

NS Solutions Corporation

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CONSOLIDATED FINANCIAL RESULTS (From April 1, 2011 to March 31, 2012)

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NS Solutions

- In this material, figures have been rounded down to the nearest millions of yen.
- The financial results have been translated from the Japanese Consolidated Financial Statements, which have been audited in Japan, for reference purposes only.

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NS SOLUTIONS CORPORATION
UNAUDITED CONSOLIDATED BALANCE SHEETS
March 31, 2011 and 2012

	Millions of yen		Thousands of U.S. dollars
	2011	2012	(Note 3) 2012
Assets			
Current assets:			
Cash and deposits	¥5,179	¥3,582	\$43,588
Deposits paid	22,855	23,390	284,588
Notes and accounts receivable-trade	34,384	34,986	425,681
Short-term investment securities	10,082	11,906	144,862
Work in process (Note 6).....	9,980	11,363	138,264
Raw materials and supplies	126	102	1,250
Deferred tax assets	3,149	3,289	40,028
Other	621	872	10,620
Allowance for doubtful accounts	(16)	(16)	(202)
Total current assets	86,362	89,478	1,088,678
Noncurrent assets:			
Property, plant and equipment :			
Buildings and structures, net.....	5,879	7,926	96,437
Machinery, equipment and vehicles, net.....	4	2	33
Tools, furniture and fixtures, net.....	2,689	3,096	37,673
Land (Note 6).....	2,778	2,778	33,803
Lease assets, net.....	1,074	860	10,466
Construction in progress.....	2,693	4,201	51,125
Total property, plant and equipment (Note 6)...	15,120	18,865	229,537
Intangible assets:			
Software.....	1,045	1,223	14,886
Goodwill	2,847	2,682	32,635
Lease assets.....	350	174	2,120
Other	73	57	695
Total intangible assets	4,317	4,137	50,337
Investments and other assets:			
Investment securities (Note 6)	6,656	6,821	82,993
Long-term loans receivable from subsidiaries and affiliates	12,000	12,000	146,003
Deferred tax assets	5,536	5,370	65,343
Guarantee deposits	3,593	3,496	42,546
Other	395	384	4,682
Allowance for doubtful accounts	(78)	(79)	(962)
Total investments and other assets	28,102	27,994	340,605
Total noncurrent assets	47,539	50,997	620,480
Total assets	¥133,901	¥140,475	\$1,709,157

The accompanying notes are an integral part of these financial statements.

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
	Liabilities		
Current liabilities:			
Notes and accounts payable-trade	¥12,711	¥13,874	\$168,812
Lease obligations	445	468	5,701
Accounts payable-other	1,780	1,232	14,993
Accrued expenses	2,588	2,705	32,914
Income taxes payable	2,830	3,199	38,933
Advances received	6,071	7,548	91,843
Deposits received	324	418	5,096
Provision for bonuses	5,878	5,762	70,111
Provision for loss on order received (Note 6).....	465	462	5,627
Allowance for program product warranty	218	151	1,838
Total current liabilities	<u>33,315</u>	<u>35,823</u>	<u>435,868</u>
Noncurrent liabilities:			
Lease obligations	1,106	669	8,141
Provision for retirement benefits	11,844	13,123	159,674
Provision for directors' retirement benefits	174	183	2,232
Other	10	21	258
Total noncurrent liabilities	<u>13,135</u>	<u>13,997</u>	<u>170,305</u>
Total liabilities	<u>46,450</u>	<u>49,821</u>	<u>606,173</u>
Net assets			
Shareholders' equity:			
Capital stock	12,952	12,952	157,595
Capital surplus	9,950	9,950	121,066
Retained earnings	63,006	66,071	803,893
Treasury stock	(4)	(4)	(51)
Total shareholders' equity	<u>85,905</u>	<u>88,970</u>	<u>1,082,503</u>
Accumulated other comprehensive income:			
Valuation difference on available-for-sale securities	(34)	(56)	(692)
Revaluation reserve for land (Note 6).....	(1,276)	(1,276)	(15,537)
Foreign currency translation adjustment	(23)	(25)	(309)
Total accumulated other comprehensive income ...	<u>(1,335)</u>	<u>(1,359)</u>	<u>(16,537)</u>
Minority interests	2,880	3,042	37,018
Total net assets	<u>87,451</u>	<u>90,654</u>	<u>1,102,984</u>
Total liabilities and net assets	<u>¥133,901</u>	<u>¥140,475</u>	<u>\$1,709,157</u>

The accompanying notes are an integral part of these financial statements.

NS SOLUTIONS CORPORATION
UNAUDITED CONSOLIDATED STATEMENTS OF INCOME
For the fiscal years ended March 31, 2011 and 2012

	Millions of yen		Thousands of U.S. dollars
	2011	2012	(Note 3) 2012
Net sales	¥159,697	¥161,579	\$1,965,924
Cost of sales (Note 7)	128,804	130,826	1,591,756
Gross profit	30,893	30,752	374,168
Selling, general and administrative expenses (Note 7)	19,816	19,997	243,308
Operating income	11,076	10,755	130,861
Non-operating income:			
Interest income	235	226	2,752
Dividends income	205	150	1,827
Gain on sales of securities	14	—	—
Subsidy income	—	70	854
Other	44	89	1,091
Total non-operating income	500	536	6,524
Non-operating expenses:			
Interest expenses	74	51	624
Loss on valuation of investment securities.....	—	20	243
Equity in losses of affiliates.....	28	17	215
Loss on retirement of noncurrent assets	38	13	161
Loss on valuation of golf club membership.....	24	32	391
Other	14	8	97
Total non-operating expenses	180	142	1,732
Ordinary income	11,397	11,149	135,653
Income before income taxes and minority interests	11,397	11,149	135,653
Income taxes-current	4,928	5,701	69,370
Income taxes-deferred	(174)	33	403
Total income taxes	4,753	5,734	69,773
Income before minority interests	6,643	5,414	65,880
Minority interests in income	239	229	2,793
Net income	¥6,404	¥5,185	\$63,087

The accompanying notes are an integral part of these financial statements.

	Yen		U.S. dollars
	2011	2012	(Note 3) 2012
Net income per share	¥120.84	¥97.84	\$1.19

NS SOLUTIONS CORPORATION
UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
For the fiscal years ended March 31, 2011 and 2012

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
Income before minority interests	¥6,643	¥5,414	\$65,880
Other comprehensive income:			
Valuation difference on available-for-sale securities.....	(87)	(22)	(272)
Foreign currency translation adjustment.....	(14)	(1)	(16)
Total other comprehensive income (Note 8).....	(101)	(23)	(288)
Comprehensive income	¥6,541	¥5,390	\$65,592
Comprehensive income attributable to:			
Comprehensive income attributable to owners of the parent.....	6,304	5,161	62,798
Comprehensive income attributable to minority interests.....	¥237	¥229	\$2,794

The accompanying notes are an integral part of these financial statements.

NS SOLUTIONS CORPORATION
UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS
For the fiscal years ended March 31, 2011 and 2012

	Millions of yen		Thousands of U.S. dollars
	2011	2012	(Note 3) 2012
Shareholders' equity:			
Capital stock			
Balance at the beginning of current period.....	¥12,952	¥12,952	\$157,595
Changes of items during the period			
Total changes of items during the period	—	—	—
Balance at the end of current period	12,952	12,952	157,595
Capital surplus			
Balance at the beginning of current period.....	9,950	9,950	121,066
Changes of items during the period			
Total changes of items during the period	—	—	—
Balance at the end of current period	9,950	9,950	121,066
Retained earnings			
Balance at the beginning of current period.....	58,722	63,006	766,598
Changes of items during the period			
Dividends from surplus	(2,119)	(2,119)	(25,793)
Net income	6,404	5,185	63,087
Total changes of items during the period	4,284	3,065	37,294
Balance at the end of current period	63,006	66,071	803,893
Treasury stock			
Balance at the beginning of current period.....	(3)	(4)	(50)
Changes of items during the period			
Purchase of treasury stock	(0)	(0)	(1)
Total changes of items during the period	(0)	(0)	(1)
Balance at the end of current period	(4)	(4)	(51)
Total shareholders' equity			
Balance at the beginning of current period.....	81,621	85,905	1,045,210
Changes of items during the period			
Dividends from surplus	(2,119)	(2,119)	(25,793)
Net income	6,404	5,185	63,087
Purchase of treasury stock	(0)	(0)	(1)
Total changes of items during the period	4,283	3,065	37,293
Balance at the end of current period	¥85,905	¥88,970	\$1,082,503

The accompanying notes are an integral part of these financial statements.

	Millions of yen		Thousands of U.S. dollars
	2011	2012	(Note 3) 2012
Accumulated other comprehensive income:			
Valuation difference on available-for-sale securities			
Balance at the beginning of current period.....	¥52	(¥34)	(\$420)
Changes of items during the period			
Net changes of items other than shareholders' equity ...	(87)	(22)	(272)
Total changes of items during the period	(87)	(22)	(272)
Balance at the end of current period	(34)	(56)	(692)
Revaluation reserve for land			
Balance at the beginning of current period.....	(1,276)	(1,276)	(15,537)
Changes of items during the period			
Net changes of items other than shareholders' equity ...	—	—	—
Total changes of items during the period	—	—	—
Balance at the end of current period	(1,276)	(1,276)	(15,537)
Foreign currency translation adjustment			
Balance at the beginning of current period.....	(11)	(23)	(292)
Changes of items during the period			
Net changes of items other than shareholders' equity ...	(12)	(1)	(17)
Total changes of items during the period	(12)	(1)	(17)
Balance at the end of current period	(23)	(25)	(309)
Total accumulated other comprehensive income			
Balance at the beginning of current period.....	(1,235)	(1,335)	(16,248)
Changes of items during the period			
Net changes of items other than shareholders' equity ...	(100)	(23)	(289)
Total changes of items during the period	(100)	(23)	(289)
Balance at the end of current period	(1,335)	(1,359)	(16,537)
Minority interests:			
Balance at the beginning of current period.....	2,679	2,880	35,050
Changes of items during the period			
Net changes of items other than shareholders' equity	201	161	1,969
Total changes of items during the period	201	161	1,969
Balance at the end of current period	2,880	3,042	37,018
Total net assets:			
Balance at the beginning of current period.....	83,065	87,451	1,064,012
Changes of items during the period			
Dividends from surplus	(2,119)	(2,119)	(25,793)
Net income	6,404	5,185	63,087
Purchase of treasury stock	(0)	(0)	(1)
Net changes of items other than shareholders' equity	101	138	1,680
Total changes of items during the period	4,385	3,203	38,973
Balance at the end of current period	¥87,451	¥90,654	\$1,102,984

The accompanying notes are an integral part of these financial statements.

NS SOLUTIONS CORPORATION
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS
For the fiscal years ended March 31, 2011 and 2012

	Millions of yen		Thousands of U.S. dollars
	2011	2012	(Note 3) 2012
Net cash provided by (used in) operating activities:			
Income before income taxes and minority interests ...	¥11,397	¥11,149	\$135,653
Depreciation and amortization	2,257	2,440	29,695
Amortization of goodwill	165	165	2,008
Increase (decrease) in allowance for doubtful accounts	(120)	0	7
Increase (decrease) in provision for bonuses	(26)	(116)	(1,416)
Increase (decrease) in provision for retirement benefits	945	1,279	15,566
Increase (decrease) in provision for directors' retirement benefits	14	8	105
Increase (decrease) in other provision	152	(70)	(859)
Interest and dividends income	(441)	(376)	(4,579)
Loss on valuation of golf club memberships	24	32	391
Interest expenses	74	51	624
Loss (gain) on valuation of investment securities	—	20	243
Equity in (earnings) losses of affiliates	28	17	215
Loss on retirement of noncurrent assets	38	13	161
Decrease (increase) in notes and accounts receivable-trade ..	(508)	(603)	(7,338)
Decrease (increase) in inventories	1,233	(1,360)	(16,550)
Decrease (increase) in other current assets	(81)	(212)	(2,591)
Increase (decrease) in notes and accounts payable	(1,804)	1,163	14,157
Increase (decrease) in other current liabilities	(1,591)	1,281	15,589
Other, net	17	17	215
Sub total	11,774	14,900	181,297
Interest and dividends income received	481	414	5,044
Interest expenses paid	(74)	(51)	(624)
Income taxes paid	(4,665)	(5,336)	(64,926)
Net cash provided by (used in) operating activities	7,515	9,927	120,791
Net cash provided by (used in) investing activities:			
Purchase of short-term investment securities	(8,039)	(10,007)	(121,756)
Proceeds from redemption of securities	11,000	7,000	85,169
Purchase of property, plant and equipment and intangible assets	(7,010)	(6,290)	(76,540)
Purchase of investment securities	(2,001)	(1,221)	(14,857)
Proceeds from sales of investment securities	21	—	—
Proceeds from redemption of investment securities ...	—	1,000	12,167
Purchase of stocks of subsidiaries and affiliates	(21)	—	—
Payments for guarantee deposits	(11)	(18)	(227)
Proceeds from collection of guarantee deposits	190	66	805
Other, net	(26)	(27)	(334)
Net cash provided by (used in) investing activities	(¥5,898)	(¥9,498)	(\$115,573)

The accompanying notes are an integral part of these financial statements.

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
Net cash provided by (used in) financing activities:			
Purchase of treasury stock	(¥0)	(¥0)	(\$1)
Cash dividends paid	(2,119)	(2,119)	(25,793)
Cash dividends paid to minority shareholders	(36)	(67)	(825)
Repayments of lease obligations	(484)	(451)	(5,498)
Net cash provided by (used in) financing activities	(2,641)	(2,639)	(32,117)
Effect of exchange rate change on cash and cash equivalents ...	(7)	(0)	(10)
Net increase (decrease) in cash and cash equivalents	(1,031)	(2,211)	(26,908)
Cash and cash equivalents at beginning of period	34,115	33,084	402,535
Cash and cash equivalents at end of period (Note 10)	¥33,084	¥30,872	\$375,626

The accompanying notes are an integral part of these financial statements.

