

Financial Information Meeting for Interim Period ended Sep. 30, 2004 (Apr. 1 to Sep. 30, 2004)

NS Solutions Corporation

October 28, 2004



FORWARD-LOOKING STATEMENTS & PRO FORMA INFORMATION

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the "Company") or its officers in terms of its operation and financial condition. Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

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Takemi Yanagihara Senior Executive Director

. Reference



. Executive Summary

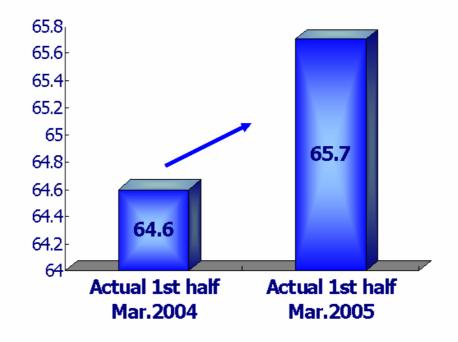
Shigeru Suzuki

Representative Director & President

Financial Results for the 1st half of Fiscal Year ending Mar. 2005



| | Actual 1 st half Mar. 2004 | Actual 1 st half Mar. 2005 | (Billions of yen) Change |
|------------------|--|--|--------------------------|
| Sales | 64.6 | 65.7 | +1.1 |
| Operating income | 3.7 | 4.2 | +0.5 |
| Net income | 1.9 | 2.3 | +0.4 |



Market Trends Update



- < Overview >
- Upward trend of the market
- ➤ More frequent inquiries mainly from Manufacturing & Retailing Sector
- Higher needs for System Life-Cycle Total Solutions & Legacy Reengineering
- > Clients' intensified concern on TCO reduction and ROI improvement
- < By Customer Sector >
- Manufacturing & Retailing:
 - ➤ More frequent inquiries based on clients' business results recovery
 - ➤ Clients' intensified concern on TCO reduction and ROI improvement
 - > Especially, large-scale projects take more time to receive orders
- > Financial Sector:
 - Certain amount of demand due to clients' business results recovery and compliance with regulatory revision
 - Financial industry's IT investment has a downward trend on a long term basis
 - ➤ Increasing fierce competition among SI vendors
- > Public Sector:
 - >Weak demand for e-government projects of the central government
 - ➤ Increasing fierce competition among SI vendors

March 2005 Our Business Action Plan



Business Solutions :

- ➤ Meet clients' needs for whole system optimization and TCO reduction
- ➤ Expand business by focusing on our distinguished solutions and System Life-Cycle Total Solutions in the sector of manufacturing & retailing

Platform Solutions :

- ➤ Market picking up
- ➤ Cover product low margin by expanding business in designing, engineering and maintenance and support
- ➤ Enlarge maintenance and support operations by providing 24-hours-a-day and 365-days-a-year services

Business Services :

- ➤ Substantial clients' needs for improvement in system operations on the occasion of restructuring mission critical system
- ➤ Steady expansion of outsourcing market
- ➤ Sales growth by providing System Life-Cycle Total Solutions

Outlook for Fiscal Year ending Mar. 2005



| | Actual Mar. 2004 | Outlook Mar. 2005 | (Billions of yen) Change |
|--|----------------------------------|---------------------------|---------------------------|
| Sales | 150.8 | 152.0 | +1.2 |
| Operating income | 9.7 | 11.9 | +2.2 |
| Net income | 5.3 | 6.7 | +1.4 |
| 152 151 150 149 148 147 146 145 | 4.0 146.8 Actual Mar. 2004 | 152.0 Outlook Mar. 200 | 5 |

How we are going ahead with main business strategies...



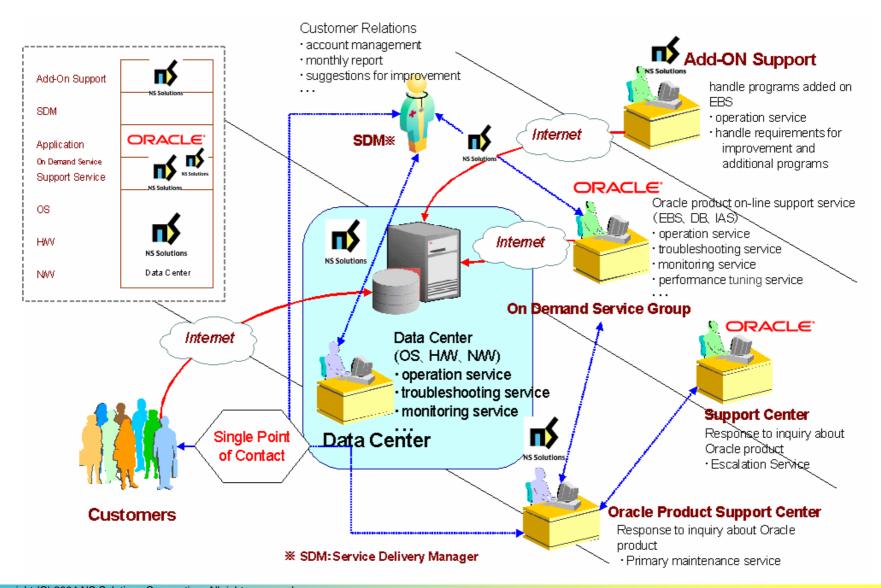
- Deploy System Life-Cycle Total Solutions
 - ➤ Enlarge our service scope and differentiate our solutions
 - ➤ Utilize experience and know-how accumulated in the Nippon Steel business
- Enhance Development Methodology
 - **▶** Utilizing Project-portal and Framework
 - **▶**Project Management Office activities have become established
- Consolidated Marketing and Sales Power
 - > Enhanced our consulting capabilities
 - ➤ A R M(Account Relationship Management)
 - ➤ Established sales team system for major clients and planned our sales strategy by client
 - >Brand-new solutions
 - Legacy Reengineering (LR): More frequent inquiries from the industrial sector
 - > Oracle On Demand ; Launched services on Oct. 1 in alliance with Oracle Corporation Japan
 - >ASP/BPO



Outline of Oracle On Demand@NSSOL

Service System





Clients' Advantages



Challenges for clients

1. Mission critical system

never go down

2. Insufficient SE and skills

- Clients can't thoroughly do continuous and accurate maintenance and monitor operating condition 3. New investment and operation cost reduction



Raise operation control level

- Prevent failure
- Quick recovery from failure

Effective personnel utilization

- · Release from operation management job
- · Strategic SE assignment

- Monitoring operating condition, detecting
 / analyzing, assessing/improving and
 recovering on a 24-hours-a-day and
 200-item check list basis.
- (We perform proactively.)

- · Oracle engineers carry out for clients
- Advanced operation management services
- Reduction of IT investment (On demand services can be charged to income)
- Serious cost reduction by scale economy
- Visualize system costs

NSSOL & Oracle

Outstanding experience and know-how in clients' business

Positioning as a top EBS provider

Experience and know-how in system operation for Nippon Steel Positioning as a Top platform solution provider(Server, DB, NW, etc)

Strong alliance with Oracle



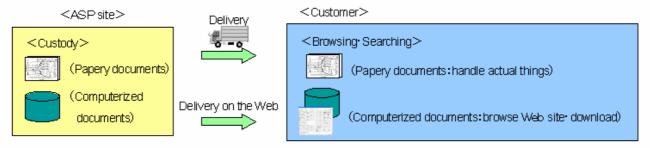
Outline of BPO based on ASP

Case of BPO based on ASP

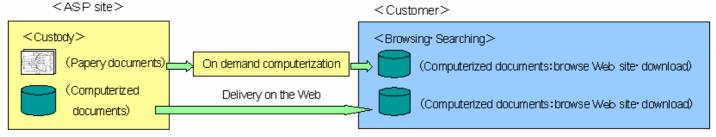


1. On Demand Document Delivery

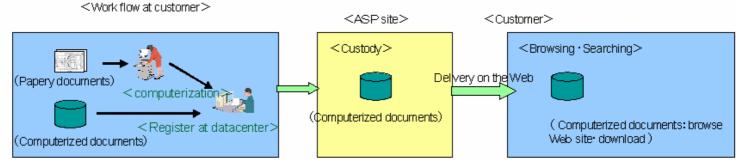
(1) Delivery of papery and computerized documents



(2) On demand delivery of computerized documents



(3) On demand delivery of computerized documents (including work flow)

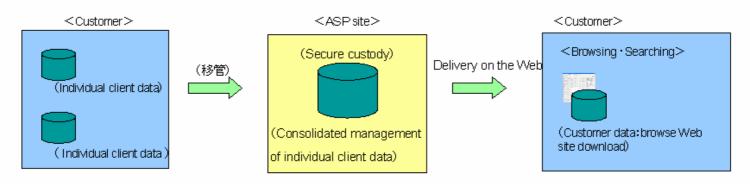


Case of BPO based on ASP



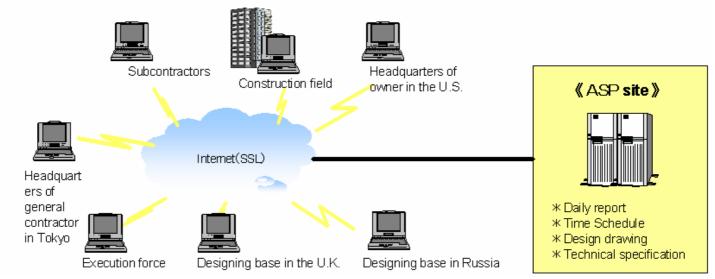
2. Development and Delivery of Customer Database

* In accordance with Act for Protection of Computer Processed Personal Data



3. Intelligence Sharing of Project Data

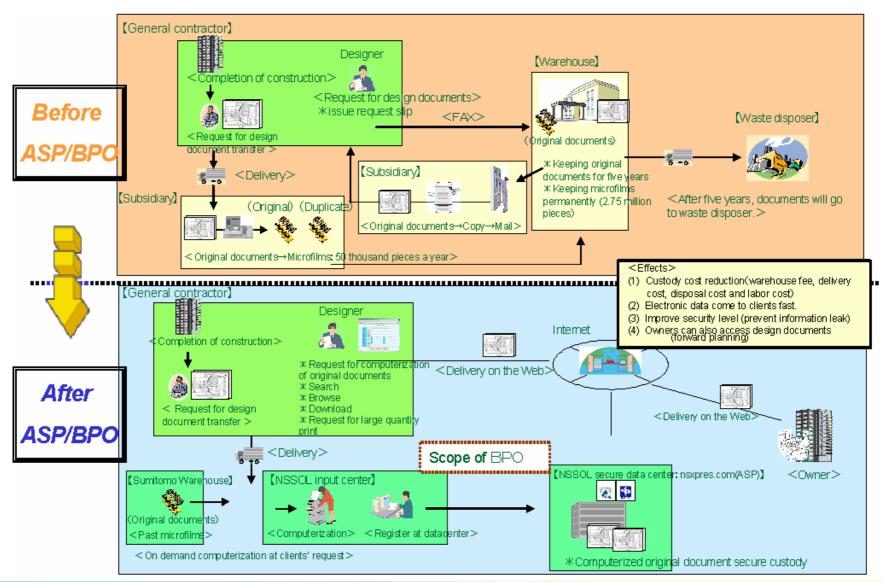
* Global intelligence sharing of engineering works



