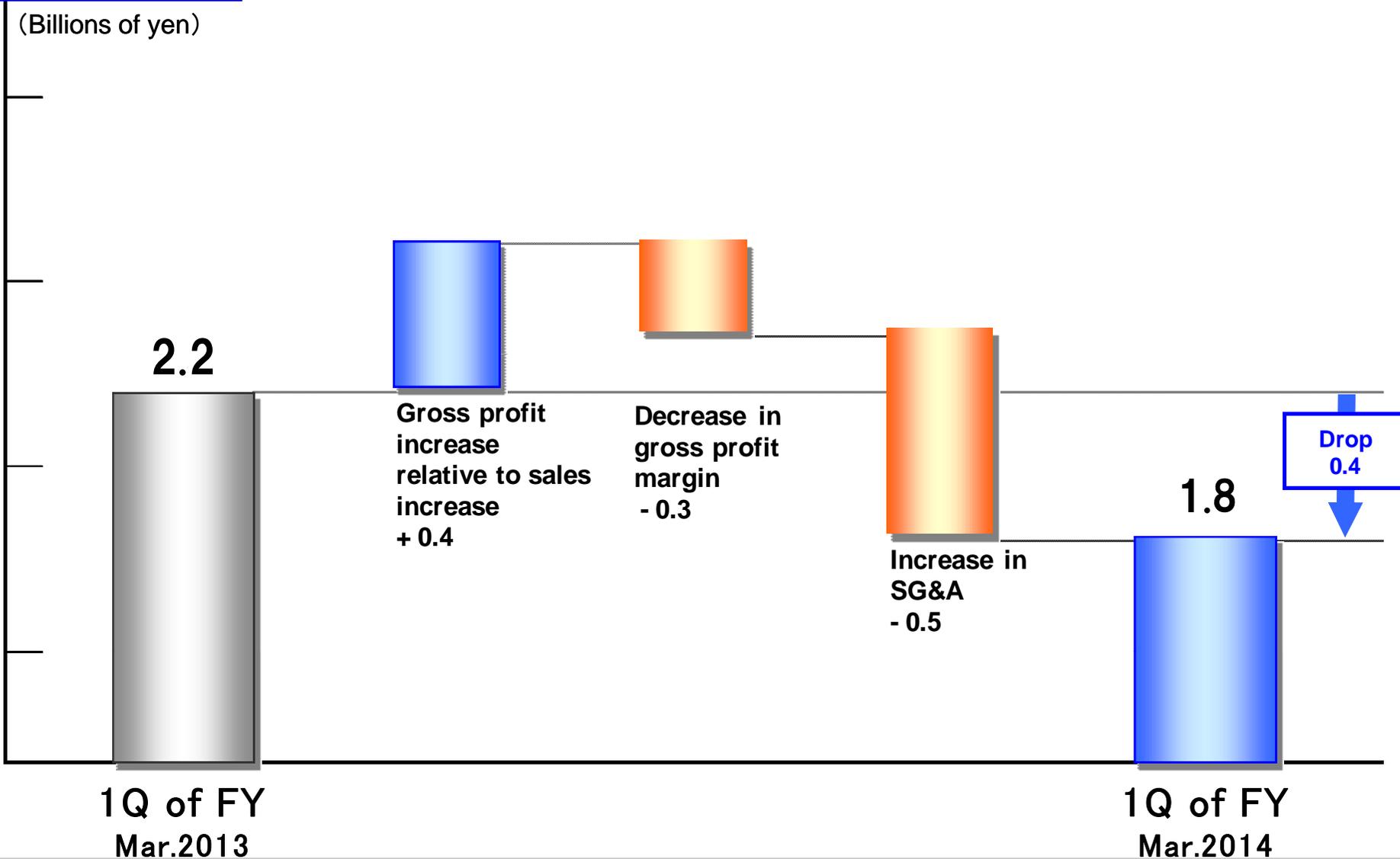
(Billions of yen)

	1Q of FY Mar. 2013 (Actual) A	1Q of FY Mar. 2014 (Actual) B	Change B-A	Comment
Business solutions	16.2	17.6	+1.4	-
Manufacturing, distribution and service industries	9.1	9.5	+0.4	Increase in automobile and e-commerce sector, decrease in High-tech sector
Financial services	4.4	5.4	+1.0	Increase in mega-banks
Government, public organizations and others	2.7	2.7	-	
Platform solutions	4.0	4.7	+0.7	Increase in Private Cloud Business
Business services	13.7	13.1	-0.6	Decrease in Telecom sector
Subsidiaries, net	4.0	4.5	+0.5	
Consolidates sales	37.9	39.9	+2.0	-
Amount of orders accepted	51.0	41.5	-9.5	-

Consolidated Operating Income Breakdown

Year on year

(Billions of yen)



Outlook for 2Q(1H) of FY Mar.2014



(Billions of yen)

	2Q(1H)of FY Mar.2013 (Actual) A	2Q(1H)of FY Mar.2014 (Outlook) B	Change B-A
Sales	81.7	83.0	+1.3
Business solutions	43.3	44.0	+0.7
Platform solutions	9.3	10.5	+1.2
Business services	29.1	28.5	-0.6
Gross profit	15.3	16.0	+0.7
<Gross profit margin>	<18.7%>	<19.3%>	<+0.6%>
SG&A	9.9	10.7	+0.8
Operating income	5.4	5.3	-0.1
Ordinary income	5.8	5.5	-0.3
Net income	3.2	3.0	-0.2



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