NS SOLUTIONS CORPORATION

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. Nature of Operations

NS Solutions Corporation (referred to as the “Company”) was incorporated on October 1, 1980 as Nippon Steel Computer Systems Co., Ltd., a wholly owned subsidiary of Nippon Steel Corporation. The Company changed its name in 1988 to Nippon Steel Information & Communication Systems Inc, or ENICOM. Effective April 1, 2001, the Company acquired part of the business of the Electronics & Information Systems Division of Nippon Steel (“EI Division”) and changed its name to NS Solutions Corporation on that date. On October 11, 2002, the Company was successfully listed on the First Section of the Tokyo Stock Exchange. The parent company holds 67.0% of the Company’s voting rights, as of March 31, 2012.

NS Solutions Corporation and its consolidated subsidiaries (together, referred to as the “Companies”) are leading information technology solution providers in Japan. The Companies provide integrated solutions, which address their customers’ needs for both business applications and system platforms. The Companies provide end-to-end services, including system consulting, planning, design, development, deployment, operation, and maintenance, and total end-to-end outsourcing services. The Companies are proficient in providing multi-vendor and mission critical systems solutions, as well as incorporating best-of-breed products and technologies to address customer needs.

The Companies’ principal business lines are:

- Business Solutions

The Companies provide solutions for industry-specific business applications to corporate enterprises, government agencies and public organizations.

- Platform Solutions

The Companies provide solutions for system platforms including middleware, databases, operating systems, networking systems, storage systems, security systems, and services which enable systems running on diverse platforms to collaborate with each other.

- Business Services

The Companies provide system operation and maintenance services and total end-to-end outsourcing services.

2. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements of the Companies have been prepared in accordance with the provisions set forth in the Financial Instruments and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

NS SOLUTIONS CORPORATION

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been restructured and translated into English from the consolidated financial statements of the Companies prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Financial Instruments and Exchange Law. Certain supplementary information included in the statutory Japanese language consolidated financial statements, but not required for fair presentation, is not presented in the accompanying consolidated financial statements.

3. U.S. Dollar Amounts

Amounts in U.S. dollars are included solely for the convenience of readers. The rate of ¥82.19 = U.S. \$1, the effective rate of exchange prevailing at March 30, 2012, has been used in translation of yen amounts to U.S. dollar amounts. The inclusion of such amounts is not intended to imply that Japanese yen have been or could be readily converted, realized or settled in U.S. dollars at this or any other rate.

4. Summary of Significant Accounting Policies

(1) Principles of consolidation

The consolidated financial statements for the fiscal year ended March 31, 2012, include the accounts of the Company and its 15 subsidiaries, as listed below:

- Hokkaido NS Solutions Corporation
- Tohoku NS Solutions Corporation
- NS Solutions Tokyo Corporation
- NS Solutions Kansai Corporation
- NS Solutions Chubu Corporation
- NS Solutions Nishinihon Corporation
- Oita NS Solutions Corporation
- NS SLC Service Corporation
- NS FMC Corporation
- Financial Engineering Group, Inc.
- NCI Systems Integration, Inc.
- Nittetsu Hitachi Systems Engineering, Inc.
- NS Solutions Software (Shanghai) Co., Ltd.
- NS Solutions USA Corporation
- NS Solutions Asia Pacific Pte. Ltd.

NS Solutions Asia Pacific Pte. Ltd. was established and included in the scope of consolidation from third quarter of the fiscal year ending March 31, 2012.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

All significant inter-company accounts and transactions and unrealized inter-group profit, if any, have been eliminated on consolidation.

The Company's overseas subsidiaries, NS Solutions Software (Shanghai) Co., Ltd., NS Solutions USA Corporation and NS Solutions Asia Pacific Pte. Ltd., have a fiscal year ending December 31, which differ from that of the Company. These subsidiaries do not prepare financial statements at any date after December 31 or on or before March 31 in the following year. Any material transactions occurring in the period, January 1 to March 31, are adjusted for in these consolidated financial statements.

(2) Investments in affiliates

The Company's investment in the affiliate was accounted for using the equity method for the fiscal year ended March 31, 2012 as listed below:

Hokkaido High Information Technology Center Co., Ltd.

Himawari Operation Enterprise Corporation.

(3) Translation of foreign currency

Assets and liabilities denominated in foreign currencies are translated into yen at the exchange rate prevailing at the relevant balance sheet date.

Assets, liabilities and all income and expense accounts of foreign subsidiaries are translated into Japanese yen at the exchange rate prevailing at the relevant balance sheet date. Shareholders' equity accounts of foreign subsidiaries are translated at historical rates.

The net difference arising from translation of the financial statements of the foreign subsidiary is recorded as "Foreign currency translation adjustment" in the accompanying consolidated balance sheets.

(4) Investment securities

Investment securities consist of held-to-maturity investments, available-for-sale securities with market quotation, available-for-sale securities without market quotation.

Held-to-maturity investments are valued at cost, adjusted for the amortization of premium or the accretion of discounts based on straight line method.

Available-for-sale securities with market quotation are valued at market value. Unrealized holding gains, net of tax, are recognized in "Unrealized gain on available-for-sale securities" as a separate component of net assets.

Available-for-sale securities without market quotation are stated at cost.

NS SOLUTIONS CORPORATION

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

The cost of available-for-sale securities sold is principally based on the moving average method.

(5) Inventories

Inventories are valued at cost as determined by the following methods:

Work in process Individual cost method, which reduces the book value of inventories based on the decrease in profitability.

Merchandise and supplies primarily, the average method, which reduces the book value of inventories based on the decrease in profitability.

(6) Property, Plant and Equipment

Depreciation on property, plant and equipment is computed principally using the declining-balance method over the estimated useful lives of the assets. However, depreciation of buildings (excluding structures attached to the buildings) acquired on or after April 1, 1998, has been computed using the straight-line method.

(7) Intangible fixed assets

Amortization of intangible fixed assets is computed using the straight-line method over the estimated useful lives of the assets. Software costs for internal use are amortized over their estimated useful lives (less than 5 years) on a straight-line basis.

(8) Leased assets

The finance lease assets that do not transfer ownership are depreciated by the straight-line method over the lease period, with no residual value at the end of the lease period.

(9) Allowance for doubtful accounts

Receivables are required to be categorized into “normal receivables” and “doubtful receivables” for the purpose of providing an allowance for doubtful accounts under prevailing accounting practice in Japan. Allowance for normal receivables is provided based on the Companies’ historical write-off experiences. Allowance for doubtful receivables is provided based on an estimate of uncollectible amount on an individual doubtful receivables.

(10) Provision for bonuses

Provision for bonuses is provided at the estimated amount, which the Companies are obliged to pay employees after fiscal year-end, based on their service for the fiscal year ended on the relevant balance sheet date.

(11) Provision for loss on order received

Provision for loss on order received is provided based on the excess of estimated costs over contract revenue.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(12) Allowance for program product warranty

Allowance for program product warranty is provided at the estimated amount computed by the actual rate of the past expenditure.

(13) Retirement benefits

(a) Provision for retirement benefits

The employees of the Company and its major consolidated subsidiaries are generally covered by defined benefit pension plan under which retiring employees are entitled to lump-sum payments determined by reference to current rates of pay, length of service and conditions under which the termination occurs.

Accrued employees' retirement benefits of the Company and its major consolidated subsidiaries are provided based on the estimated present value of projected benefit obligations.

Net obligation at translation on the employees' retirement benefits plan is charged to income or expense as incurred.

Actuarial gains (losses) are charged to income or expense as incurred.

(b) Provision for directors' retirement benefits

Provision for directors' retirement benefits of the Companies are calculated based on the Companies' internal rules and the estimated amount, which would be payable if all directors and corporate auditors retired at the relevant balance sheet date.

(14) Revenues and costs recognition of Made-to-order-software

The Companies have been applying the percentage of completion method in case that the outcome of the construction activity is deemed certain (the degree of completion of construction is estimated by the cost-to-cost method). In other case, the Companies have been applying the completed-contract method in case that the outcome of the construction activity is deemed uncertain.

(15) Goodwill

Goodwill arising from mergers, which represents the excess of the purchase price over the fair value of net assets acquired, have been amortized on a straight line basis over the respective estimated useful lives. When its amount is not material, it is charged to expense as incurred.

(16) Cash and cash equivalents

In preparing the consolidated statements of cash flows, cash on hand, readily available deposits and short-term highly liquid investments with maturity of not exceeding three months at the time of purchase are considered to be cash and cash equivalents.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(17) Accounting for consumption tax

Consumption tax is excluded from the figures of the accompanying financial statements.

5. Additional Information

For the accounting changes and error corrections made in after the beginning of the year ending March 31, 2012, the Companies have applied the “Accounting Standard for Accounting Changes and Error Corrections” (ASBJ Statement No.24 of December 4, 2009) and the “Guidance on Accounting Standard for Accounting Changes and Error Corrections” (ASBJ Guidance No.24 of December 4, 2009).

6. Notes to Consolidated Balance Sheets

(1) Depreciation on Property, Plant and Equipment

Property, plant and equipment were recorded at cost, net of accumulated depreciation of ¥11,892 million and ¥13,464 million (\$163,823 thousand) at March 31, 2011 and 2012, respectively.

(2) Investment in non-consolidated subsidiaries and affiliates

Investment in non-consolidated subsidiaries and affiliates were ¥12 million and ¥15 million (\$190 thousand) on March 31, 2011 and 2012, respectively.

(3) Revaluation of Land

Land used for business purposes was revalued in accordance with the “Law Concerning the Revaluation of Land” as at March 31, 2000. Under the law, Japanese companies were allowed to revalue the land used for business purposes to fair value only for the limited period during the year ended March 31, 1998 to March 31, 2001. Unrealized gains and losses were charged directly to net assets, rather than to the income statement. Application of the law was voluntary, but permitted only one time during the three-year period.

The detail of the revaluation is as follows:

- Method of revaluation
The calculations were made in accordance with the “Law Concerning the Revaluation of Land”.
- Date of revaluation
The companies revalued based on the fair value as of March 31, 2000.
- The difference between the fair value and book value as of March 31, 2011 and 2012 amounted to ¥180 million and ¥183 million (\$2,236 thousand), respectively.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(4) Work in process and provision for contract loss for the same Made-to-order-software

With respect to the work in process and the provision for contract loss for the same made-to-order software, the Companies are not offset but individually reported .
The amount of the provision for contract loss in the inventories offset were ¥122 million and ¥233 million (\$2,839 thousand) on March 31, 2011 and 2012, respectively.

7. Notes to Consolidated Statements of Income

(1) Reductions in book value from reduced profitability of inventory assets

The cost of sales for the fiscal year ended March 31, 2012 included ¥802 million (\$9,767 thousand) of inventory write-down.

(2) Selling, General and Administrative Expenses

The main components of selling, general and administrative expenses for the fiscal years ended March 31, 2011 and 2012 were as follows:

March 31,	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
Salaries and allowances	¥ 7,302	¥ 7,346	\$ 89,385
Provision for bonuses	1,160	1,132	13,775
Retirement benefit expenses	493	619	7,535
Provision for directors' retirement benefits.....	32	37	452
Depreciation and amortization	177	175	2,132
Amortization of goodwill.....	165	165	2,008
Operating expense for acceptance of orders	¥ 3,045	¥ 3,284	\$ 39,957

(3) Research and Development Costs

Research and development costs are charged to expense as incurred. The expense was recorded as general and administrative expenses and manufacturing costs for the fiscal years ended March 31, 2011 and 2012 amounting to ¥1,544 million and ¥1,551 million (\$18,879 thousand), respectively.

(4) Provision for loss on order received

Provision for loss on order received was recorded as Cost of sales for the fiscal years ended March 31, 2011 and 2012 amounting to ¥465 million and ¥462 million (\$5,627 thousand), respectively.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

8. Notes to Consolidated Statements of Comprehensive Income

For the fiscal year ended March 31, 2012

Amount of recycling and amount of income tax effect associated with other comprehensive income

March 31,	Millions of yen	Thousands of U.S. dollars (Note 3)
	2012	2012
Valuation difference on available-for-sale securities:		
Amount recognized in the period under review.....	(¥ 30)	(\$ 367)
Amount of recycling.....	—	—
Before income tax effect adjustment.....	(30)	(367)
Amount of income tax effect.....	7	95
Valuation difference on available-for-sale securities.....	(22)	(272)
Foreign currency translation adjustment:		
Amount recognized in the period under review	(1)	(16)
Amount of recycling.....	—	—
Before income tax effect adjustment.....	(1)	(16)
Amount of income tax effect.....	—	—
Foreign currency translation adjustment.....	(1)	(16)
Total other comprehensive income.....	(¥ 23)	(\$ 288)

9. Notes to Consolidated Statements of Changes in Net Assets

(For the fiscal year ended March 31, 2011)

(1) Information on issued shares

The number of shares as of March 31, 2011 was as follows:

Kind of stock	As of March 31, 2010	Increase	Decrease	As of March 31, 2011
Common stock	52,999,120	—	—	52,999,120

(2) Information on treasury stock

The number of shares as of March 31, 2011 was as follows:

Kind of stock	As of March 31, 2010	Increase	Decrease	As of March 31, 2011
Common stock	1,314	162	—	1,476

(Reason for increase or decrease treasury stock)

• Increase

Odd lot stock purchases:162

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(3) Information on acquisition rights

None

(4) Information on dividends

The Company paid cash dividends on June 2, 2010 and December 3, 2010 as follows:

Date of board resolution	Class of stock	Total dividend amount	Dividend per share	Reference date	Effective date
May 18, 2010	Common stock	¥1,059 million	¥20.00	March 31, 2010	June 2, 2010
October 27, 2010	Common stock	¥1,059 million	¥20.00	September 30, 2010	December 3, 2010

The Company decided to pay cash dividends at the board of directors' meeting held on May 17, 2011 as follows:

Date of board resolution	Class of stock	Source of dividends	Total dividend amount	Dividend per share	Reference date	Effective date
May 17, 2011	Common stock	Retained earnings	¥1,059 million	¥20.00	March 31, 2011	June 2, 2011

(For the fiscal year ended March 31, 2012)

(1) Information on issued shares

The number of shares as of March 31, 2012 was as follows:

Kind of stock	As of March 31, 2011	Increase	Decrease	As of March 31, 2012
Common stock	52,999,120	—	—	52,999,120

(2) Information on treasury stock

The number of shares as of March 31, 2012 was as follows:

Kind of stock	As of March 31, 2011	Increase	Decrease	As of March 31, 2012
Common stock	1,476	45	—	1,521

(Reason for increase or decrease treasury stock)

• Increase

Odd lot stock purchases: 45

(3) Information on acquisition rights

None

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(4) Information on dividends

The Company paid cash dividends on June 2, 2011 and December 2, 2011 as follows:

Date of board resolution	Class of stock	Total dividend amount	Dividend per share	Reference date	Effective date
May 17, 2011	Common stock	¥1,059 million	¥20.00	March 31, 2011	June 2, 2011
October 26, 2011	Common stock	¥1,059 million	¥20.00	September 30, 2011	December 2, 2011

The Company decided to pay cash dividends at the board of directors' meeting held on May 15, 2012 as follows:

Date of board resolution	Class of stock	Source of dividends	Total dividend amount	Dividend per share	Reference date	Effective date
May 15, 2012	Common stock	Retained earnings	¥1,059 million	¥20.00	March 31, 2012	June 1, 2012

10. Notes to Consolidated Statements of Cash Flows

(1) Cash and Cash Equivalents

Cash and cash equivalents at March 31, 2011 and 2012 were as follows:

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
March 31,			
Cash and deposits	¥ 5,179	¥ 3,582	\$ 43,588
Deposits paid	22,855	23,390	284,588
Short-term investment securities (maturing in less than three months from acquisition date)	5,049	3,899	47,451
Cash and cash equivalents	¥ 33,084	¥ 30,872	\$ 375,626

11. Leases

(1) Finance lease transactions

Leased assets, and related expenses in respect of the Companies' finance leases, other than those which transfer ownership of the leased assets, are accounted for using a method similar to that used for operating leases.