Effect of ASP / BPO Introduction

(On Demand Archive Services Controlling Design Documents)







Outline of Financial Results for the 1st half of Fiscal Year ending March 2005 (Apr. 1 to Sep. 30, 2004) and Financial Results Outlook for Fiscal Year ending March 2005 (Apr. 1 to Mar. 31, 2005)

> Takemi Yanagihara Senior Executive Director



1. Outline of Financial Results for the 1st half of Fiscal Year ending Mar. 31, 2005

(Apr. 1 to Sep. 30, 2004)

Outline of Financial Results (Consolidated)

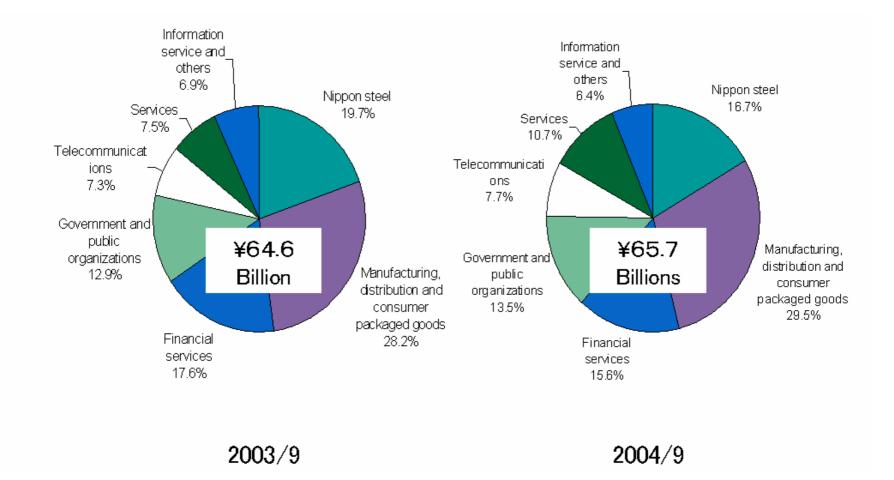


(Billions of Yen)

| | 1st half Mar.2004 | 1st half Mar.2005 | Change | 1st half Mar.2005 PreviousOutlook | Change |
|---|------------------------------|------------------------------|----------------------------------|---|----------------------------------|
| | Α | В | B-A | С | B-C |
| Net sales Business Solutions Platform Solutions Business Services | 64.6 34.3 11.8 18.5 | 65.7 33.4 13.8 18.6 | + 1.1 - 0.9 + 2.0 + 0.1 | 63.0 31.0 12.0 20.0 | + 2.7 + 2.4 + 1.8 - 1.4 |
| Gross Profit <gross margin="" profit=""></gross> | 12.6 <19.6%> | 12.9 <19.6%> | + 0.3 <±0%> | 12.7 <20.2%> | + 0.2 <-0.6%> |
| SG&A | 9.0 | 8.7 | - 0.3 | 9.2 | - 0.5 |
| Operating Income | 3.7 | 4.2 | + 0.5 | 3.5 | + 0.7 |
| Recurring Profit | 3.7 | 4.3 | + 0.6 | 3.5 | + 0.8 |
| Net Income | 1.9 | 2.3 | + 0.4 | 1.8 | + 0.5 |

Consolidated Sales by Customer Industry







2. Financial Results Outlook for Fiscal Year ending Mar. 31, 2005

(Apr. 1 to Mar. 31, 2005)

Outlook Summary



(Billions of Yen)

| | Mar.2004 Actual A | Mar.2005 Outlook B | Change B-A | Mar.2005 Previous outlook C | Change B-C |
|---|-------------------------|--------------------------|----------------------|-----------------------------------|----------------------|
| Net sales | 150.8 | 152.0 | + 1.2 | 152.0 | æ |
| Business Solutions Platform Solutions Business Services | 83.5 29.9 37.4 | 28.5 | - 1.4 | 85.0 27.0 40.0 | - 1.5 + 1.5 ±0 |
| Gross Profit <gross margin="" profit=""></gross> | 27.5 <18.2%> | | + 2.6 <+1.6%> | 30.3 <19.9> | - 0.2 <-0.1%> |
| SG&A | 17.8 | 18.2 | + 0.4 | 18.4 | - 0.2 |
| Operating Income | 9.7 | 11.9 | + 2.2 | 11.9 | £ |
| Recurring Profit | 9.8 | 12.0 | + 2.2 | 12.0 | ±0 |
| Net Income | 5.3 | 6.7 | + 1.4 | 6.7 | £ |

Biannual Outlook Summary



(Billions of yen)

| | Mar. 2004 (Actual) | | | 2005 look) | Change | | |
|--|-----------------------|---------|---------|---------------|---------|---------|--|
| | 1st. | 2nd. | 1st. | 2nd. | 1st. | 2nd. | |
| | half | Half | half | Half | half | Half | |
| Net sales | 64.6 | 86.2 | 65.7 | 86.3 | + 1.1 | + 0.1 | |
| Business Solutions | 34.3 | 49.2 | 33.4 | 50.1 | - 0.9 | + 0.9 | |
| Ratform Solutions | 11.8 | 18.1 | 13.8 | 14.7 | + 2.0 | - 3.4 | |
| Business Services | 18.5 | 18.9 | 18.6 | 21.4 | + 0.1 | + 2.5 | |
| Gross profit | 12.6 | 14.9 | 12.9 | 17.2 | + 0.3 | + 2.3 | |
| <gross margin="" profit=""></gross> | <19.6%> | <17.3%> | <19.6%> | <19.9%> | <±0.0%> | <+2.6%> | |
| SG&A | 9.0 | 8.8 | 8.7 | 9.5 | - 0.3 | + 0.7 | |
| Operating income | 3.7 | 6.0 | 4.2 | 7.7 | + 0.5 | + 1.7 | |
| Recurring profit | 3.7 | 6.1 | 4.3 | 7.7 | + 0.6 | + 1.6 | |
| Order Backlog at brginning of 1st half | 24.5 | 31.6 | 21.2 | 31.7 | - 3.3 | + 0.1 | |



. Reference



1. Financial Data for the 1st half of Fiscal Year ending Mar. 31, 2005

Outline of Financial Results (Non-Consolidated)



(Billions of Yen)

| | 1st half Mar.2004 A | 1st half Mar.2005 B | Change B-A | 1st half Mar.2005 PreviousOutlook C | Change B-C |
|--|------------------------------|---------------------------|-------------------------|--|----------------------------------|
| Net sales Business Solutions Platform Solutions Business Services | 57.7 29.1 10.5 18.1 | 28.0 | + 0.9 - 1.1 + 2.0 | 56.0 26.0 11.0 19.0 | + 2.6 + 2.0 + 1.5 - 0.9 |
| Operating Income | 2.8 | 3.5 | + 0.7 | 2.8 | + 0.7 |
| Recurring Profit | 3.0 | 3.7 | + 0.7 | 3.0 | + 0.7 |
| Net Income | 1.7 | 2.1 | + 0.4 | 1.7 | + 0.4 |

Balance Sheets (Consolidated)



(Billons of yen)

| (Dillotts of | | | | | | | | | |
|--|--------------------|--------------------|--------|--|--|--|--|--|--|
| | Mar.2004 Actual | Sep.2004 Actual | Change | | | | | | |
| Cash and bank deposits and deposited money | 27.5 | 18.4 | - 9.1 | | | | | | |
| Current assets | 75.5 | 55.5 | - 20.0 | | | | | | |
| Non-current assets | 15.1 | 27.1 | + 12.0 | | | | | | |
| Total assets | 90.6 | 82.6 | - 8.0 | | | | | | |
| Short-term loans | 0.0 | 0.0 | • | | | | | | |
| Current liabilities | 34.9 | 24.4 | - 10.5 | | | | | | |
| Non-current liabilities | 6.3 | 6.6 | + 0.3 | | | | | | |
| Total liabilities | 41.2 | 31.0 | - 10.2 | | | | | | |
| Minority interest in consolidated subsidiaries | 1.2 | 1.3 | + 0.1 | | | | | | |
| Common stock and additional paid-in capital | 22.9 | 22.9 | - | | | | | | |
| Retained earnings and others | 25.2 | 27.4 | + 2.2 | | | | | | |
| Total shareholders' equity | 48.1 | 50.3 | + 2.2 | | | | | | |
| Total liabilities, minority interests and shareholders' equity | 90.6 | 82.6 | - 8.0 | | | | | | |

Cash Flows (Consolidated)



(Billions of yen)

| | Sep. 2003 Actual A | Sep. 2004 Actual B | Change B-A |
|--|---------------------------------|---------------------------------|-------------|
| Cash and cash equivalents at beginning of period (net of cash owned by a deconsolidated subisidiary) | 25.7 | | |
| Net cash provided by operating activities | ▲ 1.7 | 3.7 | + 5.4 |
| Net cash used for investing activities | ▲ 1.1 | 1 2.4 | - 11.3 |
| Net cash provided by financing activities | ▲ 0.6 | ▲ 0.5 | + 0.1 |
| Net increase (decrease) in period | ▲ 3.4 | 4 9.2 | - 5.8 |
| Cash and cash equivalents at end of period | 22.3 | 18.3 | - 4.0 |



2. Outlook Data for Fiscal Year ending Mar. 31, 2005

Outlook Summary (Non-Consolidated)



(Billions of yen)

| | Mar.2004 Actual A | Mar.2005 Outlook B | Change B-A | Mar.2005 Previous outlook C | Change B-C |
|--|-------------------------|--------------------------|---------------|--|---------------------|
| Net sales | 136.1 | 137.0 | + 0.9 | 137.0 | - |
| Business Solutions Patform Solutions Business Services | 72.7 27.0 36.4 | 26.5 | - 0.5 | 25.0 | - 1.5 + 1.5 - |
| Operating Income | 7.7 | 9.8 | + 2.1 | 9.8 | - |
| Recurring Profit | 7.8 | 10.0 | + 2.2 | 10.0 | - |
| Net Income | 4.5 | 5.8 | + 1.3 | 5.8 | - |