Depreciation is computed using the straight-line method over the lease period of leased assets, with no residual value at the end of the lease period. The interest expense portion is determined by subtracting an amount equivalent to the acquisition cost from the total lease fee. Total interest payments over the lease period are allocated to each period using the interest method.

NS SOLUTIONS CORPORATION
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(2) Operating lease transactions

(Leases as lessee)

Operating lease payments under non-cancelable lease contracts at March 31, 2011 and 2012 were as follows:

March 31,	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
Within one year	¥ 1,356	¥ 1,550	\$ 18,861
Over one year	3,379	2,152	26,185
Total	¥ 4,736	¥ 3,702	\$ 45,046

(Leases as lessor)

Future minimum lease obligations under non-cancellable operating leases at March 31, 2011 and 2012 were as follows:

March 31,	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
Within one year	¥ 20	¥ 20	\$ 245
Over one year	52	31	388
Total	¥ 72	¥ 52	\$ 634

12. Financial Instruments

(For the fiscal year ended March 31, 2011)

1. Status of financial instruments

(1) Management policy

The Companies are mainly financed by their own funds for operating funds, and manage fund surpluses through financial assets that have high levels of safety.

(2) Financial instruments, risk, and risk management

“Notes and accounts receivable-trade” is exposed to credit risk in relation to customers and trading partners. For such risk, pursuant to criteria for managing credit exposure, the Companies have systems enabling the management of due dates and balances of each customer and trading partner as well as the regularly analysis of credit status.

“Deposits paid” is deposited to the Parent Company’s Group, based on fund policy.

NS SOLUTIONS CORPORATION

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

“Short-term investment securities” is mainly "held-to-maturity debt securities" and there is little credit risk because the Companies invest in only securities which are high credit ratings based on fund policy.

“Investment securities”, which is mainly stock in relation to customers and trading partners for the purpose of the partnership business and capital alliance, is exposed to credit risk and market price fluctuation risk. For such risk, the Companies continuously review the analysis of fair value, customer’s financial situation, and relation to customers.

“Long-term loans receivable from subsidiaries and affiliates” is loaned to Parent Company, based on fund policy.

Almost of “notes and accounts payable-trade”, “accounts payable-other”, and “accrued expenses” have payment due dates within three months. “Lease obligations” related to finance lease transactions have no fluctuation risk because it adopts fix interest rate.

NS SOLUTIONS CORPORATION
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

2. Fair value of financial instruments

The carrying amounts on the consolidated balance sheets, fair value, and differences as of March 31, 2011 were as follows. In addition, financial instruments, of which it is extremely difficult to measure the fair value, were not included (Please see “Note2. Financial instruments of which the fair value is extremely difficult to measure”).

March 31, 2011	Millions of yen		
	Carrying amount	Fair value	Differences
Assets:			
(1) Cash and deposits	¥ 5,179	¥ 5,179	¥ —
(2) Deposits paid	22,855	22,855	—
(3) Notes and accounts receivable-trade	34,384	34,384	—
(4) Short-term investment securities and Investment securities:			
①Held-to-maturity debt securities	12,082	12,050	(31)
②Marketable and investment securities	440	440	—
(5) Long-term loans receivable from subsidiaries and affiliates	12,000	12,151	151
Total	¥ 86,941	¥ 87,062	¥ 120
Liabilities:			
(6) Notes and accounts payable-trade	12,711	12,711	—
(7) Accounts payable-other	1,780	1,780	—
(8) Accrued expenses	2,588	2,588	—
(9) Income taxes payable	2,830	2,830	—
(10) Deposits received	324	324	—
(11) Lease obligations(※)	1,407	1,417	9
Total	¥ 21,642	¥ 21,652	¥ 9

※Lease obligations calculated by the simplified method (¥144 million) were excluded.

NS SOLUTIONS CORPORATION

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note1. Fair value measurement of financial instruments

- (1) Cash and deposits, (2) Deposits paid, and (3) Notes and accounts receivable-trade

The carrying amount approximates fair value because of the short maturity of these instruments.

- (4) Short-term investment securities and Investment securities

The fair value of equity securities equals quoted market price or the price provided by a financial institution. The fair value of debt security approximates fair value because of the short maturity of these instruments.

(Please see “Note 13. Investment Securities”)

- (5) Long-term loans receivable from subsidiaries and affiliates

The fair value of “Long-term loans receivable from subsidiaries and affiliates” is estimated based on the discounted amounts of future cash flows using appropriate measures in which credit spread is added.

- (6) Notes and accounts payable-trade, (7) Accounts payable-other, (8) Accrued expenses, (9) Income taxes payable, (10) Deposits received

The carrying amount approximates fair value because of the short maturity of these instruments.

- (11) Lease obligations

Fair value equals to the present value of future cash flows discounted using the current interest rate for similar lease contracts of comparable maturities and contract conditions.

Note2. Financial instruments of which the fair value is extremely difficult to measure

	<u>Millions of yen</u>
<u>March 31,</u>	<u>2011</u>
Non listed securities.....	¥ 4,128
Investment in funds.....	87
Guarantee deposits.....	¥ 3,593

It is recognized that these do not have market values and that it is extremely difficult to estimate future cash flows.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note3. The redemption schedule for monetary assets and held-to-maturity debt securities after the balance sheet date

March 31,	Millions of yen 2011
Within one year	
Cash and deposits.....	¥ 5,179
Deposits paid	22,855
Notes and accounts receivable-trade.....	34,384
Short-term investment securities and Investment securities	
Held-to-maturity debt securities	
(Government bond)	1,549
Held-to-maturity debt securities	
(Corporate bond)	4,035
Held-to-maturity debt securities	
(Commercial paper)	997
Held-to-maturity debt securities	
(Certificate of deposit)	3,500
Over one year within five years	
Held-to-maturity debt securities	
(Corporate bond)	2,000
Long-term loans receivable from subsidiaries and affiliates	¥ 12,000

Note4. The repayment schedule for lease obligations after the balance sheet date

March 31,	Millions of yen 2011
Within one year	¥ 445
Over one year within two years	461
Over two years within three years	66
Over three years within four years	40
Over four years within five years	32
Over five years	¥ 504

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(For the fiscal year ended March 31, 2012)

1. Status of financial instruments

(1) Management policy

The Companies are mainly financed by their own funds for operating funds, and manage fund surpluses through financial assets that have high levels of safety.

(2) Financial instruments, risk, and risk management

“Notes and accounts receivable-trade” is exposed to credit risk in relation to customers and trading partners. For such risk, pursuant to criteria for managing credit exposure, the Companies have systems enabling the management of due dates and balances of each customer and trading partner as well as the regularly analysis of credit status.

“Deposits paid” is deposited to the Parent Company’s Group, based on fund policy.

“Short-term investment securities” is mainly "held-to-maturity debt securities" and there is little credit risk because the Companies invest in only securities which are high credit ratings based on fund policy.

“Investment securities”, which is mainly stock in relation to customers and trading partners for the purpose of the partnership business and capital alliance, is exposed to credit risk and market price fluctuation risk. For such risk, the Companies continuously review the analysis of fair value, customer’s financial situation, and relation to customers.

“Long-term loans receivable from subsidiaries and affiliates” is loaned to Parent Company, based on fund policy.

Almost of “notes and accounts payable-trade”, “accounts payable-other”, and “accrued expenses” have payment due dates within three months. “Lease obligations” related to finance lease transactions have no fluctuation risk because it adopts fix interest rate.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

2. Fair value of financial instruments

The carrying amounts on the consolidated balance sheets, fair value, and differences as of March 31, 2012 were as follows. In addition, financial instruments, of which it is extremely difficult to measure the fair value, were not included (Please see “Note2. Financial instruments of which the fair value is extremely difficult to measure”).

March 31, 2012	Millions of yen		
	Carrying amount	Fair value	Differences
Assets:			
(1) Cash and deposits	¥ 3,582	¥ 3,582	¥ —
(2) Deposits paid	23,390	23,390	—
(3) Notes and accounts receivable-trade	34,986	34,986	—
(4) Short-term investment securities and Investment securities:			
①Held-to-maturity debt securities	13,906	13,841	(64)
②Marketable and investment securities	634	634	—
(5) Long-term loans receivable from subsidiaries and affiliates	12,000	12,144	144
Total	¥ 88,500	¥ 88,580	¥ 80
Liabilities:			
(6) Notes and accounts payable-trade	13,874	13,874	—
(7) Accounts payable-other	1,232	1,232	—
(8) Accrued expenses	2,705	2,705	—
(9) Income taxes payable	3,199	3,199	—
(10) Deposits received	418	418	—
(11) Lease obligations(※)	1,017	1,042	25
Total	¥ 22,447	¥ 22,473	¥ 25

※Lease obligations calculated by the simplified method (¥120 million) were excluded.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2012	Thousands of U.S. dollars (Note 3)		
	Carrying amount	Fair value	Differences
Assets:			
(1) Cash and deposits	\$ 43,588	\$ 43,588	\$ —
(2) Deposits paid.....	284,588	284,588	—
(3) Notes and accounts receivable-trade.....	425,681	425,681	—
(4) Short-term investment securities and Investment securities:			
①Held-to-maturity debt securities.....	169,196	168,408	(788)
②Marketable and investment securities	7,721	7,721	—
(5) Long-term loans receivable from subsidiaries and affiliates.....	146,003	147,766	1,762
Total.....	\$ 1,076,777	\$ 1,077,751	\$ 974
Liabilities:			
(6) Notes and accounts payable-trade	168,812	168,812	—
(7) Accounts payable-other	14,993	14,993	—
(8) Accrued expenses	32,914	32,914	—
(9) Income taxes payable	38,933	38,933	—
(10) Deposits received	5,096	5,096	—
(11) Lease obligations (※).....	12,375	12,683	308
Total.....	\$ 273,123	\$ 273,430	\$ 308

※Lease obligations calculated by the simplified method (\$1,467 thousand) were excluded.

Note1. Fair value measurement of financial instruments

(1) Cash and deposits, (2) Deposits paid, and (3) Notes and accounts receivable-trade
The carrying amount approximates fair value because of the short maturity of these instruments.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(4) Short-term investment securities and Investment securities

The fair value of equity securities equals quoted market price or the price provided by a financial institution. The fair value of debt security approximates fair value because of the short maturity of these instruments.

(Please see “Note 13. Investment Securities”)

(5) Long-term loans receivable from subsidiaries and affiliates

The fair value of “Long-term loans receivable from subsidiaries and affiliates” is estimated based on the discounted amounts of future cash flows using appropriate measures in which credit spread is added.

(6) Notes and accounts payable-trade, (7) Accounts payable-other, (8) Accrued expenses, (9) Income taxes payable, (10) Deposits received

The carrying amount approximates fair value because of the short maturity of these instruments.

(11) Lease obligations

Fair value equals to the present value of future cash flows discounted using the current interest rate for similar lease contracts of comparable maturities and contract conditions.