Balance Sheets (Consolidated)



(Billons of yen)

| | | Dillon's or yen/ | |
|--|--------------------|---------------------|--------|
| | Mar.2004 Actual | Mar.2004 Outlook | Change |
| Cash and bank deposits and deposited money | 27.5 | 21.3 | - 6.2 |
| Current assets | 75.5 | 69.7 | - 5.8 |
| Non-current assets | 15.1 | 27.5 | + 12.4 |
| Total assets | 90.6 | 97.2 | + 6.6 |
| Short-term loans | 0.0 | 0.0 | - |
| Current liabilities | 34.9 | 34.2 | - 0.7 |
| Non-current liabilities | 6.3 | 7.3 | + 1.0 |
| Total liabilities | 41.2 | 41.5 | + 0.3 |
| Minority interest in consolidated subsidiaries | 1.2 | 1.4 | + 0.2 |
| Common stock and additional paid-in capital | 22.9 | 22.9 | - |
| Retained earnings and others | 25.2 | 31.4 | + 6.2 |
| Total shareholders' equity | 48.1 | 54.3 | + 6.2 |
| Total liabilities, minority interests and shareholders' equity | 90.6 | 97.2 | + 6.6 |

Cash Flows (Consolidated)



(Billions of yen)

| | Mar. 2004 Actual A | Mar. 2005 Outlook B | Change B-A |
|--|---------------------------------|----------------------------------|----------------------|
| Cash and cash equivalents at beginning of period (net of cash owned by a deconsolidated subisidiary) | 25.7 | 27.5 | + 1.8 |
| Net cash provided by operating activities | 4.0 | 7.5 | + 3.5 |
| Net cash used for investing activities | ▲ 1,1 | 1 2.8 | - 11.7 |
| Net cash provided by financing activities | ▲ 1.0 | ▲ 0.9 | + 0.1 |
| Net increase (decrease) in period | 1.9 | ▲ 6.2 | - 8.1 |
| Cash and cash equivalents at end of period | 27.5 | 21.3 | - 6.2 |



2004年9月期 中間決算説明会 補足資料 NS Solutions

Appendix at Financial Information Meeting for the 1st half ended Sep. 2004

2004年10月27日 Oct. 27, 2004

新日鉄ソリューションズ株式会社 NS Solutions Corporation

(注)この資料において百万円もしくはパーセントで記載してある情報は四捨五入しておりますので、財務諸表と数値が異なる場合があります。

(Note) In this material, where information is presented in millions of yen or percentages, these amounts have been rounded. Accordingly, these amounts may differ from figures included in financial statements in some cases.

| | 2000/3 | 2001/3 | 2002/3 | 2003/3 | 200- | 4/3 | 2005/3 | 2005/3 | 2001/9 | 2002/9 | 200 | 3/9 | 2004/9 | 2004/9 | |
|---|---|---|----------------|----------------|----------|---------|--------------------------------|------------------|----------------|----------------|----------|---------|--------------------------------|----------------|-----|
| | (みなし連結 Pro forma consolidated, including El Division) | (みなし連結 Pro forma consolidated, including El Division) | (実績 Actual) | (実績 Actual) | (実績 | Actual) | (前回見通し Previous Outlook) | (見通し Outlook) | (実績 Actual) | (実績 Actual) | (実績 | Actual) | (前回見通し Previous Outlook) | (実績 Actual) | _ |
| サービス区分の分類方法 Categorization method by business line | 従来区分 Old | I 従来区分 Old | 従来区分 Old | 従来区分 Old | 従来区分 Old | 新区分 New | 新区分 New | 新区分 New | 従来区分 Old | 従来区分 Old | 従来区分 Old | 新区分 New | 新区分 New | 新区分 New | . 4 |
| 受注高 Amount of order acceptance | | | 143,202 | 153,844 | 147,482 | 147,482 | | | 69,794 | 76,514 | 71,630 | 71,630 | | 76,289 | |
| 業務ソリューション Business solutions | | | 73,029 | 81,859 | 74,011 | 79,671 | | | 30,900 | 42,435 | 36,950 | 40,063 | | 41,153 | |
| 基盤ソリューション Platform solutions | | | 34,394 | 34,488 | 36,194 | 29,648 | | | 16,463 | 15,708 | 14,756 | 11,349 | | 14,156 | |
| ビジネスサービス Business services | | | 35,779 | 37,496 | 37,277 | 38,163 | | | 22,431 | 18,372 | 19,924 | 20,218 | | 20,979 | |
| 期末受注残高 Order backlog at end of period | | | 3 23,775 | 24,520 | 21,158 | 21,158 | | | 28,478 | 31,533 | 31,577 | 31,577 | | 31,724 | |
| 業務ソリューション Business solutions | | | 14,501 | 14,599 | 10,806 | 10,806 | | | 17,209 | 21,619 | 20,351 | 20,351 | | 18,545 | |
| 基盤ソリューション Platform solutions | | | 3,603 | 3,101 | 2,802 | 2,802 | | | 2,180 | 2,874 | 2,666 | 2,666 | | 3,207 | |
| ビジネスサービス Business services | / | | 5,670 | 6,820 | 7,550 | 7,550 | | | 9,089 | 7,040 | 8,560 | 8,560 | | 9,972 | |
| 売上高 Net sales | 132,683 | 145,952 | 148,922 | 153,098 | 150,844 | 150,844 | 152,000 | 152,000 | 67,902 | 68,756 | 64,574 | 64,574 | 63,000 | 65,723 | |
| 業務ソリューション Business solutions | 55,048 | 72,558 | 78,534 | 81,761 | 77,804 | 83,463 | 85,000 | 83,500 | 33,778 | 35,317 | 31,199 | 34,312 | 31,000 | 33,414 | |
| 基盤ソリューション Platform solutions | 25,459 | 29,824 | 35,169 | 34,990 | 36,493 | 29,948 | 27,000 | 28,500 | 16,369 | 16,437 | 15,191 | 11,784 | 12,000 | 13,752 | |
| ビジネスサービス Business services | 52,176 | | 35,219 | 36,347 | 36,547 | 37,433 | 40,000 | 40,000 | 17,755 | 17,002 | 18,184 | 18,478 | 20,000 | 18,557 | |
| 売上総利益 Gross profit | 24,184 | 31,770 | 29,719 | 30,332 | 27,485 | , | 30,300 | 30,100 | 13,803 | 14,585 | 12,635 | 1 | 12,700 | 12,914 | 1 |
| 販売費及び一般管理費 Selling, general and administrative expenses | 16.661 | 20.703 | 17.240 | 18.235 | 17.759 | / | 18.400 | 18,200 | 8.058 | 9.142 | 8.976 | / | 9.200 | 8.701 | |
| 営業利益 Operating income | 7,523 | 11,067 | 12,479 | 12.097 | 9.726 | | 11,900 | 11.900 | 5,745 | 5,443 | 3,659 | | 3,500 | 4.212 | |
| A A Recurring profit | 6,948 | 10,669 | 12,473 | 12,037 | 9,785 | / | 12,000 | 12,000 | 5,736 | 5,454 | 3,691 | / | 3,500 | 4,272 | |
| 当期純利益 Net income | 3.425 | 5.827 | 6.422 | 6.247 | 5,765 | / | 6.700 | 6,700 | 2.915 | 2.718 | 1.935 | / | 1.800 | 2,287 | |
| 当期紀列曲 Net income | 3,423 | 5,627 | 0,422 | 0,247 | 5,324 | | 0,700 | 0,700 | 2,915 | 2,710 | 1,933 | | 1,000 | 2,201 | |
| 営業利益率(%) Operating income margin (%) | 5.7% | 6 7.6% | 8.4% | 7.9% | 6.4% | | 7.8% | 7.8% | 8.5% | 7.9% | 5.7% | | 5.6% | 6.4% | |
| 売上総利益率(%) Gross profit margin (%) | 18.29 | 6 21.8% | 20.0% | 19.8% | 18.2% | / | 19.9% | 19.8% | 20.3% | 21.2% | 19.6% | / | 20.2% | 19.6% | |
| | | | | | | | | | | | | | | | |
| 1株当たり当期純利益(円) Net income per share (yen) | | | 133.33 | 123.29 | 100.20 | 1 | 126.16 | 126.16 | 60.72 | 56.26 | 36.51 | | 33.96 | 43.16 | . 2 |
| 株主資本 Total shareholders' equity | | | 26,035 | 43,505 | 48,145 | / | 54,270 | 54,270 | 22,111 | 28,134 | 45,102 | / | 48,145 | 50,345 | |
| 総資産 Total assets | | | 65,244 | 90,324 | 90,625 | / | 97,160 | 97,160 | 53,911 | 59,867 | 77,937 | / | 90,625 | 82,607 | |
| | | | / | , - | / - | | , | | | , | , | | , | | |
| 研究開発費 R&D expenses | | | 1,221 | 1.001 | 989 | 1 | | | 505 | 448 | 457 | | | 500 | |
| 設備投資 Capital expenditure | | | 2.109 | 1,370 | 1.752 | | 816 | 960 | 1,536 | 933 | | | 473 | 625 | |
| 減価償却費 Depreciation and amortization | | | 1,197 | 1,284 | 1,203 | / | 1,522 | 1,410 | 517 | 604 | 553 | / | 742 | 638 | |
| WATER INC. IN THE ADMINISTRATION OF THE ADMINISTRATION | | | ., | .,_0 1 | .,_00 | 1 | .,022 | .,5 | | 301 | | 1 | | | |
| 期末従業員数(人) Number of employees at end of period (jobs) | 4,177 | 7 4,112 | 4,101 | 4,124 | 4,025 | | | | 4,178 | 4,224 | 4,160 | | | 4,087 | |
| , | | | | | | | | | | | | | | | |

¹ EI事業部に関して新日本製鐵㈱により採用されていた特定の原価及び費用を売上原価と販売費及び一般管理費とに配賦する方法が、NS Solutions、NHS及びNCIによって採用されていたものと異なることから、2000年3月期及び2001年3月期のこれらの項目及び売上総利益についての金額は、2002年3月期以降の金額と、直接比較可能なものではありません。
Because of differences in the method of allocating certain costs and expenses as cost of sales or selling, general and administrative expenses applied by Nippon Steel with respect to its former EI Division from the method applied by NS Solutions, NHS and NCI with respect to their businesses, the amounts for these items and for gross profits for the fiscal years ended March 31, 2000 and 2001 are not directly comparable with amounts for such items for the fiscal years ended on and after March 31, 2002.

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

^{2 2004/3}期以前は、2004/8に実施した株式分割を考慮した遡及修正後の数値 Figures for the fiscal years ended in and before Mar. 2004 have been retroactively revised to reflect stock split made in Aug. 2004.

³ 連結子会社の一部で2002年4月より受注残高管理を開始しました。2002年3月末の受注残高は、2002年4月以降の受注残高との比較可能性を補うため、当該子会社が2002年3月以前から 受注残高管理を開始していた場合を想定し算出したものであります。 One of our consolidated subsidiaries has newly started to manage its order backlogs through figures since April 2002. Order backlogs at the end of March 2002 have been estimated as if this change had occured before March 2002 in order to raise the comparability between the figures in March 2002 and those in and after April 2002.

⁴ サービス区分別の受注高・期末受注残高・売上高などの金額は、従来、個別プロジェクト毎に分類しておりましたが、2004年3月期より部門別に分類する方法に変更致しました。2004年3月期については、前年との比較を容易にするため従来区分と新区分の両方を記載しております。 Business line-related figures such as order acceptance, order backlog and sales had been categorized on a project-by-project basis. NS Solutions has just started to categorise these figures on a division-by-division basis for the fiscal year ended Mar. 2004. NS Solutions prepared both categolization data for the fiscal year ended Mar. 2004 in order to raise the year-on-year comparability.

| (1)資産の部 Assets | | 2001/9 | 2002/3 | 2002/9 | 2003/3 | 2003/9 | (単位:百万F 2004/3 | 円(他に指定ない) 2004/9 | 限り) Millions of Ye 2004/9 | en, except as of 2005/3 (前回見通 | therwise noted) 2005/3 |
|---------------------------------|---|------------------------|----------------|-----------------|----------------|----------------|-------------------|---------------------|------------------------------|----------------------------------|---------------------------|
| | | (宝绩 Actual)(| (宝结 Actual)/ | 実績 Actual)(実 | E结 Λotuol) | (宝结 Actual) | (宝结 Actual) | (見通Outlook) | (実績 Actual) | Previous Outlook) | (見通Outlook) |
| 現金及び預金 | Cash and bank deposits | (天順 Actual) (9,131 | | | 20,956 | 13,024 | 14,605 | 7 24,740 | (| 32,020 | , |
| グルグログル 預け金 | Deposited money | 0,101 | 7,335 7,737 | 6,404 3,228 | 4,699 | 9,236 | 12,914 | | 6,676 | 02,020 | |
| 受取手形及び売掛金 受取手形及び売掛金 | Trade notes and accounts receivable | 19,670 | 26,348 | 22,173 | 38,319 | 25,049 | 37,462 | 25,070 | | 39,380 | 36,910 |
| たな卸資産 | Inventories | 9,558 | 8,323 | 10,790 | 9,110 | 12,332 | 7,035 | 13,200 | 10,456 | 9,590 | 7,600 |
| 繰延税金資産 | Deferred tax assets current | 1,977 | 8,323 2,232 | 10,790 2,239 | 9,110 2,224 | 2,684 | 7,035 2,859 | 13,200 3,760 | 2,736 | 3,880 | 3,910 |
| その他 | Others | 1,791 38 | 564 | 798 | 1,165 | 958 | 683 |] | 688 | | |
| 貸倒引当金 | Allowance for doubtful accounts | | 41 | 38 | 31 | 22 | 30 | | 17 - | | 7 |
| 流動資産合計 | Total current assets | 42,089 | 52,498 | 45,594 | 76,442 | 63,261 | 75,528 | 66,770 | 55,532 | 84,870 | 69,710 |
| 有形固定資産 | Property and Equipment | 4,227 | 4,499 937 | 4,594 | 4,514 | 4,987 | 5,009 | 14,710 | 4,760 | 14,430 | 27,450 |
| 無形固定資産 | Intangible fixed assets | 713 | 937 | 1,077 3,022 | 1,029 3,027 | 971 | 982 3,633 | | 859 | | |
| 投資有価証券 | Investments in securities | 2,635 | 2,393 | 3,022 | 3,027 | 3,415 | 3,633 | | 4,638 | ļ | |
| 関係会社長期貸付金 * > /9:57会 | Long term loan-related party | 4 047 | 4.000 | 0.470 | 0.445 | 0.400 | 0.074 | | 12,000 | · | |
| 差入保証金 温延報会多金 | Guarantee deposits | 1,917 | 1,908 | 2,179 | 2,145 | 2,136 | 2,271 | | 1,702 | | |
| 繰延税金資産 その他 | Deferred tax assets non-current Others | 1,978 352 | 2,658 351 | 3,032 369 | 2,834 333 | 2,285 882 | 2,887 315 | لر | 2,787 330 - | ·} | |
| <u>での他</u> 固定資産合計 | Total non-current assets | 11,822 | 12,746 | 14,273 | 13,882 | 14,676 | 15,097 | 14,710 | | 14,430 | 27,450 |
| <u>国定员建口的</u> 資産合計 | Total assets | 53,911 | 65,244 | 59.867 | 90,324 | 77,937 | 90.625 | 81,480 | 82,607 | 99,300 | 97,160 |
| | Liabilities and Shareholders' Equity | 00,011 | 00,244 | 00,007 | 30,024 | 11,001 | 00,020 | 01,400 | 02,007 | 00,000 | 07,100 |
| (2)貝頃及ひ貝本の部 | Liabilities and Shareholders Equity | 2001/9 | 2002/3 | 2002/9 | 2003/3 | 2003/9 | 2004/3 | 2004/9 | 2004/9 | 2005/3 | 2005/3 |
| | | (実績 Actual)(| (実績 Actual)(| 実績 Actual)(実 | ≣績 Actual) | (実績 Actual) | (実績 Actual) | (見通Outlook) | (実績 Actual) | (則四兒題 Previous Outlook) | (見通Outlook) |
| 支払手形及び買掛金 T | rade notes and accounts payable | 10,960 | 14.186 | 9,475 | 23,478 | 10.190 | 17.232 | 12,760 | 10,672 | 22,350 | 20,710 |
| 未払費用 Accrued expe | enses | 2,367 | 3,686 | 2,846 | 3,659 | 3,753 | 4,732 | 1 | 1,976 | | |
| 短期借入金 Short-term | n Ioans | | | 400 | | | | * | | · | |
| 未払法人税等 Accrued | income taxes | 3,387 | 5,234 | 2,653 | 2,608 | 2,092 | 3,060 | 11,390 | 1,933 ` | 14,400 | 13,490 |
| 賞与引当金 Accrued bo | onuses to employees | 4,810 | 5,234 5,077 | 5,138 | 5,118 | 4,846 3,564 | 5,520 2,588 | | 5,565 | | L |
| 前受金 Advance receip | ts | 2,970 | 2,996 | 3,706 | 3,221 | 3,564 | 2,588 | | 5,565 3,252 | | |
| 未払金 Non-trade acco | ounts payable | 986 | 1,712 | 904 | 1,665 | 959 223 | 1,544 | | 749 | | |
| その他 Others | mant linkilitien | 576 | 225 | 204 | 195 | | 230 | 24450 | 213 - | | 24 200 |
| 流動負債合計 Total cu | | 26,056 | 33,116 | 25,326 | 39,944 | 25,627 | 34,906 | 24,150 | 24,360 | 36,750 | 34,200 |
| 返職給竹51ヨ金 Allowa その他 Others | ance for employees' retirement benefits | 4,774 247 | 4,969 277 | 5,185 315 | 5,478 321 | 5,822 280 | 6,042 298 | | 6,318 332 | | |
| ての他 Others 固定負債合計 Total no | n-current liabilities | 5,021 | 5,246 | 5,500 | 5.799 | 6,102 | 6,340 | 6.720 | 6,650 | 7.260 | 7,280 |
| | interest in consolidated subsidiaries | 723 | 847 | 907 | 1,076 | 1,106 | 1,234 | 1,270 | 1,252 | 1,440 | 1,410 |
| 資本金 Common stock | | 6,500 | 6,838 | 6,838 | 12,953 | 12,953 | 12,953 | 12,950 | 12,953 | 12,950 | 12,950 |
| 資本剰余金 Additional | paid-in capital | 3,500 | 3,838 | 3,838 | 9,950 | 9,950 | 9,950 | 9,950 | 9,950 | 9,950 | 9,950 |
| 利益剰余金 Retained e | arnings | 12,606 | 15,863 | 18,108 | 21,273 | 22,660 | 25,586 | 26,810 | 27,396 | 31,320 | 31,320 |
| 冉計伽左領本 Reserve その他右価証券評価業 | e for revaluation of land 額金他 Valuation gain on available-for-sale securitie | 740 | 740 | 740 | 755 | 755 | 757 | 370 | 757 | 370 | 50 |
| and others | : 台京亚世 Valuation gain on available-101-5ale Securities | 245 | 236 | 90 | 84 | 294 | 413 | J | ر 803 | J | J |
| and others 資本合計 Total shareh | nolders' equity | 22.111 | 26.035 | 28,134 | 43.505 | 45.102 | 48.145 | 49.340 | 50.345 | 53.850 | 54,270 |
| | liabilities, minority interests and shareholders' equity | 53,911 | 65,244 | 59,867 | 90,324 | 77,937 | 90,625 | 81,480 | 82,607 | 99,300 | 97,160 |
| (3)指標 Management in | dex | | | | | | | | | | |
| | | 2001/9 | 2002/3 | 2002/9 | 2003/3 | 2003/9 | 2004/3 | 2004/9 | 2004/9 | 2005/3 (前回見通 | 2005/3 |
| | | (実績 Actual)(| | 実績 Actual)(実 | | (実績 Actual) | (実績 Actual) | (見通Outlook) | (実績 Actual) | Previous Outlook) | (見通Outlook) |
| 自己資本比率(%) Equity | ratio (%) | | 39.9% | | 48.2% | | 53.1% | | | 54.2% | 55.9% |
| 総資産利益率(%) Retur | n on total assets (%) | | 10.5% | | 8.0% | | 5.9% | | | 7.1% | 7.1% |
| 株主資本利益率(%) Re | eturn on equity (%) | - | 28.0% | - | 18.0% | | 11.6% | | | 13.1% | 13.1% |