Note2. Financial instruments of which the fair value is extremely difficult to measure

March 31,	Millions of yen	Thousands of U.S.
	2012	dollars (Note 3) 2012
Non listed securities.....	¥ 4,103	\$ 49,923
Investment in funds.....	83	1,015
Guarantee deposits.....	¥ 3,496	\$ 42,546

It is recognized that these do not have market values and that it is extremely difficult to estimate future cash flows.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note3. The redemption schedule for monetary assets and held-to-maturity debt securities after the balance sheet date

March 31,	Millions of yen	Thousands of U.S.
	2012	dollars (Note 3) 2012
Within one year		
Cash and deposits.....	¥ 3,582	\$ 43,588
Deposits paid	23,390	284,588
Notes and accounts receivable-trade.....	34,986	425,681
Short-term investment securities and Investment securities		
Held-to-maturity debt securities		
(Government bond)	599	7,300
Held-to-maturity debt securities		
(Corporate bond)	5,006	60,911
Held-to-maturity debt securities		
(Cash in trust)	3,000	36,501
Held-to-maturity debt securities		
(Certificate of deposit)	3,300	40,151
Over one year within five years		
Held-to-maturity debt securities		
(Corporate bond)	2,000	24,334
Long-term loans receivable from subsidiaries and affiliates	¥ 12,000	\$ 146,003

Note4. The repayment schedule for lease obligations after the balance sheet date

March 31,	Millions of yen	Thousands of U.S.
	2012	dollars (Note 3) 2012
Within one year	¥ 468	\$ 5,701
Over one year within two years	73	894
Over two years within three years	47	581
Over three years within four years	39	477
Over four years within five years	37	451
Over five years	¥ 471	\$ 5,739

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

13. Investment Securities

Investment securities as of March 31, 2011 and 2012 were as follows:

(As of March 31, 2011)

(1) Held-to-maturity debt securities

Held-to-maturity debt securities for which carrying amount did not exceed fair value as of March 31, 2011 were as follows:

March 31, 2011	Millions of yen		
	Carrying amount	Fair value	Gross unrealized gains (losses)
Government bond.....	¥ 1,549	¥ 1,549	¥ —
Corporate bond.....	6,035	6,003	(31)
Commercial paper	997	997	—
Certificate of deposit	3,500	3,500	—
Total.....	¥ 12,082	¥ 12,050	(¥ 31)

(2) Marketable and investment securities

Marketable and investment securities for which carrying amount exceeded fair value as of March 31, 2011 were as follows:

March 31, 2011	Millions of yen		
	Carrying amount	Acquisition cost	Gross unrealized gains (losses)
Equity securities (gains)	¥ 189	¥ 113	¥ 76
Equity securities (losses)	250	309	(58)
Total.....	¥ 440	¥ 422	¥ 18

Because it is recognized that Non listed securities and Investment in funds did not have market values and that the market values were extremely difficult to determine, they were not included in the chart above.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(As of March 31, 2012)

(1) Held-to-maturity debt securities

Held-to-maturity debt securities for which carrying amount did not exceed fair value as of March 31, 2012 were as follows:

March 31, 2012	Millions of yen		
	Carrying amount	Fair value	Gross unrealized gains (losses)
Government bond.....	¥ 599	¥ 599	¥ —
Corporate bond.....	7,006	6,941	(64)
Cash in trust	3,000	3,000	—
Certificate of deposit	3,300	3,300	—
Total.....	¥ 13,906	¥ 13,841	(¥ 64)

March 31, 2012	Thousands of U.S. dollars (Note 3)		
	Carrying amount	Fair value	Gross unrealized gains (losses)
Government bond.....	\$ 7,300	\$ 7,300	\$ —
Corporate bond.....	85,245	84,456	(788)
Cash in trust	36,501	36,501	—
Others	40,151	40,151	—
Total.....	\$ 169,196	\$ 168,408	(\$ 788)

(2) Marketable and investment securities

Marketable and investment securities for which carrying amount exceeded fair value as of March 31, 2012 were as follows:

March 31, 2012	Millions of yen		
	Carrying amount	Acquisition cost	Gross unrealized gains (losses)
Equity securities (gains)	¥ 316	¥ 250	¥ 66
Equity securities (losses)	318	394	(76)
Total.....	¥ 634	¥ 644	(¥ 10)

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March 31, 2012	Thousands of U.S. dollars (Note 3)		
	Carrying amount	Acquisition cost	Gross unrealized gains (losses)
Equity securities (gains)	\$ 3,850	\$ 3,043	\$ 806
Equity securities (losses)	3,871	4,802	(931)
Total.....	\$ 7,721	\$ 7,845	(\$ 124)

Because it is recognized that Non listed securities and Investment in funds did not have market values and that the market values were extremely difficult to determine, they were not included in the chart above.

14. Derivative Instruments

None

15. Retirement Benefits

The Company and its consolidated domestic subsidiaries have unfunded defined benefit plans covering substantially all employees. In addition, the Company and certain consolidated subsidiaries have defined contribution pension plans covering all employees.

The projected benefit obligations at March 31, 2011 and 2012 were ¥11,844 million and ¥13,123 million (\$159,674 thousand), respectively. Accrued employees' retirement benefits are equal to the projected benefit obligation since there are no balances in plan assets and unrecognized items.

The net periodic pension costs for the fiscal years ended March 31, 2011 and 2012 were as follows:

March 31,	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
Service costs.....	¥ 1,089	¥ 1,113	\$ 13,546
Interest costs.....	198	216	2,637
Amortization of actual gain (loss).....	(18)	655	8,097
Amortization of prior service costs.....	—	(195)	(2,377)
Accrued employees' retirement benefits.....	¥ 1,270	¥ 1,800	\$ 21,904
Costs of defined contribution pension plan.....	464	499	6,082
Total.....	¥ 1,734	¥ 2,300	\$ 27,986

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

The assumptions used in the actuarial computation for the fiscal years ended March 31, 2011 and 2012 were as follows:

March 31,	2011	2012
Method of attributing the projected benefits to periods of service.....	Straight line basis	Straight line basis
Discount rate.....	1.70~2.00%	1.50~1.70%
Period of amortization of unrecognized actuarial gain or loss	1 year	1 year
Period of amortization of prior service benefits	1 year	1 year

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

16. Income Taxes

The Company and its domestic consolidated subsidiaries were subject to several types of taxes based on income, which in aggregate resulted in a statutory tax rate of approximately 40.7% for the fiscal years ended March 31, 2011 and 2012.

Foreign consolidated subsidiaries are subject to income and other taxes based on tax rates applicable in their countries of incorporation.

At the fiscal years ended March 31, 2011 and 2012, the significant components of deferred tax assets were as follows:

March 31,	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
Deferred tax assets:			
Provision for retirement benefits.....	¥ 4,823	¥ 4,685	\$ 57,012
Provision for bonuses	2,407	2,208	26,874
Amortization of software costs.....	494	499	6,073
Accrued enterprise tax	258	224	2,727
Valuation difference on available-for-sale securities.....	23	31	383
Elimination of unrealized profits on consolidation	120	136	1,660
Others.....	778	1,065	12,965
Subtotal deferred tax assets.....	8,906	8,851	107,694
Valuation allowance.....	(221)	(190)	(2,323)
Total deferred tax assets	¥ 8,685	¥ 8,660	\$ 105,371

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

At the fiscal years ended March 31, 2012, the significant differences between the statutory tax rate and the company's effective tax rate was as follows:

March 31,2012	Percent
Effective statutory tax rate.....	40.7%
Adjustments:	
Non-deductible expenses.....	1.9
Dividend income not taxable.....	(0.3)
Inhabitants tax per capita.....	0.4
Amortization of goodwill.....	0.6
Tax deductions.....	(1.0)
Decrease in deferred tax assets due to tax rate changes.....	8.4
Others.....	0.7
Effective income tax rate.....	51.4%

Since the difference between the statutory tax rate and the effective tax rate for the fiscal years ended March 31, 2011 was less than 5%, a reconciliation of this rate is not presented.

Following the promulgation on December 2,2011 of the “Act for Partial Revision of the Income Tax Act etc. for the Purpose of Creating Taxation System Responding to Changes in Economic and Social Structures” (Act No.114 of 2011) and the “Act on Special Measures for Securing Financial Resources Necessary to Implement Measures for Reconstruction following the Great East Japan Earthquake” (Act No.117 of 2011), corporation tax rates will be changed for the fiscal years beginning on or after April 1, 2012. In addition, the Special Reconstruction Corporation Tax, a surtax for reconstruction funding after the Great East Japan Earthquake, will be imposed for the fiscal years beginning in the period from April 1, 2012 to March 31, 2015. In line with these changes, the effective statutory tax rate used to measure deferred tax assets and liabilities were changed from 40.7% to 38.0% for temporary differences expected to be utilized in the fiscal years beginning on or after April 1, 2012. The rate was changed from 40.7% to 35.6% for temporary differences expected to be utilized in the fiscal years beginning on or after April 1, 2015.

As a result of this change, deferred tax assets in current assets and fixed assets decreased by ¥945 million (\$11,503 thousand), income taxes-deferred increased by ¥940 million (\$11,446 thousand), and valuation difference on available-for-sale securities decreased by ¥4 million (\$57 thousand).

NS SOLUTIONS CORPORATION
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

17. Application of Accounting Standards for Asset Retirement Obligations

The Companies have obligations to restore original conditions mainly to the corporate head quarter buildings under the rental contracts. However, the useful period of those are unclear and the Companies have no relocation plan. Therefore, it is difficult to estimate the asset retirement obligations reasonably, and the asset retirement obligations were not recorded at the period ended March 31, 2011 and 2012.

18. Segment Information

(For the fiscal year ended March 31, 2011 and 2012)

(1) Segment information

The Companies respond to customer needs through the supply of a variety of information services ranging from information system planning through software development, hardware selection, system operation and system support. Based on the similarities in the type and nature of business, the Companies' business constitutes a single segment and accordingly, industry segment information was not disclosed.

(2) Related information

① Sales of each business line

March 31,	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
Business Solutions	¥ 88,411	¥ 88,712	\$ 1,079,359
Platform Solutions	18,802	19,480	237,023
Business Services.....	52,482	53,385	649,542
Total.....	¥ 159,697	¥ 161,579	\$ 1,965,924

② Geographic segment information

1) Sales

The domestic proportion in relation to all segments was in excess of 90% in terms of net sales. Accordingly, geographic segment information was not separately disclosed.

2) Property, Plant and Equipment

Property, plant and equipment information by geographic segment was not separately disclosed since property, plant and equipment in Japan accounted for over 90% of property, plant and equipment on the consolidated balance sheets.

NS SOLUTIONS CORPORATION
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

③ Information by major customers

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
March 31,			
Nippon Steel Corporation.....	¥ 29,170	¥ 26,784	\$ 325,879

(3) Information on impairment loss in noncurrent assets by business segment

None

(4) Information on amortization of goodwill and unamortized balance by business segment

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2011	2012	2012
March 31,			
Amortization of goodwill.....	¥ 165	¥ 165	\$ 2,008
Balance at end of period	¥ 2,847	¥ 2,682	\$ 32,635

(5) Information on negative goodwill by business segment

None

NS SOLUTIONS CORPORATION
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

19. Related Party Transactions

Related party transactions during the years ended March 31, 2011 and 2012 were as follows:

(1) Parent company

March 31,	2011	2012
Name of the company	Nippon Steel Corporation	Nippon Steel Corporation
Address.....	Chiyoda-ku Tokyo	Chiyoda-ku Tokyo
Common stock amount.....	¥ 419,524 million	¥ 419,524 million
Type of business	Manufacturing, selling and engineering steel products	Manufacturing, selling and engineering steel products
Equity share percentage of the Company	67% (direct)	67% (direct)
Relationship.....	Sales of systems integration services Loan Directors and auditors who have a position in both companies	Sales of systems integration services Loan Directors and auditors who have a position in both companies
Transaction amounts:		
Sales of systems integration services.....	¥ 27,632 million	¥ 25,308 million (\$ 307,927 thousand)
Interest income.....	¥ 126 million	¥ 125 million (\$ 1,525 thousand)
Balances at fiscal year-end:		
Accounts receivable.....	¥ 1,993million	¥ 2,368 million (\$ 28,821 thousand)
Long-term loans receivable from subsidiaries and affiliates.....	¥ 12,000 million	¥ 12,000 million (\$ 146,003 thousand)
Advanced received	¥ 2,377 million	¥ 3,584 million (\$ 43,614 thousand)

* The terms and conditions applicable to the above transactions were determined on an arm's length basis and with reference to normal market prices.

NS SOLUTIONS CORPORATION
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(2) Subsidiary of Nippon Steel Corporation

March 31,	2011	2012
Name of the company	Nittetsu Finance Co., Ltd.	Nittetsu Finance Co., Ltd.
Address.....	Chiyoda-ku Tokyo	Chiyoda-ku Tokyo
Common stock amount.....	¥ 1,000 million	¥ 1,000 million
Type of business.....	Financing	Financing
Relationship	Deposit of funds	Deposit of funds
Transaction amounts:		
Interest income.....	¥ 48 million	¥ 35 million (\$ 427 thousand)
Money deposited.....	¥ 24,600 million	¥ 24,000 million (\$ 292,006 thousand)
Money refunded.....	¥ 27,000 million	¥ 23,500 million (\$ 285,923 thousand)
Balances at fiscal year-end:		
Deposited money	¥ 22,855 million	¥ 23,390 million (\$ 284,588 thousand)

* The terms and conditions applicable to the above transactions were determined on an arm's length basis and with reference to normal market prices.

March 31,	2011	2012
Name of the company	Nippon Steel Engineering Co., Ltd	Nippon Steel Engineering Co., Ltd
Address.....	Shinagawa-ku Tokyo	Shinagawa-ku Tokyo
Common stock amount.....	¥ 15,000 million	¥ 15,000 million
Type of business.....	Manufacturing and marketing of industrial machinery and equipment as well as steel structures, performance of construction work under contract, waste processing and recycling, and supplying electricity, gas, and heat	Manufacturing and marketing of industrial machinery and equipment as well as steel structures, performance of construction work under contract, waste processing and recycling, and supplying electricity, gas, and heat
Relationship	Data center construction	Data center construction
Transaction amounts:		
Data center construction.....	¥ 2,320 million	¥4,071 million (\$ 49,537 thousand)
Balances at fiscal year-end:		
Construction in progress.....	¥ 2,320 million	—

* The terms and conditions applicable to the above transactions were determined on an arm's length basis and with reference to normal market prices.

NS SOLUTIONS CORPORATION
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

20. Per Share Information

March 31,	yen		U.S. dollars
	2011	2012	(Note 3)
Net assets per share.....	¥ 1,595.74	¥ 1,653.13	\$ 20.11
Net income per share.....	¥ 120.84	¥ 97.84	\$ 1.19

(Notes) The basis for calculating net income per share were as follows:

March 31,	Millions of yen		Thousands of U.S. dollars
	2011	2012	(Note 3)
Net income.....	¥ 6,404	¥ 5,185	\$ 63,087
Net income attributable to common stock.....	¥ 6,404	¥ 5,185	\$ 63,087
The average number of common stocks (shares).....	52,997,677	52,997,622	

21. Subsequent Events

There have been no material events subsequent to March 31, 2012.



NS Solutions

Financial Information for the Fiscal Year ended March 31, 2012

(April 1, 2011 through March 31, 2012)

April 27, 2012

NS Solutions Corporation

NS Solutions Corporation

FORWARD-LOOKING STATEMENTS

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the “Company”) or its officers in terms of its operation and financial condition.

Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

FY Mar.2012 Consolidated Financial Highlights



(Billions of yen)

	FY Mar.2011 (Actual) A	FY Mar.2012 (Actual) B	Change B-A	FY Mar.2012 (Previous outlook) C	Change B-C
Sales	159.7	161.6	+1.9	165.0	-3.4
Business solutions	88.4	88.7	+0.3	91.0	-2.3
Platform solutions	18.8	19.5	+0.7	21.5	-2.0
Business services	52.5	53.4	+0.9	52.5	+0.9
Gross profit	30.9	30.8	-0.1	32.2	-1.4
<Gross profit margin>	<19.3%>	<19.0%>	<-0.3%>	<19.5%>	<-0.5%>
SG&A	19.8	20.0	+0.2	20.0	-
Operating income	11.1	10.8	-0.3	12.2	-1.4
Ordinary income (Recurring profit)	11.4	11.1	-0.3	12.5	-1.4
Net income	6.4	5.2	-1.2	6.0	-0.8

Sales by Business Line /Customer Industry

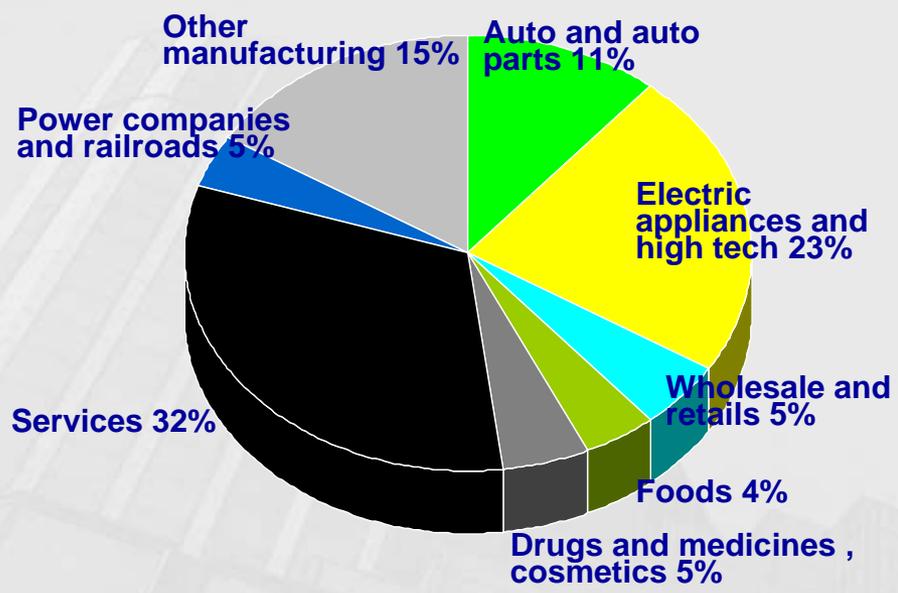
(Billions of yen)

	FY Mar.2011 (Actual) A	FY Mar.2012 (Actual) B	Change B-A	Comment
Business solutions	74.0	74.2	+0.2	-
Manufacturing, distribution and service industries	35.9	37.6	+1.7	Increase mainly in internet business
Financial services	22.9	22.5	-0.4	Decrease in some of mega- banks
Government, public organizations and others	15.2	14.1	-1.1	Decrease in public and science sector
Platform solutions	16.1	17.3	+1.2	Increase in cloud-computing business
Business services	52.1	53.0	+0.9	Increase in telecom Decrease in Nippon Steel
Subsidiaries, net	17.5	17.1	-0.4	-
Consolidated sales	159.7	161.6	+1.9	-
Amount of orders accepted	162.0	169.4	+7.4	-

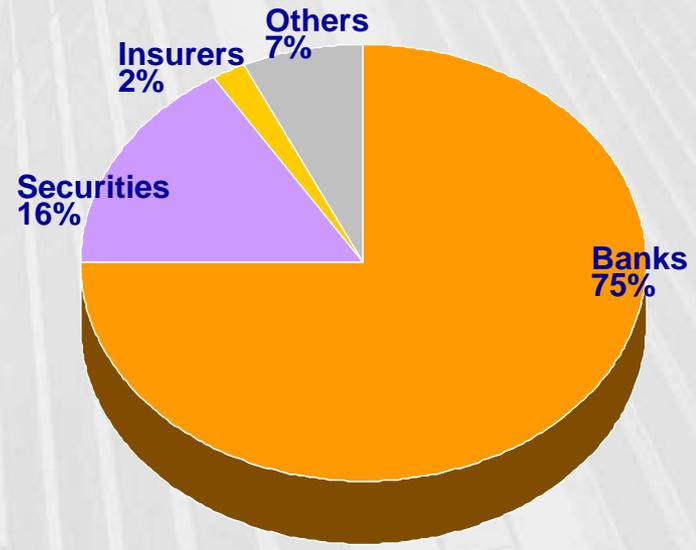
FY Mar.2012 Breakdown of Sales

to Manufacturing, Distribution and Service Industries, and Financial Services

Manufacturing, distribution and service industries

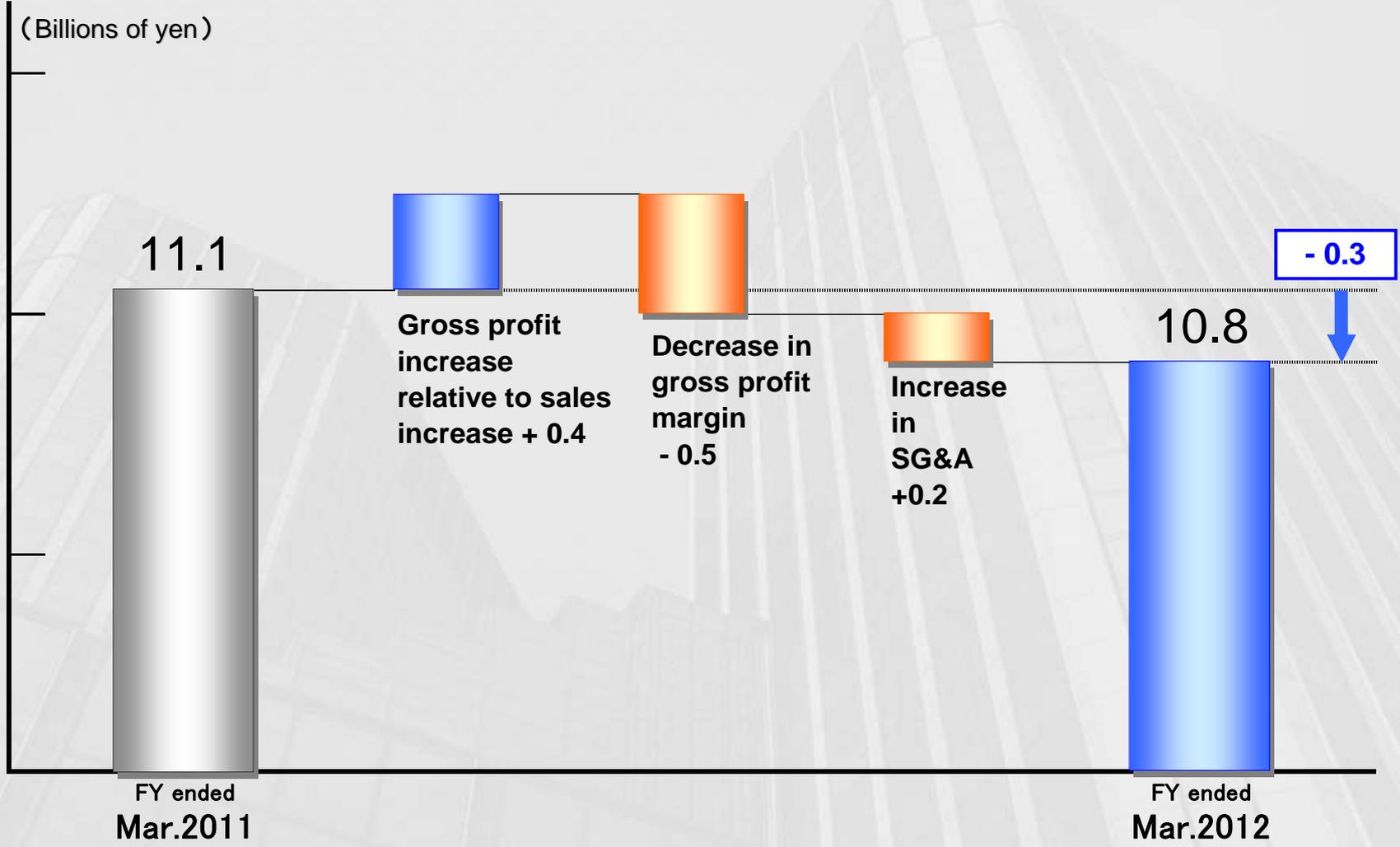


Financial services

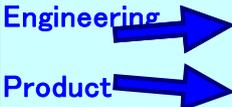


Consolidated Operating Income Breakdown

Year on year



Market Trends by Business Line / Customer Industry

Business line/ customer industry	Market trend	
Business solutions		
Manufacturing, distribution and service industries	Cautious IT investment stance due to worsening of performance. IT investment for globalization is expanding.	
Financial services	Mega banks are continuing strategic IT investments. IT investments of the regional banks and the securities is weak.	
Government and public organizations	IT budgets are on downward trend, but competition is increasingly fierce.	
Platform solutions	Needs for cloud-computing , servicing and data center are increasing.	
Business services	IT investment of Nippon Steel is increasing due to the merger. Telecom business is continueing a high level.	

Outlook for FY Mar.2013 Consolidated Results



NS Solutions

(Billions of yen)

	FY Mar.2012 (Actual) A	FY Mar.2013 (Outlook) B	Change B-A
Sales	161.6	170.0	+8.4
Business solutions	88.7	94.5	+5.8
Platform solutions	19.5	20.0	+0.5
Business services	53.4	55.5	+2.1
Gross profit	30.8	32.6	+1.8
<Gross profit margin>	<19.0%>	<19.2%>	<+0.2%>
SG&A	20.0	20.4	+0.4
Operating income	10.8	12.2	+1.4
Ordinary income (Recurring profit)	11.1	12.5	+1.4
Net income	5.2	7.3	+2.1

Sales by Business Line / Customer Industry

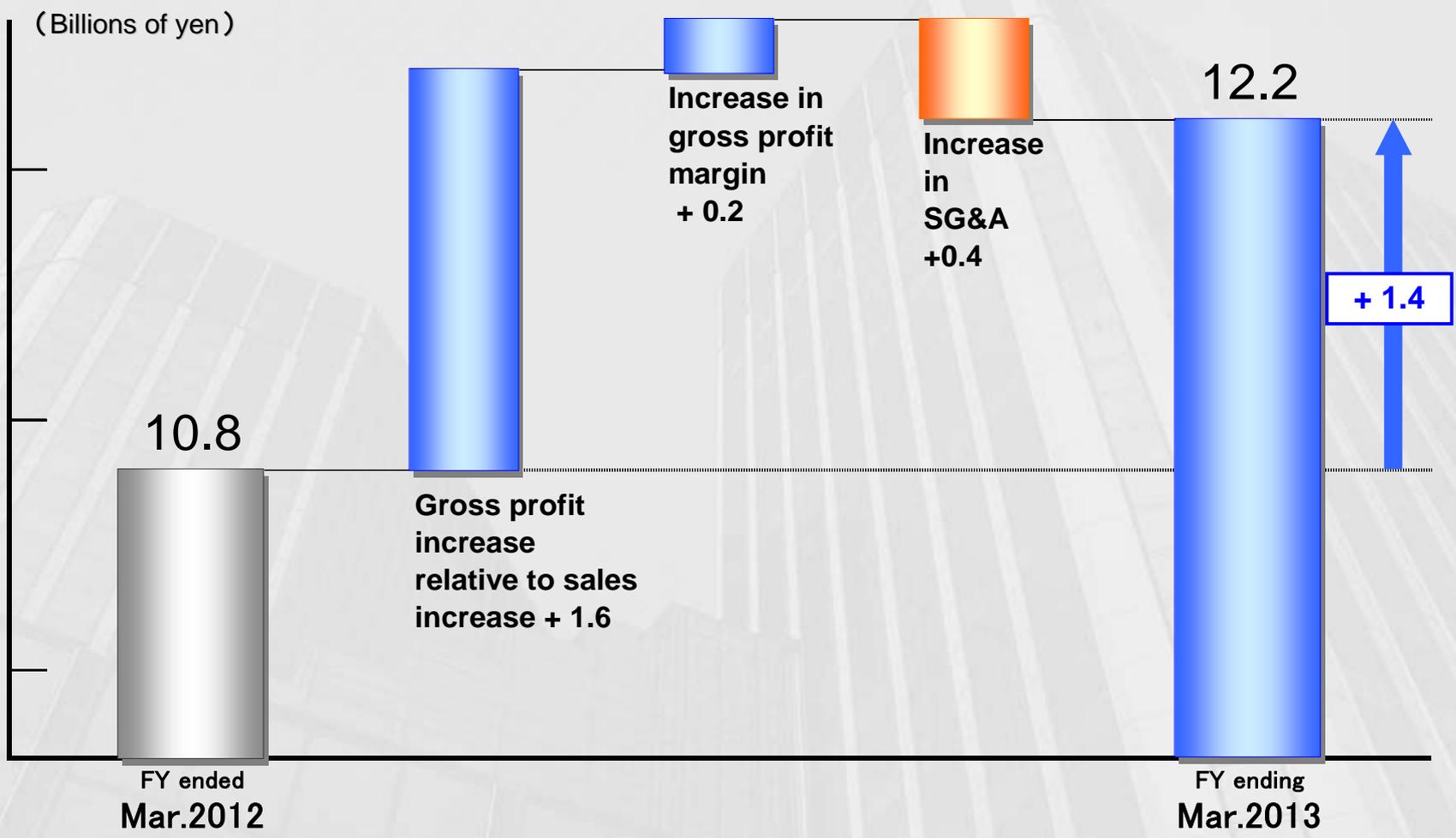
(Billions of yen)

	FY Mar.2012 (Actual) A	FY Mar.2013 (Outlook) B	Change B-A	Comment
Business solutions	74.2	80.0	+5.8	-
Manufacturing, distribution and service industries	37.6	40.5	+2.9	Increase in manufacturing sector
Financial services	22.5	23.0	+0.5	Increase in mega banks
Government, public organizations and others	14.1	16.5	+2.4	Increase in public sector
Platform solutions	17.3	18.0	+0.7	Increase in cloud-computing business
Business services	53.0	55.0	+2.0	Increase in Nippon Steel
Subsidiaries, net	17.1	17.0	-0.1	-
Consolidated sales	161.6	170.0	+8.4	-

Consolidated Operating Income Breakdown



Year on year



Policy on Profit Sharing

✧ Provide stable dividends to shareholders and maintain internal reserve for expansion



2012/03
¥40.00 per share



2013/03
¥40.00 per share



<http://www.ns-sol.co.jp/>

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NS Solutions

2012年3月期決算 参考資料

Appendix of Financial Results for the fiscal year ended March 31, 2012

2012年4月27日

April 27, 2012

新日鉄ソリューションズ株式会社 NS Solutions Corporation

(注)この資料では、従来百万円未満四捨五入で表示しておりましたが、2008年度末以降は百万円単位で切捨て表示をしております。

(Note) In this material, previously, figures had been rounded to the nearest millions of yen. From the fiscal year ended March 31, 2009, figures have been rounded down to the nearest millions of yen.