| | | | | | | | (単 | <u>位:百万円(他に</u> | 指定ない限り) | Millions of Yen | i, except as othe | erwise noted) |
|--|---|-------------------------------------|---------|---------|---------|--------------------|----------|-----------------|---------|-----------------|--------------------|---------------|
| | 2000/3 | 2001/3 | 2002/3 | 2003/3 | 2004/3 | 2005/3 | 2005/3 | 2001/9 | 2002/9 | 2003/9 | 2004/9 | 2004/9 |
| | (EI事業部含む みなし連結 Pro forma consolidated, including El | みなし連結 Pro forma consolidated, | (実績 | (実績 | (実績 | (前回見通し Previous | (見通し | (実績 | (実績 | (実績 | (前回見通し Previous | (実績 |
| | Division) | Division) | Actual) | Actual) | Actual) | Outlook) | Outlook) | Actual) | Actual) | Actual) | Outlook) | Actual) |
| 売上高 Net sales | 132,683 | 145,952 | 148,922 | 153,098 | 150,844 | 152,000 | 152,000 | 67,902 | 68,756 | 64,574 | 63,000 | 65,723 |
| 売上原価 Cost of sales | 108,499 | 114,182 | 119,203 | 122,766 | | 121,700 | 121,900 | 54,099 | 54,171 | 51,939 | 50,300 | 52,810 |
| 売上総利益 Gross profit | 24,184 | 31,770 | 29,719 | 30,332 | 27,485 | 30,300 | 30,100 | 13,803 | 14,585 | 12,635 | 12,700 | 12,914 |
| 販売費及び一般管理費 Selling, general and | | | | | | | | | | | | |
| administrative expenses | 16,661 | 20,703 | 17,240 | 18,235 | | 18,400 | 18,200 | 8,058 | 9,142 | 8,976 | 9,200 | 8,701 |
| 営業利益 Operating income | 7,523 | 11,067 | 12,479 | 12,097 | 9,726 | 11,900 | 11,900 | 5,745 | 5,443 | 3,659 | 3,500 | 4,212 |
| 営業外収益 Non-operating income | 244 | 187 | 63 | 93 | | | | 43 | 28 | 43 | | 98 |
| 営業外費用 Non-operating expenses | 819 | 585 | 120 | 104 | | | | 52 | 17 | 11 | | 38 |
| 経常利益 Recurring profit | 6,948 | 10,669 | 12,422 | 12,086 | | 12,000 | 12,000 | 5,736 | 5,454 | 3,691 | 3,500 | 4,272 |
| 特別利益 Extraordinary profit | 178 | 120 | 7 | 12 | | | | 13 | 5 | | | 14 |
| 特別損失 Extraordinary loss | 742 | 305 | 579 | 201 | 729 | | | 303 | 143 | | | 10 |
| 税金等調整前当期純利益 Income before income taxes | 6,384 | 10,484 | 11,850 | 11,897 | 9,772 | 12,000 | 12,000 | 5,446 | 5,316 | 3,691 | 3,500 | 4,276 |
| 法人税、住民税及び事業税 Income taxes:Current | 3,500 | 5,346 | 7,159 | 5,460 | 5,154 | | | 3,459 | 2,764 | 2,253 | | 1,970 |
| 法人税等調整額 Income taxes:Deferred | 631 | 843 | 1,962 | 70 | | | | 1,034 | 274 | 578 | | 44 |
| 少数株主利益 Minority interests | 90 | 154 | 231 | 260 | | | | 106 | 108 | 81 | | 63 |
| 当期純利益 Net income | 3,425 | 5,827 | 6,422 | 6,247 | 5,324 | 6,700 | 6,700 | 2,915 | 2,718 | 1,935 | 1,800 | 2,287 |
| 売上原価の内訳 Breakdown of cost of sales | | | | | | | | | | | | |
| 労務費 Labor cost | | | 26,858 | 27,762 | 28,539 | | | | 13,712 | 14,266 | | 13,966 |
| 材料費 Material cost | | | 43,683 | 45,101 | 43,112 | | | | 18,829 | 16,818 | | 19,463 |
| 外注費 Subcontract cost | | | 29,197 | 32,587 | 31,295 | | | | 14,712 | 15,062 | | 16,027 |
| その他 Others | | | 19,465 | 17,317 | 20,413 | | | - | 6,918 | 5,793 | | 3,353 |
| 販売費及び一般管理費の内訳 Breakdown of selling, gen | eral and admin | istrative expe | enses | | | | | | | | | |
| 労務費 Labor cost | | | 7,210 | 7,198 | 7,635 | | | 3,759 | 3,699 | 4,049 | | 3,688 |
| 営業支援費 Operating expense for acceptance of orders | | | 2,189 | 2,657 | 2,778 | | | 1,051 | 1,244 | 1,310 | | 1,405 |
| その他 Others | | | 7,841 | 8,380 | 7,346 | | | 3,248 | 4,199 | 3,617 | | 3,608 |
| 研究開発費 R&D expenses | | | 1,221 | 1,001 | 989 | | | 505 | 448 | 457 | | 500 |
| · | | | - | | | | | | | | | |

巻末の開示事項をご覧下さい。 Please see the important disclosures at the end of this material.

(単位・百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

| | | | | | | (単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise r | | | | | |
|---|---------|---------|--------------|--------------------|--------------|--|---------|---------|--------------------|---------|--|
| | 2002/3 | 2003/3 | 2004/3 | 2005/3 | 2005/3 | 2001/9 | 2002/9 | 2003/9 | 2004/9 | 2004/9 | |
| | (実績 | (実績 | (実績 | (前回見通し Previous | (見通し | (実績 | (実績 | (実績 | (前回見通し Previous | (実績 | |
| | Actual) | Actual) | Actual) | Outlook) | Outlook) | Actual) | Actual) | Actual) | Outlook) | Actual) | |
| 税金等調整前当期純利益 Income before income taxes | 11,850 | 11,897 | 9,772 | | | 5,446 | 5,316 | 3,691 | | 4,276 | |
| 減価償却費 Depreciation | 1,197 | 1,284 | 1,203 | | | 517 | 604 | 553 | | 638 | |
| 退職給付引当金の増減額 Increase in allowance for employees' retirement benefits, net of payme | 407 | 509 | 564 | | | 202 | 216 | 343 | | 276 | |
| 投資有価証券評価損 Loss on revaluation of investments in securities | 251 | 171 | | | | | 142 | | | 10 | |
| 営業譲受関連費用 Loss on write-off of fixed assets acquired from the Electronics and | | | | / | / | | | | / | | |
| Information Systems Division of Nippon Steel Corporation | 303 | | | / | / | 303 | | | / | | |
| 売上債権の増減額 Decrease (increase) in accounts receivable | 2 | 11,970 | 857 | | / | 6,675 | 4,175 | 13,230 | | 14,151 | |
| たな卸資産の増減額 Dcrease in inventories | 1,807 | 787 | 857 2,075 | | | 562 | 2,467 | 3,223 | / | 3,421 | |
| その他流動資産の増減額 Decrease (increase) in other current assets | 322 | 603 | 483 | | | 9 | 233 | 209 | | 3 | |
| 仕入債務の増減額 Decrease in accounts payable | 1,532 | 9,292 | 6,246 | | | 4,759 | 4,712 | 13,288 | | 6,560 | |
| その他 Others | 305 | 205 | 411 | | | 1,166 | 785 | 453 | / | 2,577 | |
| 小計 Sub total | 14,908 | 9,998 | 9,119 | <i>_</i> | _/ | 7,771 | 2,256 | 1,062 | <i> </i> | 6,789 | |
| 法人税等の支払額 Income taxes paid | 4,414 | 8,087 | 4,701 | <u> </u> | / | 2,561 | 5,345 | 2,769 | / | 3,097 | |
| その他 Others | 17 | 17 | 385 / | | | 6 | 13 | 22/ | | 40 | |
| 営業活動によるキャッシュフロー Net cash provided by operating activities | 10,511 | 1,928 | 4,033 | 6,181 | 7,510 | 5,216 | 3,076 | 1,685 | 1,959 | 3,732 | |
| 有形・無形固定資産の取得による支出 Payments for puchase of property and equipment and | | | | / | / | | | | / | | |
| intangible fixed assets | 2,109 | 1,370 | 1,752 | | / | 1,536 | 933 | 1,135 | / | 625 | |
| 投資有価証券の取得による支出 Payments for puchase of investments in securities | 13 | 1,040 | 40 | / | / | | 1,030 | 40 | / | 305 | |
| 貸付けによる支出 Payment for long-term loan | | | | / | / | | | | / | 12,000 | |
| 連結の範囲の変更を伴う子会社株式の取得による収入 Acquisition of cash owned by new | | | | | / | | | | / | | |
| subsidiaries, net of payment for puchase of subsidiary's shares | 369 | | | | / | 369 | | | / | | |
| 営業譲受による支出 Payment for acquisition of the Electronics and Information Systems Division | | | | | | | | | | | |
| of Nippon Steel Corporation | 7,459 | | | / | | 7,459 | | | / | | |
| その他 Others | 181 | 269 | 676 / | , | / | 22 | 300 | 48 / | | 546 | |
| 投資活動によるキャッシュフロー Net cash used for investing activities | 9,031 | 2,679 | 1,116 | 710 | 12,770 | 8,648 | 2,263 | 1,127 | 310 | 12,384 | |
| 短期借入金の純増減額 Decrease in short-term loans | 145 | | | | / | 145 | 400 | | <i>-</i> / | | |
| 株式発行による収入 Proceeds from issuance of common stock shares | 7,667 | 12,179 | | / | / | 6,993 | | | / | | |
| 配当金の支払額 Dividends paid | 750 | 815 | 994 | / | ,/ | 500 | 501 | 530 | _/ | 464 | |
| その他 Others | | 31 | 52, | <u>/</u> | <u>/</u> | | | 52 / | | 46 | |
| 財務活動によるキャッシュフロー Net cash provided by financing activities | 6,772 | 11,333 | 1,046 | 970 | 970 | 6,348 | 101 | 582 | 510 | 509 | |
| 現金及び現金同等物に係る換算差額 Effect of exchange rate changes on cash and cash equivale | | | 6 | | | | | | | 0 | |
| 現金及び現金同等物の増加額 Net increase in cash and cash equivalents | 8,252 | 10,582 | 1,865 | 4,501 | 6,230 | 2,916 | 5,440 | 3,394 | 2,779 | 9,162 | |
| 現金及び現金同等物の期首残高 Cash and cash equivalents at beginning of year | 6,842 | 15,072 | 25,654 | 27,519 | 27,520 | 6,842 | 15,072 | 25,654 | 27,519 | 27,519 | |
| 連結除外会社の現金及び現金同等物の期首残高 Cash owned by a deconsolidated subsidiary | 22 | | | | | 22 | | | | | |
| 現金及び現金同等物の期末(中間期末)残高 Cash and cash equivalents at end of year | 15,072 | 25,654 | 27,519 | 32,020 | 21,290 | 9,736 | 9,632 | 22,260 | 24,740 | 18,357 | |
| | | | | | | | | | | | |