【連結】

1.連結四半期業績概要 Outline of Quarterly Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2011/3					2012/3				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
受注高	Amount of order acceptance	32,942	41,745	36,146	51,189	162,023	36,274	44,559	34,047	54,493	169,374
業務ソリューション	Business solutions	18,343	22,257	19,210	28,522	88,334	18,913	25,129	19,237	31,502	94,783
基盤ソリューション	Platform solutions	4,386	4,903	4,403	7,141	20,835	4,868	3,895	3,942	6,157	18,863
ビジネスサービス	Business services	10,212	14,584	12,531	15,525	52,853	12,492	15,533	10,868	16,833	55,727
期末受注残高	Order backlog at end of period	57,638	59,648	60,341	61,010	61,010	60,988	65,632	65,205	68,805	68,805
業務ソリューション	Business solutions	30,736	31,746	32,420	29,291	29,291	30,080	33,108	33,363	35,361	35,361
基盤ソリューション	Platform solutions	8,492	8,979	8,944	10,459	10,459	10,146	9,475	9,755	9,842	9,842
ビジネスサービス	Business services	18,409	18,922	18,976	21,260	21,260	20,762	23,048	22,086	23,602	23,602
売上高 ※1	Net sales	33,988	39,735	35,453	50,519	159,697	36,296	39,915	34,474	50,893	161,579
業務ソリューション	Business solutions	16,975	21,247	18,537	31,652	88,411	18,124	22,102	18,981	29,504	88,712
基盤ソリューション	Platform solutions	4,321	4,416	4,439	5,625	18,802	5,181	4,566	3,662	6,070	19,480
ビジネスサービス	Business services	12,692	14,071	12,476	13,242	52,482	12,990	13,246	11,830	15,318	53,385
売上総利益 ※1	Gross profit	7,003	7,269	7,285	9,334	30,893	7,898	7,188	6,570	9,095	30,752
販売費及び一般管理費	Selling, general and administrative expenses	5,232	4,893	4,730	4,967	19,816	5,168	4,902	4,769	5,157	19,997
営業利益 ※1	Operating income	1,771	2,375	2,554	4,366	11,076	2,730	2,286	1,800	3,937	10,755
経常利益 ※1	Ordinary income	1,996	2,408	2,585	4,407	11,397	2,877	2,349	1,820	4,102	11,149
当期純利益 ※2	Net income	1,089	1,293	1,520	2,500	6,404	1,404	1,317	229	2,234	5,185
包括利益 ※2	Comprehensive income	1,074	1,361	1,531	2,574	6,541	1,390	1,395	185	2,419	5,390
営業利益率(%)	Operating income margin (%)	5.2%	6.0%	7.2%	8.6%	6.9%	7.5%	5.7%	5.2%	7.7%	6.7%
売上高総利益率(%)	Gross profit margin (%)	20.6%	18.3%	20.6%	18.5%	19.3%	21.8%	18.0%	19.1%	17.9%	19.0%
新日鉄向け売上高	Sales to Nippon Steel Corp.	7,448	8,755	6,430	6,535	29,170	6,573	6,359	6,216	7,634	26,784

※1 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信及び四半期短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in the accounting principle, please refer to the Consolidated Financial Results for FY2009 and each quarterly period.

※2 2012年3月期第3四半期決算において、法人税法改正等に伴う繰延税金資産の取崩しにより法人税等の金額が増加しております。影響額については2012年3月期決算短信をご参照下さい。

In the third quarter ended March 31, 2012, the income taxes increased owing to the reversal of deferred tax assets due to the amendment of Corporate Tax Act.

For cumulative effect of this change, please refer to the Consolidated Financial Results for FY2011.

巻末の開示事項をご覧下さい。 Please see the important disclosures at the end of this material.

【連結】

2.連結業績概要 Outline of Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2008/3	2009/3	2010/3	2011/3	2012/3 2012.1.27 (前回見直し Previous Outlook)	2012/3 (実績 Actual)	2013/3 (見直し Outlook)
		(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)			
受注高	Amount of order acceptance	169,295	169,407	155,075	162,023	—	169,374	—
業務ソリューション	Business solutions	105,522	100,029	88,944	88,334	—	94,783	—
基盤ソリューション	Platform solutions	20,471	18,001	20,470	20,835	—	18,863	—
ビジネスサービス	Business services	43,301	51,376	45,660	52,853	—	55,727	—
期末受注残高	Order backlog at end of period	47,900	55,767	58,685	61,010	—	68,805	—
業務ソリューション	Business solutions	24,968	29,127	29,368	29,291	—	35,361	—
基盤ソリューション	Platform solutions	3,290	3,493	8,427	10,459	—	9,842	—
ビジネスサービス	Business services	19,642	23,146	20,890	21,260	—	23,602	—
売上高 ※1	Net sales	165,400	161,539	152,158	159,697	165,000	161,579	170,000
業務ソリューション	Business solutions	101,876	95,869	88,704	88,411	91,000	88,712	94,500
基盤ソリューション	Platform solutions	22,248	17,797	15,537	18,802	21,500	19,480	20,000
ビジネスサービス	Business services	41,276	47,872	47,916	52,482	52,500	53,385	55,500
売上総利益 ※1	Gross profit	35,633	33,253	31,087	30,893	32,200	30,752	32,600
販売費及び一般管理費	Selling, general and administrative expenses	20,736	21,745	20,297	19,816	20,000	19,997	20,400
営業利益 ※1	Operating income	14,896	11,508	10,790	11,076	12,200	10,755	12,200
経常利益 ※1	Ordinary income	15,247	11,943	11,221	11,397	12,500	11,149	12,500
当期純利益 ※2	Net income	8,425	6,364	6,298	6,404	6,000	5,185	7,300
包括利益 ※2	Comprehensive income	—	—	6,558	6,541	—	5,390	—
営業利益率(%)	Operating income margin (%)	9.0%	7.1%	7.1%	6.9%	7.4%	6.7%	7.2%
売上高総利益率(%)	Gross profit margin (%)	21.5%	20.6%	20.4%	19.3%	19.5%	19.0%	19.2%
新日鉄向け売上高	Sales to Nippon Steel Corp.	22,376	25,977	27,700	29,170	—	26,784	—
1株当たり当期純利益(円)	Net income per share (yen)	158.96	120.09	118.84	120.84	113.21	97.84	137.74
純資産	Net assets	74,675	78,856	83,065	87,451	—	90,654	—
総資産	Total assets	120,080	126,823	131,966	133,901	—	140,475	—
1株当たり配当金(円)	Cash dividends per share (yen)	40.00	45.00	40.00	40.00	40.00	40.00	40.00
配当性向(%)	Dividend payout ratio (%)	25.2%	37.5%	33.7%	33.1%	35.3%	40.9%	29.0%
研究開発費	R&D expenses	1,309	1,229	1,288	1,544	—	1,551	—
設備投資 ※3	Capital expenditure	1,882	1,557	3,706	7,027	7,000	6,326	6,000
減価償却費 ※3	Depreciation and amortization	1,818	1,774	2,137	2,257	2,500	2,440	3,500
期末従業員数(人)	Number of employees at end of period (jobs)	4,347	4,636	4,848	4,917	—	4,972	—

※1 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for FY2009.

※2 2012年3月期第3四半期決算において、法人税法改正等に伴う繰延税金資産の取崩しにより法人税等の金額が増加しております。影響額については2012年3月期決算短信をご参照下さい。

In the third quarter ended March 31, 2012, the income taxes increased owing to the reversal of deferred tax assets due to the amendment of Corporate Tax Act.

For cumulative effect of this change, please refer to the Consolidated Financial Results for FY2011.

※3 2009年3月期より、設備投資及び減価償却費に、リース資産の新規購入及び減価償却費を含めております。

The amount of newly leased assets and that of their depreciation and amortization have been included in above items "Capital expenditure" and "Depreciation and amortization", respectively, from the fiscal year ended March 31, 2009.

巻末の開示事項をご覧下さい。 Please see the important disclosures at the end of this material.

【連結】

3.要約連結貸借対照表 Condensed Consolidated Balance Sheets

(1)資産の部 Assets		(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)				
		2008/3 (実績 Actual)	2009/3 (実績 Actual)	2010/3 (実績 Actual)	2011/3 (実績 Actual)	2012/3 (実績 Actual)
現金及び預金	Cash and deposits	6,365	4,113	4,389	5,179	3,582
預け金	Deposits paid	23,981	22,521	25,206	22,855	23,390
受取手形及び売掛金	Notes and accounts receivable-trade	34,733	32,714	33,881	34,384	34,986
有価証券	Short-term investment securities	8,810	12,992	12,518	10,082	11,906
たな卸資産	Inventories	10,396	11,511	11,339	10,106	11,466
1年内回収予定の関係会社長期貸付金	Current portion of long-term loans receivable from subsidiaries and affiliates	—	12,000	—	—	—
繰延税金資産	Deferred tax assets	3,521	3,463	3,308	3,149	3,289
その他	Other	696	607	568	621	872
貸倒引当金	Allowance for doubtful accounts	△ 200	△ 158	△ 134	△ 16	△ 16
流動資産合計	Total current assets	88,302	99,765	91,077	86,362	89,478
有形固定資産	Property, plant and equipment	9,665	9,594	10,733	15,120	18,865
無形固定資産	Intangible assets	423	3,828	4,100	4,317	4,137
投資有価証券	Investment securities	2,203	4,745	4,797	6,656	6,821
関係会社長期貸付金	Long-term loans receivable from subsidiaries and affiliates	12,000	—	12,000	12,000	12,000
差入保証金	Guarantee deposits	2,767	3,121	3,775	3,593	3,496
繰延税金資産	Deferred tax assets	4,406	5,214	5,142	5,536	5,370
その他	Other	314	553	338	316	305
固定資産合計	Total noncurrent assets	31,778	27,058	40,888	47,539	50,997
資産合計	Total assets	120,080	126,823	131,966	133,901	140,475

(2)負債・純資産の部 Liabilities and Net Assets		(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)				
		2008/3 (実績 Actual)	2009/3 (実績 Actual)	2010/3 (実績 Actual)	2011/3 (実績 Actual)	2012/3 (実績 Actual)
支払手形及び買掛金	Notes and accounts payable-trade	15,770	14,776	14,517	12,711	13,874
未払費用	Accrued expenses	2,351	2,478	2,384	2,588	2,705
未払法人税等	Income taxes payable	4,500	4,112	2,559	2,830	3,199
賞与引当金	Provision for bonuses	5,978	5,936	5,905	5,878	5,762
前受金	Advances received	4,430	7,223	8,092	6,071	7,548
未払金	Accounts payable-other	1,729	1,462	1,535	1,780	1,232
その他	Other	1,219	1,238	1,308	1,454	1,500
流動負債合計	Total current liabilities	35,977	37,227	36,301	33,315	35,823
退職給付引当金	Provision for retirement benefits	9,121	10,364	10,898	11,844	13,123
その他	Other	307	376	1,700	1,291	873
固定負債合計	Total noncurrent liabilities	9,428	10,740	12,598	13,135	13,997
資本金	Capital stock	12,953	12,952	12,952	12,952	12,952
資本剰余金	Capital surplus	9,950	9,950	9,950	9,950	9,950
利益剰余金	Retained earnings	50,564	54,676	58,722	63,006	66,071
土地再評価差額金	Revaluation reserve for land	△ 1,277	△ 1,276	△ 1,276	△ 1,276	△ 1,276
その他有価証券評価差額金他	Valuation difference on available-for-sale securities and others	190	△ 77	37	△ 62	△ 86
少数株主持分	Minority interests	2,295	2,631	2,679	2,880	3,042
純資産合計	Total net assets	74,675	78,856	83,065	87,451	90,654
負債・純資産合計	Total liabilities and net assets	120,080	126,823	131,966	133,901	140,475

(3)指標 Management index		(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)				
		2008/3 (実績 Actual)	2009/3 (実績 Actual)	2010/3 (実績 Actual)	2011/3 (実績 Actual)	2012/3 (実績 Actual)
自己資本比率(%)	Equity ratio (%)	60.3%	60.1%	60.9%	63.2%	62.4%
総資産利益率(%)	Return on Asset (%)	7.2%	5.2%	4.9%	4.8%	3.8%
自己資本当期純利益率(%)	Return on Equity (%)	12.2%	8.6%	8.0%	7.8%	6.0%