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| | 2002/3 | 2003/3 | 2004/3 | 200 | 4/3 | 2005/3 | 2005/3 | 2001/9 | 2002/9 | 2003 | 3/9 | 2004/9 | 2004/9 | |
|---|----------------|----------------|-----------------------------|----------|---------|-----------------------------|------------------|----------------|----------------|----------|---------|------------------|----------------|---|
| | | | | | | | | | | | | | | |
| | (実績 Actual) | (実績 Actual) | (前回見通し Previous Outlook) | (実績 / | Actual) | (前回見通し Previous Outlook) | (見通し Outlook) | (実績 Actual) | (実績 Actual) | (実績 / | Actual) | (見通し Outlook) | (実績 Actual) | |
| サービス区分の分類方法 Categorization method by business line | 従来区分 Old | 従来区分 Old | 従来区分 Old | 従来区分 Old | 新区分 New | 新区分 New | 新区分 New | 従来区分 Old | | 従来区分 Old | 新区分 New | 新区分 New | 新区分 New | 2 |
| 受注高 Amount of order acceptance | 127,671 | 138,922 | | 132,831 | 132,831 | | | 62,072 | 69,217 | 65,493 | 65,493 | | 69,298 | |
| 業務ソリューション Business solutions | 62,304 | 71,277 | | 63,183 | 68,815 | | | 26,253 | 36,610 | 31,964 | 35.057 | | 35,423 | |
| 基盤ソリューション Platform solutions | 31,422 | 31,365 | | 33,345 | 26,799 | | | 15,027 | 14,927 | 14,009 | 10,602 | | 13,311 | |
| ビジネスサービス Business services | 33.945 | 36,280 | | 36.303 | 37.217 | | | 20,792 | 17.680 | 19.520 | 19.834 | | 20.564 | |
| 期末受注残高 Order backlog at end of period | 20,210 | 21,275 | | 17,970 | 17,970 | | | 27,789 | 27,660 | 29,112 | 29,112 | | 28,634 | |
| 業務ソリューション Business solutions | 12,360 | 12,454 | | 8,610 | 8,610 | | | 16,520 | 18,450 | 18,402 | 18,402 | | 16,027 | |
| 基盤ソリューション Platform solutions | 2,180 | 2,001 | | 1.810 | 1.810 | | | 2,180 | 2,170 | 2.150 | 2.150 | | 2.635 | |
| ビジネスサービス Business services | 5,670 | 6,820 | | 7,550 | 7,550 | | | 9,089 | 7,040 | 8,560 | 8,560 | | 9,972 | |
| 売上高 Net sales | 131,680 | 137,857 | 132,000 | 136,136 | 136,136 | 137.000 | 137.000 | 58,503 | 61,767 | 57,656 | 57,656 | 56.000 | 58.634 | |
| 業務ソリューション Business solutions | 66,099 | 71,183 | , | 67,027 | 72,659 | 73,000 | 71,500 | 26,656 | 30,520 | 26,016 | 29.109 | 26,000 | 28,006 | |
| 基盤ソリューション Platform solutions | 32,197 | 31,544 | | 33,536 | 26,990 | 25,000 | 26,500 | 14,958 | 14,937 | 13,860 | 10,453 | 11,000 | 12,486 | |
| ビジネスサービス Business services | 33,384 | 35,130 | | 35,573 | 36.487 | 39,000 | 39,000 | 16,889 | 16,310 | 17,780 | 18.094 | 19,000 | 18,142 | |
| 売上総利益 Gross profit | 24,469 | 25,234 | | 22,808 | / | 25,600 | 25,400 | 11,416 | 12,119 | 10,433 | / / | 10,700 | 10,885 | |
| 販売費及び一般管理費 Selling, general and administrative expenses | 14.365 | 15.525 | | 15.157 | | 15.800 | 15.600 | 6.675 | 7,581 | 7.635 | | 7,900 | 7,350 | |
| 営業利益 Opareting income | 10,104 | 9,709 | 7,500 | 7,651 | | 9,800 | 9,800 | 4,741 | 4,538 | 2,798 | | 2,800 | 3,535 | |
| 経常利益 Recurring profit | 10,031 | 9,886 | 7,700 | 7,787 | | 10,000 | 10,000 | 4,743 | 4,774 | 3,041 | | 3,000 | 3,729 | |
| 当期純利益 Net income | 5.297 | 5.331 | 4,400 | 4,496 | | 5.800 | 5,800 | 2,486 | 2,529 | 1.747 | | 1,700 | 2,148 | |
| | , | , | • | , | / | , | , | | , | , | / | , | | |
| 営業利益率(%) Operating income margin (%) | 7.7% | 7.0% | 5.7% | 5.6% / | / | 7.2% | 7.2% | 8.1% | 7.3% | 4.9% / | / | 5.0% | 6.0% | |
| | | | | | | | | | | | | | | |
| 売上総利益率(%) Gross profit margin (%) | 18.6% | 18.3% | | 16.8% | 16.8% | 18.7% | 18.5% | 19.5% | 19.6% | 18.1% | 18.1% | 19.1% | 18.6% | |
| 業務ソリューション Business solutions | | 19.0% | | 16.4% | 18.3% | 21.7% | 21.2% | | 21.2% | 18.4% | 20.4% | 23.2% | 20.9% | |
| 基盤ソリューション Platform solutions | | 21.0% | | 17.2% | 12.5% | 14.4% | 13.8% | | 22.3% | 19.8% | 14.6% | 14.6% | 14.7% | |
| ビジネスサービス Business services | | 14.5% | | 17.0% | 16.8% | 15.9% | 16.9% | | 14.2% | 16.3% | 16.5% | 16.2% | 17.6% | |
| | | | | | | | | - | | | | | | |
| 1株当たり当期純利益(円) Net income per share (yen) | 109.89 | 105.18 | | 84.57 | | 109.18 | 109.18 | 51.79 | 52.34 | 32.97 | | 32.08 | 40.53 | 1 |
| 株主資本 Total shareholders' equity | 23.183 | 39.739 | | 43.552 | / | 48.380 | 48.800 | 19,956 | 25,092 | 41.148 | / | 44.560 | 45.610 | • |
| 総資産 Total assets | 56,505 | 81,385 | | 84,012 | / | 91,970 | 90,440 | 45,651 | 51,644 | 72,105 | / | 74,990 | 76,371 | |
| 1株当たり配当金(円) Cash dividends per share (yen) | 14.58 | 17.50 | 17.50 | 17.50 | / | 17.50 | 17.50 | 5.21 | 7.50 | 8.75 | / | 8.75 | 8.75 | 1 |
| 配当性向(%) Dividend payout ratio (%) | 13.27% | 16.64% | | 20.69% | / | 16.03% | 16.03% | 0.2. | | 00 | / | 00 | 00 | • |
| BOTILE (70) Biridona payout facto (10) | 10.21 // | 10.0 1/6 | | 20.00% | | 10.00% | 10.00% | | | | /_ | | | |
| 研究開発費 R&D expenses | 1.083 | 962 | | 974 | / | | | 459 | 422 | 446 | | | 453 | |
| 設備投資 Capital expenditure | 2,016 | 1,296 | | 1,605 | / | 745 | 870 | 867 | 814 | 1,025 | / | 424 | 371 | |
| 減価償却費 Depreciation and amortization | 1.034 | 1,174 | | 1,131 | / | 1,447 | 1,330 | 452 | 551 | 520 | / | 705 | 611 | |
| INTERIOR DOPIONATION AND AMOUNTACTION | 1,004 | 1,177 | | 1,101 | | 1, | 1,000 | -702 | 001 | 020 | 1 | 700 | - 011 | |
| | | | | | / | | | | | | / | | | |
| ##十公光 B *** (1) | | | | | / | | | | | / | / | | | |
| 期末従業員数(人) Number of employees at end of period (jobs) | 2,058 | 2,046 | | 2,050/ | | | | 2,118 | 2,115 | 2,124 / | | | 2,128 | |

^{1 2004/3}期以前は、2004/8に実施した株式分割を考慮した遡及修正後の数値 Figures for the fiscal years ended in and before Mar. 2004 have been retroactively revised to reflect stock split made in Aug. 2004.

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

² サービス区分別の受注高・期末受注残高・売上高などの金額は、従来、個別プロジェか毎に分類しておりましたが、2004年3月期より部門別に分類する方法に変更致しました。2004年3月期については、前年との比較を容易にするため従来区分と新区分の両方を記載しております。 Business line-related figures such as order acceptance, order backlog and sales had been categorized on a project-by-project basis. NS Solutions has just started to categorise these figures on a division-by-division basis for the fiscal year ended Mar. 2004. NS Solutions prepared both categolization data for the fiscal year ended Mar. 2004 in order to raise the year-on-year comparability.

| (1)資産の部 Assets | 2001/9 | 2002/3 | 2002/9 | 2003/3 | 2003/9 | (単位:百万 2004/3 | 円(他に指定ない 2004/9 | N限り) Millions of 2004/9 | Yen, except as ot 2005/3 | nerwise noted) 2005/3 |
|---|---|---|--|---|---|--|---|--|---|--|
| | | | | | | | | (| 前回見通Previous | |
| 現金及び預金 Cash and bank deposits | (実績 Actual) 5,745 | (実績 Actual) 3,367 | (実績 Actual) 3,072 | (実績 Actual) 17,281 | (実績 Actual) 12,274 | (実績 Actual) 13,652 | (見通Outlook) - 23,560 | (実績 Actual) 10,531 | Outlook) 30,610 - | (見通Outlook) 19,700 |
| 類け金 Deposited money | 0,7 40 | 7,200 | 2,800 | 4,501 | 8,903 | 12,510 | -}25,500- | 6,020 | 30,010 | 19,700 |
| 受取手形及び売掛金 Trade notes and accounts receivable | 16,413 | 22,851 | 19,125 | 34,201 | 21,704 | 33,647 | 21,660 | 20,506 | 35,250 | 33,820 |
| たな卸資産 Inventories | 9,208 | 8,025 | 9,803 | 8,765 | 11,805 | 6,462 | 12,660 | 9,887 | 9,230 | 7,140 |
| 繰延税金資産 Deferred tax assets current | 1,141 | 1,460 747 | 1,357 | 1,346 | 1,579 | 1,802 | 2,550 | 1,673 | 2,730 | 2,600 |
| その他 Others | 1,097 | 747 | 1,194 | 1,368 | 1,188 | 908 | | 830 | | |
| 貸倒引当金 Allowance for doubtful accounts | 28 | 31 | 31 | 23 | 14 | 21 | ر | 13 | | J |
| 流動資産合計 Total current assets | 33,576 | 43,619 | 37,320 | 67,439 | 57,439 | 68,960 | 60,430 | 49,435 | 77,820 | 63,260 |
| 有形固定資産 Property and Equipment | 4,118 | 4,353 | 4,439 | 4,343 | 4,786 | 4,842 | 14,560 | 4,602 | 14,150 | 27,180 |
| 無形固定資産 Intanqible fixed assets | 675 | 903 998 | 1,045 | 984 | 882 | 939 | | 818 | | |
| 投資有価証券 Investments in securities 関係会社長期貸付金 Long term loam-related party | 1,253 | 998 | 1,620 | 1,577 | 1,938 | 2,085 | | 3 <u>.033</u> 12 <u>.000</u> | | |
| 差)保証金 Guarantee deposits | 1,559 | 1,558 | 1,792 | 1.786 | 1,793 | 1,932 | | 1,372 | | |
| 操延税金資産 Deferred tax assets non-current | 1,622 | 2,247 | 2,588 | 2,415 | 2,397 | 2,446 | | 2,305 | | |
| その他 Others | 2,848 | 2,827 | 2,840 | 2,841 | 2,870 | 2,808 | -) | 2,806 | · J : | .} |
| 固定資産合計 Total non-current assets | 12,075 | 12,886 | 14,324 | 13,946 | 14,666 | 15,052 | 14,560 | 26,936 | 14,150 | 27,180 |
| 資産合計 Total assets | 45,651 | 56,505 | 51,644 | 81,385 | 72,105 | 84,012 | 74,990 | 76,371 | 91,970 | 90,440 |
| (2)負債及び資本の部 Liabilities and Shareholders' Equity | | | | | | | | | | |
| C/実践及び資子が即 Liabilities and Ghardholders Equity | 2001/9 | 2002/3 | 2002/9 | 2003/3 | 2003/9 | 2004/3 | 2004/9 | 2004/9 | 2005/3 | 2005/3 |
| | | | | | | | | | 前回見通Previous | |
| | | (実績 Actual) | | | | (実績 Actual) | (見通Outlook) | (実績 Actual) | Outlook) | (見通Outlook) |
| 支払手形及び買掛金 Trade notes and accounts payable | 10 000 | | | | | | | , | | |
| | 10,080 | 13,927 | 9,713 | 23,744 | 10,641 | 17,207 | 12,810 | 11,163 | 22,420 | 20,890 |
| 未払費用 Accrued expenses | 1,899 | 13,927 3,161 | 9,713 2,496 | 23,744 3,250 | 10,641 3,145 | 17,207 4,288 | 12,810 | 11,163 1,495 | 22,420 | 20,890 |
| 未払費用 Accrued expenses 短期借入金 Short-term loans | 1,899 | 3,161 | 2,496 | 3,250 | 3,145 | 4,288 |] | 1,495 | | |
| 未払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes | 1,899 2,538 | 3,161 4,364 | 2,496 2,110 | 3,250 1,986 | 3,145 1,507 | 4,288 2,438 | 12,810 | 1,495 1,560 | 22,420 | 20,890 14,710 |
| 未払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees | 1,899 2,538 2,948 | 3,161 4,364 3,186 | 2,496 2,110 3,249 | 3,250 1,986 3,225 | 3,145 1,507 2,986 | 4,288 2,438 3,404 |] | 1,495 1,560 | | |
| 未払費用、Accrued expenses 短期借入金、Short-term loans 未払法人税等、Accrued income taxes 賞与引当金、Accrued bonuses to employees 前受金、Advance receipts | 1,899 2,538 2,948 2,935 | 3,161 4,364 3,186 2,996 | 2,496 2,110 3,249 3,704 | 3,250 1,986 3,225 3,221 | 3,145 1,507 2,986 3,558 | 4,288 2,438 3,404 2,578 |] | 1,495 1,560 3,394 3,225 | | |
| 未払費用、Accrued expenses 短期借入金、Short-term loans 未払法人税等、Accrued income taxes 賞与引当金、Accrued bonuses to employees 前受金、Advance receipts 未払金、Non-trade accounts payable | 1,899 2,538 2,948 2,935 219 | 3,161 4,364 3,186 2,996 258 | 2,496 2,110 3,249 3,704 145 | 3,250 1,986 3,225 3,221 301 | 3,145 1,507 2,986 3,558 186 | 4,288 2,438 3,404 2,578 402 |] | 1,495 1,560 3,394 3,225 135 | | |
| 未払費用、Accrued expenses 短期借入金、Short-term loans 未払法人税等、Accrued income taxes 賞与引当金、Accrued bonuses to employees 前受金、Advance receipts | 1,899 2,538 2,948 2,935 | 3,161 4,364 3,186 2,996 | 2,496 2,110 3,249 3,704 | 3,250 1,986 3,225 3,221 | 3,145 1,507 2,986 3,558 | 4,288 2,438 3,404 2,578 |] | 1,495 1,560 3,394 3,225 | | 14,710 |
| 末払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits | 1,899 2,538 2,948 2,935 219 914 21,533 | 3,161 4,364 3,186 2,996 258 1,109 29,001 | 2,496 2,110 3,249 3,704 145 616 22,033 | 3,250 1,986 3,225 3,221 301 1,179 36,906 | 3,145 1,507 2,986 3,558 186 3,903 25,926 | 4,288 2,438 3,404 2,578 402 4,878 35,195 | 12,100 | 1,495 1,560 3,394 3,225 135 4,289 25,262 | 15,200 | 14,710 35,600 |
| 末払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 | 2,496 2,110 3,249 3,704 145 616 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 | 4,288 2,438 3,404 2,578 402 4,878 35,195 5,084 | 24,910 | 1,495 1,560 3,394 3,225 135 4,289 | 15,200 | 14,710 |
| 末払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 | 4,288 2,438 3,404 2,578 402 4,878 35,195 5,084 181 5,265 | 24,910 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 | 37,620 5,970 | 35,600 6,040 |
| 未払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others 固定負債合計 Total non-current liabilities 資本金 Common stock | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 6,500 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 6,838 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 6,838 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 12,953 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 12,953 | 4,288 2,438 3,404 2,578 402 4,878 35,195 5,084 181 5,265 | 24,910 5,520 12,950 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 12,953 | 37,620 5,970 12,950 | 35,600 6,040 12,950 |
| 末払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others 固定負債合計 Total non-current liabilities 資本金 Common stock 資本剰余金 Additional paid-in capital | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 6,500 3,500 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 6,838 3,838 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 6,838 3,838 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 12,953 9,950 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 12,953 9,950 | 4,288 2,438 3,404 2,578 402 4,878 35,195 5,084 181 5,265 12,953 9,950 | 24,910 25,520 12,950 9,950 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 12,953 | 37,620 5,970 12,950 | 35,600 6,040 12,950 9,950 |
| 末払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others 固定負債合計 Total non-current liabilities 資本金 Common stock 資本剰余金 Additional paid-in capital 利益剰余金 Retained earnings | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 6,500 3,500 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 6,838 3,838 13,011 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 6,838 3,838 15,066 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 12,953 9,950 17,506 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 12,953 9,950 18,706 | 4,288 2,438 3,404 2,578 402 4,878 35,195 5,084 181 5,265 12,953 9,950 | 24,910 24,910 5,520 12,950 9,950 22,030 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 12,953 | 37,620 5,970 12,950 | 35,600 6,040 12,950 9,950 25,850 |
| 末払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others 固定負債合計 Total non-current liabilities 資本金 Common stock 資本銀余金 Additional paid-in capital 利益剰余金 Retained earnings 再評価差額金 Reserve for revaluation of land | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 6,500 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 6,838 3,838 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 6,838 3,838 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 12,953 9,950 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 12,953 9,950 | 4,288 2,438 3,404 2,578 402 4,878 35,195 5,084 181 5,265 | 24,910 25,520 12,950 9,950 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 12,953 | 37,620 5,970 12,950 | 35,600 6,040 12,950 9,950 |
| 末払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others 固定負債合計 Total non-current liabilities 資本金 Common stock 資本利余金 Additional paid-in capital 利益剰余金 Retained earnings 再評価差額金 Reserve for revaluation of land その他有価証券評価差額金他 Valuation gain on available-for-sale securities | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 6,500 3,500 10,450 740 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 6,838 3,838 13,011 740 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 6,838 3,838 15,066 740 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 12,953 9,950 17,506 755 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 12,953 9,950 18,706 | 4,288 2,438 3,404 2,578 402 4,878 35,195 5,084 181 5,265 12,953 9,950 20,991 757 | 24,910 24,910 5,520 12,950 9,950 22,030 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 12,953 9,950 22,661 757 | 37,620 5,970 12,950 | 35,600 6,040 12,950 9,950 25,850 |
| 末払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others 固定負債合計 Total non-current liabilities 資本金 Common stock 資本利余金 Additional paid-in capital 利益剩余金 Retained earnings 再評価差額金 Reserve for revaluation of land その他有価証券評価差額金他 Valuation gain on available-for-sale securities and others | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 6,500 3,500 10,450 740 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 6,838 3,838 13,011 740 236 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 6,838 3,838 15,066 740 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 12,953 9,950 17,506 755 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 12,953 9,950 18,706 755 | 4,288 2,438 3,404 2,578 402 4,878 35,195 5,084 181 5,265 12,953 9,950 20,991 757 | 24,910 24,910 5,520 12,950 9,950 22,030 370 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 12,953 9,950 22,661 757 | 37,620 37,620 5,970 12,950 9,950 25,850 370 | 35,600 35,600 6,040 12,950 9,950 25,850 50 |
| 未払責用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others 固定負債合計 Total non-current liabilities 資本金 Common stock 資本銀金 Additional paid-in capital 利益剰余金 Retained earnings 再評価差額金 Reserve for revaluation of land その他有価証券評価差額金他 Valuation gain on available-for-sale securities and others 資本合計 Total shareholders' equity | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 6,500 3,500 10,450 740 246 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 6,838 3,838 13,011 740 236 23,183 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 6,838 3,838 15,066 740 90 25,092 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 12,953 9,950 17,506 755 85 39,739 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 12,953 9,950 18,706 755 | 4,288 2,438 3,404 2,578 4,02 4,878 35,195 5,084 181 5,265 12,953 9,950 20,991 757 415 43,552 | 24,910 24,910 5,520 12,950 9,950 22,030 370 44,560 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 12,953 9,950 22,661 757 803 45,610 | 37,620 5,970 12,950 9,950 25,850 370 48,380 | 35,600 35,600 6,040 12,950 9,950 25,850 50 |
| 末払費用 Accrued expenses 短期借入金 Short-term loans 末払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others 固定負債合計 Total non-current liabilities 資本金 Common stock 資本和余金 Additional paid-in capital 利益剰余金 Retained earnings 再評価差額金 Reserve for revaluation of land その他有価証券評価差額金他 Valuation gain on available-for-sale securities and others 資本合計 Total shareholders' equity 負債・資本合計 Total liabilities and shareholders' equity | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 6,500 3,500 10,450 740 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 6,838 3,838 13,011 740 236 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 6,838 3,838 15,066 740 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 12,953 9,950 17,506 755 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 12,953 9,950 18,706 755 | 4,288 2,438 3,404 2,578 402 4,878 35,195 5,084 181 5,265 12,953 9,950 20,991 757 | 24,910 24,910 5,520 12,950 9,950 22,030 370 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 12,953 9,950 22,661 757 | 37,620 37,620 5,970 12,950 9,950 25,850 370 | 35,600 6,040 12,950 9,950 25,850 50 |
| 未払費用 Accrued expenses 短期借入金 Short-term loans 未払法人税等 Accrued income taxes 賞与引当金 Accrued bonuses to employees 前受金 Advance receipts 未払金 Non-trade accounts payable その他 Others 流動負債合計 Total current liabilities 退職給付引当金 Allowance for employees' retirement benefits その他 Others 固定負債合計 Total non-current liabilities 資本金 Common stock 資本利余金 Additional paid-in capital 利益剰余金 Retained earnings 再評価差額金 Reserve for revaluation of land その他有価証券評価差額金他 Valuation gain on available-for-sale securities and others 資本合計 Total shareholders' equity | 1,899 2,538 2,948 2,935 219 914 21,533 4,027 135 4,162 6,500 3,500 10,450 740 246 | 3,161 4,364 3,186 2,996 258 1,109 29,001 4,184 137 4,321 6,838 3,838 13,011 740 236 23,183 | 2,496 2,110 3,249 3,704 145 616 22,033 4,358 161 4,519 6,838 3,838 15,066 740 90 25,092 | 3,250 1,986 3,225 3,221 301 1,179 36,906 4,563 177 4,740 12,953 9,950 17,506 755 85 39,739 | 3,145 1,507 2,986 3,558 186 3,903 25,926 4,867 164 5,031 12,953 9,950 18,706 755 | 4,288 2,438 3,404 2,578 4,02 4,878 35,195 5,084 181 5,265 12,953 9,950 20,991 757 415 43,552 | 24,910 24,910 5,520 12,950 9,950 22,030 370 44,560 | 1,495 1,560 3,394 3,225 135 4,289 25,262 5,301 198 5,499 12,953 9,950 22,661 757 803 45,610 | 37,620 5,970 12,950 9,950 25,850 370 48,380 | 35,600 35,600 6,040 12,950 9,950 25,850 50 |