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【連結】

4.要約連結損益計算書 Condensed Consolidated Statements of Income

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2008/3	2009/3	2010/3	2011/3	2012/3 2012.1.27 (前回見直し)	2012/3	2013/3
		(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)	Previous Outlook	(実績 Actual)	(見直し Outlook)
売上高 ※1	Net sales	165,400	161,539	152,158	159,697	165,000	161,579	170,000
売上原価	Cost of sales	129,767	128,286	121,070	128,804	132,800	130,826	137,400
売上総利益 ※1	Gross profit	35,633	33,253	31,087	30,893	32,200	30,752	32,600
販売費及び一般管理費	Selling, general and administrative expenses	20,736	21,745	20,297	19,816	20,000	19,997	20,400
営業利益 ※1	Operating income	14,896	11,508	10,790	11,076	12,200	10,755	12,200
営業外収益	Non-operating income	383	478	611	500	—	536	—
営業外費用	Non-operating expenses	32	42	179	180	—	142	—
経常利益 ※1	Ordinary income	15,247	11,943	11,221	11,397	12,500	11,149	12,500
特別利益	Extraordinary income	—	9	—	—	—	—	—
特別損失	Extraordinary loss	24	32	—	—	—	—	—
税金等調整前当期純利益 ※1	Income before income taxes and minority interests	15,224	11,920	11,221	11,397	—	11,149	—
法人税、住民税及び事業税	Income taxes-current	7,100	5,622	4,630	4,928	—	5,701	—
法人税等調整額 ※2	Income taxes-deferred	△729	△499	148	△174	—	33	—
少数株主利益	Minority interests in income	429	432	144	239	—	229	—
当期純利益 ※2	Net income	8,425	6,364	6,298	6,404	6,000	5,185	7,300
包括利益 ※2	Comprehensive income	—	—	6,558	6,541	—	5,390	—

売上原価の内訳

Breakdown of cost of sales

労務費	Labor cost	31,046	33,445	33,609	34,948	—	36,152	—
材料費	Material cost	40,538	41,040	40,160	42,452	—	42,625	—
外注費	Subcontract expenses	46,547	43,546	35,912	38,480	—	42,267	—
その他	Other	11,636	10,255	11,388	12,923	—	9,781	—

販売費及び一般管理費の内訳

Breakdown of selling, general and administrative expenses

労務費	Labor cost	8,529	9,213	9,042	8,988	—	9,135	—
営業支援費	Operating expense for acceptance of orders	3,456	3,520	3,279	3,045	—	3,284	—
その他	Other	8,751	9,011	7,975	7,781	—	7,578	—

※1 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for FY2009.

※2 2012年3月期第3四半期決算において、法人税法改正等に伴う繰延税金資産の取崩しにより法人税等の金額が増加しております。影響額については2012年3月期決算短信をご参照下さい。

In the third quarter ended March 31, 2012, the income taxes increased owing to the reversal of deferred tax assets due to the amendment of Corporate Tax Act.

For cumulative effect of this change, please refer to the Consolidated Financial Results for FY2011.

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【連結】

5.要約連結キャッシュ・フロー計算書 Condensed Consolidated Statements of Cash Flows

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2008/3	2009/3	2010/3	2011/3	2012/3
		(実績 Actual)				
税金等調整前当期純利益	Income before income taxes and minority interests	15,224	11,920	11,221	11,397	11,149
減価償却費	Depreciation and amortization	1,818	1,774	2,137	2,257	2,440
のれん償却額	Amortization of goodwill	—	123	165	165	165
退職給付引当金の増減額(△は減少)	Increase (decrease) in provision for retirement benefits	863	1,219	534	945	1,279
投資有価証券評価損益(△は益)	Loss (gain) on valuation of investment securities	4	—	—	—	20
売上債権の増減額(△は増加)	Decrease (increase) in notes and accounts receivable-trade	4,503	1,419	△514	△508	△603
たな卸資産の増減額(△は増加)	Decrease (increase) in inventories	343	△1,074	171	1,233	△1,360
仕入債務の増減額(△は減少)	Increase (decrease) in notes and accounts payable-trade	△1,851	△1,058	△259	△1,804	1,163
その他	Other, net	5	2,639	△356	△1,910	646
小計	Subtotal	20,908	16,964	13,099	11,774	14,900
法人税等の支払額	Income taxes paid	△6,988	△6,009	△6,168	△4,665	△5,336
その他	Other, net	460	431	290	406	363
営業活動によるキャッシュ・フロー	Net cash provided by (used in) operating activities	14,380	11,386	7,221	7,515	9,927
定期預金の預入による支出	Payments into time deposits	△1,000	—	—	—	—
定期預金の払戻による収入	Proceeds from withdrawal of time deposits	1,000	—	—	—	—
有価証券の取得による支出	Purchase of short-term investment securities	△5,009	△4,200	△8,146	△8,039	△10,007
有価証券の償還による収入	Proceeds from redemption of securities	—	5,000	4,350	11,000	7,000
有形及び無形固定資産の取得による支出	Purchase of property, plant and equipment and intangible assets	△1,882	△1,557	△1,608	△7,010	△6,290
投資有価証券の取得による支出	Purchase of investment securities	△342	△3,001	△2,871	△2,001	△1,221
投資有価証券の償還による収入	Proceeds from redemption of investment securities	—	—	3,000	—	1,000
連結の範囲の変更を伴う子会社株式の取得による支出	Purchase of investments in subsidiaries resulting in change in scope of consolidation	—	△3,470	—	—	—
関係会社貸付けによる支出	Payments of loans receivable from subsidiaries and affiliates	—	—	△12,000	—	—
関係会社貸付金の回収による収入	Collection of loans receivable from subsidiaries and affiliates	—	—	12,000	—	—
その他	Other, net	△452	△328	△454	153	20
投資活動によるキャッシュ・フロー	Net cash provided by (used in) investing activities	△7,685	△7,557	△5,731	△5,898	△9,498
配当金の支払額	Cash dividends paid	△1,987	△2,252	△2,252	△2,119	△2,119
リース債務の返済による支出	Repayments of lease obligations	—	△179	△441	△484	△451
その他	Other, net	△65	△114	△108	△36	△67
財務活動によるキャッシュ・フロー	Net cash provided by (used in) financing activities	△2,052	△2,545	△2,802	△2,641	△2,639
現金及び現金同等物に係る換算差額	Effect of exchange rate change on cash and cash equivalents	1	△10	1	△7	△0
現金及び現金同等物の増減額(△は減少)	Net increase (decrease) in cash and cash equivalents	4,645	1,272	△1,311	△1,031	△2,211
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	29,510	34,154	35,427	34,115	33,084
現金及び現金同等物の期末残高	Cash and cash equivalents at end of period	34,155	35,427	34,115	33,084	30,872

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【個別】

6.個別四半期業績概要 Outline of Quarterly Non-consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2011/3					2012/3				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
受注高	Amount of order acceptance	29,411	37,014	33,201	45,840	145,467	32,905	40,073	29,915	48,390	151,284
業務ソリューション	Business solutions	15,279	18,049	16,650	24,308	74,287	15,904	21,026	15,711	26,822	79,465
基盤ソリューション	Platform solutions	4,032	4,464	4,101	6,102	18,701	4,614	3,590	3,425	4,822	16,452
ビジネスサービス	Business services	10,099	14,500	12,449	15,429	52,479	12,385	15,456	10,779	16,745	55,366
期末受注残高	Order backlog at end of period	54,265	56,604	57,954	58,162	58,162	57,889	62,642	61,408	64,924	64,924
業務ソリューション	Business solutions	28,423	29,372	30,531	27,417	27,417	27,777	30,695	30,353	32,677	32,677
基盤ソリューション	Platform solutions	7,432	8,309	8,446	9,484	9,484	9,350	8,898	8,967	8,645	8,645
ビジネスサービス	Business services	18,409	18,922	18,976	21,260	21,260	20,762	23,048	22,086	23,602	23,602
売上高 ※1	Net sales	30,105	34,675	31,850	45,633	142,264	33,178	35,320	31,150	44,873	144,522
業務ソリューション	Business solutions	14,033	17,100	15,491	27,422	74,047	15,545	18,108	16,052	24,499	74,206
基盤ソリューション	Platform solutions	3,491	3,588	3,963	5,064	16,107	4,749	4,041	3,356	5,144	17,292
ビジネスサービス	Business services	12,580	13,987	12,395	13,146	52,109	12,883	13,169	11,741	15,229	53,024
売上総利益 ※1	Gross profit	5,692	5,548	5,772	7,267	24,280	6,628	5,457	5,242	6,942	24,270
販売費及び一般管理費	Selling, general and administrative expenses	4,227	3,929	3,841	4,080	16,070	4,294	3,946	3,923	4,250	16,414
営業利益 ※1	Operating income	1,465	1,619	1,930	3,186	8,210	2,334	1,510	1,318	2,691	7,856
経常利益 ※1	Ordinary income	2,127	1,666	1,966	3,260	9,020	2,955	1,577	1,340	2,848	8,722
当期純利益 ※2	Net income	1,397	988	1,185	1,993	5,565	1,711	1,021	173	1,658	4,565
営業利益率(%)	Operating income margin (%)	4.9%	4.7%	6.1%	7.0%	5.8%	7.0%	4.3%	4.2%	6.0%	5.4%
売上高総利益率(%)	Gross profit margin (%)	18.9%	16.0%	18.1%	15.9%	17.1%	20.0%	15.5%	16.8%	15.5%	16.8%
新日鉄向け売上高	Sales to Nippon Steel Corp.	6,865	8,332	6,168	6,265	27,632	6,317	6,038	5,958	6,993	25,308

※1 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for FY2009.

※2 2012年3月期第3四半期決算において、法人税法改正等に伴う繰延税金資産の取崩しにより法人税等の金額が増加しております。影響額については2012年3月期決算短信をご参照下さい。

In the third quarter ended March 31, 2012, the income taxes increased owing to the reversal of deferred tax assets due to the amendment of Corporate Tax Act.

For cumulative effect of this change, please refer to the Consolidated Financial Results for FY2011.

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【個別】

7.個別業績概要 Outline of Non-consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2008/3	2009/3	2010/3	2011/3	2012/3 2012.1.27 (前回見直し)	2012/3	2013/3
		(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)	Previous Outlook)	(実績 Actual)	(見直し Outlook)
受注高	Amount of order acceptance	149,789	150,552	138,424	145,467	—	151,284	—
業務ソリューション	Business solutions	89,247	83,808	75,035	74,287	—	79,465	—
基盤ソリューション	Platform solutions	17,608	15,720	18,009	18,701	—	16,452	—
ビジネスサービス	Business services	42,935	51,022	45,379	52,479	—	55,366	—
期末受注残高	Order backlog at end of period	42,976	51,537	54,959	58,162	—	64,924	—
業務ソリューション	Business solutions	21,045	25,861	27,178	27,417	—	32,677	—
基盤ソリューション	Platform solutions	2,289	2,530	6,891	9,484	—	8,645	—
ビジネスサービス	Business services	19,642	23,146	20,890	21,260	—	23,602	—
売上高 ※1	Net sales	146,714	141,990	135,002	142,264	148,000	144,522	153,000
業務ソリューション	Business solutions	86,472	78,991	73,718	74,047	77,000	74,206	80,000
基盤ソリューション	Platform solutions	19,333	15,479	13,648	16,107	19,000	17,292	18,000
ビジネスサービス	Business services	40,910	47,518	47,635	52,109	52,000	53,024	55,000
売上総利益 ※1	Gross profit	28,999	25,988	24,937	24,280	25,500	24,270	25,800
販売費及び一般管理費	Selling, general and administrative expenses	17,262	17,715	16,372	16,070	16,300	16,414	16,800
営業利益 ※1	Operating income	11,737	8,273	8,565	8,210	9,200	7,856	9,000
経常利益 ※1	Ordinary income	12,381	8,962	9,578	9,020	10,000	8,722	9,800
当期純利益 ※2	Net income	7,458	5,253	5,820	5,565	5,300	4,565	6,200
営業利益率(%)	Operating income margin (%)	8.0%	5.8%	6.3%	5.8%	6.2%	5.4%	5.9%
売上高総利益率(%)	Gross profit margin (%)	19.8%	18.3%	18.5%	17.1%	17.2%	16.8%	16.9%
業務ソリューション	Business solutions	21.6%	18.4%	18.4%	16.9%	18.0%	17.5%	18.1%
基盤ソリューション	Platform solutions	19.2%	20.3%	22.3%	17.5%	17.5%	19.1%	17.0%
ビジネスサービス	Business services	16.2%	17.5%	17.5%	17.1%	16.0%	15.1%	15.0%
新日鉄向売上高	Sales to Nippon Steel Corp.	20,955	24,526	26,506	27,632	—	25,308	—
期末従業員数(人)	Number of employees at end of period (jobs)	2,243	2,359	2,424	2,414	—	2,415	—

※1 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for FY2009.

※2 2012年3月期第3四半期決算において、法人税法改正等に伴う繰延税金資産の取崩しにより法人税等の金額が増加しております。影響額については2012年3月期決算短信をご参照下さい。

In the third quarter ended March 31, 2012, the income taxes increased owing to the reversal of deferred tax assets due to the amendment of Corporate Tax Act.

For cumulative effect of this change, please refer to the Consolidated Financial Results for FY2011.