| | 2001/9 | 2002/3 | 2002/9 | 2003/3 | 2003/9 | 2004/3 | 2004/9 | 2004/9 | 2005/3 | 2005/3 |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|-------------|
| | | | | | | | | | (前回見通Previous | |
| | (実績 Actual) | (見通Outlook) | (実績 Actual) | Outlook) | (見通Outlook) |
| 自己資本比率(%) Equity ratio (%) | | 41.0% | | 48.8% | | 51.8% | | | 52.6% | 54.0% |
| 総資産利益率(%) Return on total assets (%) | | 10.2% | | 7.7% | | 5.4% | | | 6.6% | 6.6% |
| 株主資本利益率(%) Return on equity (%) | - | 25.6% | - | 16.9% | | 10.8% | | | 12.6% | 12.6% |
| 巻末の開示事項をご覧下さい。 Please see the important disclosures at the | end of this | naterial. | | | | | | | | Page 7 |

| | | | | | <u>(</u> 単 | 位:百万円(他に | 指定ない限り) | Millions of Yer | , except as other | erwise noted) |
|--|--------------|---------|---------|--------------------|------------|----------|---------|-----------------|-------------------|---------------|
| | 2002/3 | 2003/3 | 2004/3 | 2005/3 | 2005/3 | 2001/9 | 2002/9 | 2003/9 | 2004/9 | 2004/9 |
| | (実績 | (実績 | (実績 | (前回見通し Previous | (見通し | (実績 | (実績 | (実績 | (見通し | (実績 |
| - | Actual) | Actual) | Actual) | Outlook) | Outlook) | Actual) | Actual) | Actual) | Outlook) | Actual) |
| 売上高 Net sales | 131,680 | 137,857 | 136,136 | 137,000 | 137,000 | 58,503 | 61,767 | 57,656 | 56,000 | 58,634 |
| 売上原価 Cost of sales | 107,211 | 112,623 | 113,328 | 111,400 | 111,600 | 47,086 | 49,648 | 47,223 | 45,300 | 47,749 |
| 売上総利益 Gross profit | 24,469 | 25,234 | 22,808 | 25,600 | 25,400 | 11,417 | 12,119 | 10,433 | 10,700 | 10,885 |
| 販売費及び一般管理費 Selling, general and administrative expenses | 14,365 | 15,525 | 15,157 | 15,800 | 15,600 | 6,676 | 7,581 | 7,635 | 7,900 | 7,350 |
| 営業利益 Operating income | 10,104 | 9,709 | 7,651 | 9,800 | 9,800 | 4,741 | 4,538 | 2,798 | 2,800 | 3,535 |
| 営業外収益 Non-operating income | 22 | 256 | 257 | | <u> </u> | 19 | 251 | 248 | | 231 |
| 営業外費用 Non-operating expenses | 95 | 79 | 121 | | | 17 | 15 | 5 | | 37 |
| 経常利益 Recurring profit | 10,031 | 9,886 | 7,787 | 10,000 | 10,000 | 4,743 | 4,774 | 3,041 | 3,000 | 3,729 |
| 特別利益 Extraordinary profit | 7 | 8 | 717 | | <u> </u> | 9 | | | | 8 |
| 特別損失 Extraordinary loss | 572 | 201 | 697 | | | 303 | 143 | | | 10 |
| 税引前当期純利益 Income before income taxes | 9,466 | 9,693 | 7,807 | 10,000 | 10,000 | 4,449 | 4,631 | 3,041 | 3,000 | 3,727 |
| 法人税、住民税及び事業税 Income taxes:Current | 5,741 | 4,319 | 4,028 | | | 2,599 | 2,235 | 1,653 | | 1,577 |
| 法人税等調整額 Income taxes:Deferred | 1,572 | 43 | 717 | | | 636 | 133 | 359 | | 3 |
| 当期純利益 Net income | 5,297 | 5,331 | 4,496 | 5,800 | 5,800 | 2,486 | 2,529 | 1,747 | 1,700 | 2,148 |
| 売上原価の内訳 Breakdown of cost of sales | | | | | | | | | | |
| 労務費 Labor cost | 14,612 | 14,831 | 14,901 | | | 7,150 | 7,280 | 7,460 | | 7,329 |
| 材料費 Material cost | 37,271 | 41,752 | 39,364 | | | 14,880 | 17,050 | 15,250 | | 17,860 |
| 外注費 Subcontract cost | 36,959 | 39,911 | 39,906 | | | 16,630 | 18,110 | 19,350 | | 19,881 |
| 賃借料 Rental expense | 7,219 | 5,760 | 4,991 | | | 4,100 | 3,220 | 2,640 | | 2,265 |
| その他 Others | 11,150 | 10,369 | 14,166 | | | 4,326 | 3,988 | 2,523 | | 414 |
| 販売費及び一般管理費の内訳 Breakdown of selling, general and administra | ative evnens | 20 | | | | | | | | |
| 一般自建真の下部、Breakdown or sening, general and duministra | 5,483 | 5,587 | 6,178 | | | 2,670 | 2,850 | 3,220 | | 2,888 |
| 営業支援費 Operating expense for acceptance of orders | 1,893 | 2,583 | 2,634 | | | 910 | 1,220 | 1,250 | | 1,327 |
| 業務委託費 Subcontract cost | 1,432 | 2,003 | 1,513 | | | 1,010 | 1,160 | 765 | | 788 |
| 減価償却費 Depreciation and amortization | 327 | 244 | 1,513 | | | 1,010 | 1,100 | 83 | | 56 |
| その他 Others | 5,230 | 5,014 | 4,665 | | | 1,930 | 2,232 | 2,317 | | 2,291 |
| | 3,230 | 0,011 | 1,000 | | | 1,000 | _, | _,0.7 | | |
| 研究開発費 R&D expenses | 1,083 | 962 | 974 | | | 459 | 422 | 446 | | 453 |

巻末の開示事項をご覧下さい。 Please see the important disclosures at the end of this material.

本資料には当社又は当社役員の当社の営業成績及び財政状態に関する意図、意見又は現時点の予想と関連する将来予想が記載されております。従って、この将来予想は、歴史的事実でも将来の業績を保証するものでもないため、リスクと不確定な要素を含んでおります。実際の業績は様々な要因により異なる可能性があります。当社は、この将来予想を、これらの変化要因を反映するために修正することを保証するものではありません。

当社は2001年4月1日に新日本製鐵㈱のエレクトロニクス・情報通信事業部(本文中「EI事業部」という。)の営業の一部並びに、新日本製鐵㈱が日鉄日立システムエンジニアリング㈱、エヌシーアイ総合システム㈱及びエヌエスアンドアイ・システムサービス㈱に有する株式持分を譲り受けました。本資料に「みなし連結」として記載されている2000年3月期及び2001年3月期の財務情報は、1999年4月1日及び2000年4月1日にそれぞれこれらの譲り受けが行われたものとみなして作成されております。日本において一般に公正妥当と認められる会計基準又は日本における手続き、法律若しくは規則において、みなし財務情報に関する定めは、現在ありません。また、このみなし財務情報は米国証券取引委員会のみなし財務情報に関する基準に従って作成したものではありません。

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the "Company") or its officers in terms of its operation and financial condition. Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

The Company acquired part of the business of the Electronics and Information Systems Division of Nippon Steel (referred to "El Division"), as well as the interests of Nippon Steel in Nittetsu Hitachi systems Engineering, Inc., NCI Systems Integration, Inc., and NS&I System Service Corporation, on April 1, 2001. Such acquisitions are reflected on Financial Information for the fiscal years ended March 31, 2000 and 2001 described as "Pro forma consolidated" as if they had occurred on April 1, 1999 and 2000 respectively. No presentation of "pro forma" financial information is currently required under Japanese GAAP or any procedure, law and regulation in Japan. Moreover, such "Pro forma consolidated" information is not prepared in accordance with the pro forma presentation requirements of the U.S. Securities and Exchange Commission.