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【個別】

8.要約個別貸借対照表 Condensed Non-consolidated Balance Sheets

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

(1)資産の部		Assets						
		2008/3	2009/3	2010/3	2011/3	2012/3		
		(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)		
現金及び預金	Cash and deposits	3,820	2,275	2,200	3,086	790		
預け金	Deposits paid	23,981	22,521	25,206	22,855	23,390		
受取手形及び売掛金	Notes and accounts receivable-trade	30,758	28,933	31,176	31,535	31,072		
有価証券	Short-term investment securities	8,000	10,992	9,998	7,032	9,006		
たな卸資産	Inventories	9,762	11,085	11,366	10,025	11,347		
繰延税金資産	Deferred tax assets	2,250	2,132	2,039	1,786	2,029		
1年内回収予定の関係会社長期貸付金	Current portion of long-term loans receivable from subsidiaries and affiliates	—	12,000	—	—	—		
その他	Other	1,177	1,057	1,174	1,201	1,569		
貸倒引当金	Allowance for doubtful accounts	△ 196	△ 152	△ 129	△ 15	△ 15		
流動資産合計	Total current assets	79,552	90,845	83,033	77,507	79,190		
有形固定資産	Property, plant and equipment	9,331	9,087	10,188	14,609	18,342		
無形固定資産	Intangible assets	412	627	1,066	1,312	1,355		
投資有価証券	Investment securities	2,149	4,728	4,767	6,628	6,791		
関係会社株式	Stocks of subsidiaries and affiliates	1,359	5,019	5,019	5,040	5,065		
関係会社長期貸付金	Long-term loans receivable from subsidiaries and affiliates	12,000	—	12,000	12,000	12,000		
差入保証金	Guarantee deposits	2,317	2,622	3,332	3,237	3,153		
繰延税金資産	Deferred tax assets	3,653	4,376	4,184	4,557	4,394		
その他	Other	294	272	267	258	258		
固定資産合計	Total noncurrent assets	31,515	26,734	40,825	47,646	51,361		
資産合計	Total assets	111,068	117,580	123,859	125,153	130,552		
(2)負債・純資産の部		Liabilities and Net Assets						
		2008/3	2009/3	2010/3	2011/3	2012/3		
		(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)		
支払手形及び買掛金	Notes and accounts payable-trade	14,629	15,669	15,511	14,293	14,732		
未払費用	Accrued expenses	3,424	2,018	2,003	2,073	2,184		
未払法人税等	Income taxes payable	3,644	3,191	2,015	1,906	2,376		
賞与引当金	Provision for bonuses	3,501	3,317	3,362	3,229	3,130		
前受金	Advances received	4,422	7,185	8,082	6,036	7,427		
未払金	Accounts payable-other	263	232	353	412	242		
その他	Other	9,543	10,416	11,416	12,369	12,620		
流動負債合計	Total current liabilities	39,426	42,030	42,745	40,322	42,714		
退職給付引当金	Provision for retirement benefits	7,637	8,724	9,210	9,994	11,021		
その他	Other	107	174	1,572	1,148	704		
固定負債合計	Total noncurrent liabilities	7,744	8,899	10,783	11,142	11,726		
資本金	Capital stock	12,953	12,952	12,952	12,952	12,952		
資本剰余金	Capital surplus	9,950	9,950	9,950	9,950	9,950		
利益剰余金	Retained earnings	42,087	45,087	48,655	52,101	54,546		
土地再評価差額金	Revaluation reserve for land	△ 1,277	△ 1,276	△ 1,276	△ 1,276	△ 1,276		
その他有価証券評価差額金他	Valuation difference on available-for-sale securities and others	185	△ 63	49	△ 38	△ 61		
純資産合計	Total net assets	63,898	66,650	70,330	73,688	76,111		
負債・純資産合計	Total liabilities and net assets	111,068	117,580	123,859	125,153	130,552		
(3)指標		Management index						
		2008/3	2009/3	2010/3	2011/3	2012/3		
		(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)		
自己資本比率(%)	Equity ratio (%)	57.5%	56.7%	56.8%	58.9%	58.3%		
総資産利益率(%)	Return on Asset (%)	6.9%	4.6%	4.8%	4.5%	3.6%		
自己資本当期純利益率(%)	Return on Equity (%)	12.2%	8.0%	8.5%	7.7%	6.1%		

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【個別】

9.要約個別損益計算書 Condensed Non-consolidated Statements of Income

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2008/3	2009/3	2010/3	2011/3	2012/3 2012.1.27 (前回見直し)	2012/3	2013/3
		(実績 Actual)	(実績 Actual)	(実績 Actual)	(実績 Actual)	Previous Outlook)	(実績 Actual)	(見直し Outlook)
売上高 ※1	Net sales	146,714	141,990	135,002	142,264	148,000	144,522	153,000
売上原価	Cost of sales	117,715	116,001	110,065	117,983	122,500	120,252	127,200
売上総利益 ※1	Gross profit	28,999	25,988	24,937	24,280	25,500	24,270	25,800
販売費及び一般管理費	Selling, general and administrative expenses	17,262	17,715	16,372	16,070	16,300	16,414	16,800
営業利益 ※1	Operating income	11,737	8,273	8,565	8,210	9,200	7,856	9,000
営業外収益	Non-operating income	694	757	1,144	923	—	978	—
営業外費用	Non-operating expenses	50	69	131	113	—	111	—
経常利益 ※1	Ordinary income	12,381	8,962	9,578	9,020	10,000	8,722	9,800
特別利益	Extraordinary income	88	9	—	—	—	—	—
特別損失	Extraordinary loss	11	114	—	—	—	—	—
税引前当期純利益 ※1	Income before income taxes	12,458	8,857	9,578	9,020	—	8,722	—
法人税、住民税及び事業税	Income taxes-current	5,631	4,039	3,550	3,514	—	4,230	—
法人税等調整額 ※2	Income taxes-deferred	△630	△435	207	△59	—	△73	—
当期純利益 ※2	Net income	7,458	5,253	5,820	5,565	5,300	4,565	6,200

売上原価の内訳

Breakdown of cost of sales

労務費	Labor cost	16,325	17,510	17,191	17,360	—	17,991	—
材料費	Material cost	35,501	37,683	37,025	37,793	—	38,702	—
外注費	Subcontract expenses	55,487	52,706	46,642	51,503	—	55,173	—
賃借料	Rent expenses	4,267	4,288	4,574	4,460	—	4,570	—
その他	Other	6,135	3,814	4,630	6,866	—	3,814	—

販売費及び一般管理費の内訳

Breakdown of selling, general and administrative expenses

労務費	Labor cost	6,457	6,814	6,684	6,651	—	7,020	—
営業支援費	Operating expense for acceptance of orders	3,288	3,301	3,074	2,944	—	3,126	—
業務委託費	Business consignment expenses	2,068	1,915	1,901	1,855	—	1,802	—
減価償却費	Depreciation and amortization	181	190	154	134	—	125	—
その他	Other	5,268	5,495	4,556	4,483	—	4,339	—

※1 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for FY2009.

※2 2012年3月期第3四半期決算において、法人税法改正等に伴う繰延税金資産の取崩しにより法人税等の金額が増加しております。影響額については2012年3月期決算短信をご参照下さい。

In the third quarter ended March 31, 2012, the income taxes increased owing to the reversal of deferred tax assets due to the amendment of Corporate Tax Act.

For cumulative effect of this change, please refer to the Consolidated Financial Results for FY2011.

巻末の開示事項をご覧下さい。 Please see the important disclosures at the end of this material.

【連結】

《参考》上期財務情報 Ref. First Half Financial Information

1. 連結業績概要 Outline of Consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2007/9	2008/9	2009/9	2010/9	2011/9	2012/9
		(実績 Actual)	(見通し Outlook)				
受注高	Amount of order acceptance	86,566	87,239	72,005	74,687	80,833	—
業務ソリューション	Business solutions	55,210	52,348	41,203	40,601	44,043	—
基盤ソリューション	Platform solutions	9,584	8,949	8,250	9,290	8,763	—
ビジネスサービス	Business services	21,772	25,942	22,551	24,796	28,025	—
期末受注残高	Order backlog at end of period	54,616	58,694	57,969	59,648	65,632	—
業務ソリューション	Business solutions	31,841	33,283	31,942	31,746	33,108	—
基盤ソリューション	Platform solutions	4,470	3,450	4,339	8,979	9,475	—
ビジネスサービス	Business services	18,305	21,962	21,688	18,922	23,048	—
売上高 ※1	Net sales	75,955	76,445	69,803	73,724	76,211	80,000
業務ソリューション	Business solutions	44,690	44,033	38,389	38,222	40,226	42,500
基盤ソリューション	Platform solutions	10,181	8,789	7,404	8,737	9,747	9,500
ビジネスサービス	Business services	21,084	23,622	24,009	26,764	26,237	28,000
売上総利益 ※1	Gross profit	16,531	15,373	14,420	14,273	15,087	15,000
販売費及び一般管理費	Selling, general and administrative expenses	10,184	11,058	10,369	10,126	10,070	10,200
営業利益 ※1	Operating income	6,347	4,315	4,050	4,147	5,016	4,800
経常利益 ※1	Ordinary income	6,528	4,576	4,266	4,404	5,226	5,000
四半期純利益	Net income	3,538	2,338	2,313	2,383	2,721	2,800
包括利益	Comprehensive income	—	—	—	2,435	2,786	—
営業利益率(%)	Operating income margin (%)	8.4%	5.6%	5.8%	5.6%	6.6%	6.0%
売上高総利益率(%)	Gross profit margin (%)	21.8%	20.1%	20.7%	19.4%	19.8%	18.8%
新日鉄向け売上高	Sales to Nippon Steel Corp.	11,256	12,772	14,204	16,204	12,933	—
1株当たり四半期純利益(円)	Net income per share (yen)	66.76	44.12	43.66	44.97	51.34	52.83
純資産	Net assets	70,755	75,894	80,029	84,405	89,109	—
総資産	Total assets	108,929	115,939	122,699	126,110	133,007	—
研究開発費	R&D expenses	615	586	539	644	750	—
設備投資 ※2	Capital expenditure	900	737	2,396	3,784	3,410	3,000
減価償却費 ※2	Depreciation and amortization	920	881	967	1,071	1,161	1,500
期末従業員数(人)	Number of employees at end of period (jobs)	4,328	4,671	4,882	4,965	5,022	—

※1 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期第2四半期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for the Second Quarter of FY2009.

※2 2009年3月期より、設備投資及び減価償却費に、リース資産の新規購入及び減価償却費を含めております。

The amount of newly leased assets and that of their depreciation and amortization have been included in above items "Capital expenditure" and "Depreciation and amortization", respectively, from the fiscal year ended March 31, 2009.

巻末の開示事項をご覧下さい。 Please see the important disclosures at the end of this material.

【連結】

《参考》上期財務情報 Ref. First Half Financial Information

2. 要約連結損益計算書 Condensed Consolidated Statements of Income

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2007/9	2008/9	2009/9	2010/9	2011/9	2012/9
		(実績 Actual)	(見通し Outlook)				
売上高 ※	Net sales	75,955	76,445	69,803	73,724	76,211	80,000
売上原価	Cost of sales	59,424	61,071	55,382	59,451	61,123	65,000
売上総利益 ※	Gross profit	16,531	15,373	14,420	14,273	15,087	15,000
販売費及び一般管理費	Selling, general and administrative expenses	10,184	11,058	10,369	10,126	10,070	10,200
営業利益 ※	Operating income	6,347	4,315	4,050	4,147	5,016	4,800
営業外収益	Non-operating income	199	275	305	335	270	—
営業外費用	Non-operating expenses	18	14	89	77	60	—
経常利益 ※	Ordinary income	6,528	4,576	4,266	4,404	5,226	5,000
特別利益	Extraordinary income	—	—	—	—	—	—
特別損失	Extraordinary loss	5	17	—	—	—	—
税金等調整前四半期純利益 ※	Income before income taxes and minority interests	6,523	4,560	4,266	4,404	5,226	—
法人税等	Income taxes-current	2,679	2,032	1,888	1,907	2,380	—
法人税等調整額	Income taxes-deferred	119	—	—	—	—	—
少数株主利益	Minority interests in income	186	190	64	113	124	—
四半期純利益	Net income	3,538	2,338	2,313	2,383	2,721	2,800
包括利益	Comprehensive income	—	—	—	2,435	2,786	—

売上原価の内訳 Breakdown of cost of sales

労務費	Labor cost	15,197	16,447	16,918	17,569	17,847	—
材料費	Material cost	17,123	20,180	17,158	20,872	21,680	—
外注費	Subcontract expenses	22,858	21,260	17,653	17,103	20,001	—
その他	Other	4,246	3,184	3,653	3,905	1,593	—

販売費及び一般管理費の内訳 Breakdown of selling, general and administrative expenses

労務費	Labor cost	4,338	4,739	4,736	4,618	4,654	—
営業支援費	Operating expense for acceptance of orders	1,737	2,025	1,653	1,654	1,671	—
その他	Other	4,109	4,294	3,980	3,852	3,744	—

※ 2010年3月期より、工事進行基準を適用しております。会計基準の変更に伴う影響額は、2010年3月期第2四半期決算短信をご参照下さい。

On April 1, 2009, the Company adopted the percentage of completion method. For cumulative effect of a change in accounting principle, please refer to the Consolidated Financial Results for the Second Quarter of FY2009.

巻末の開示事項をご覧下さい。 Please see the important disclosures at the end of this material.

【連結】

《参考》上期財務情報 Ref. First Half Financial Information

3.要約連結キャッシュ・フロー計算書 Condensed Consolidated Statements of Cash Flows

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2007/9	2008/9	2009/9	2010/9	2011/9
		(実績 Actual)				
税金等調整前四半期純利益	Income before income taxes and minority interests	6,523	4,560	4,266	4,404	5,226
減価償却費	Depreciation and amortization	920	881	967	1,071	1,161
のれん償却額	Amortization of goodwill	—	41	82	82	82
退職給付引当金の増減額(△は減少)	Increase (decrease) in provision for retirement benefits	429	494	528	529	400
投資有価証券評価損益(△は益)	Loss (gain) on valuation of investment securities	5	—	—	—	—
売上債権の増減額(△は増加)	Decrease (increase) in notes and accounts receivable-trade	10,495	6,988	9,632	8,314	3,578
たな卸資産の増減額(△は増加)	Decrease (increase) in inventories	△1,973	△2,146	△2,063	△1,842	△3,526
仕入債務の増減額(△は減少)	Increase (decrease) in notes and accounts payable-trade	△6,059	△4,562	△6,642	△5,113	△3,462
その他	Other, net	△589	388	1,565	△1,884	1,142
小計	Subtotal	9,751	6,644	8,335	5,561	4,603
法人税等の支払額	Income taxes paid	△4,447	△4,330	△4,077	△2,483	△2,925
その他	Other, net	184	237	193	200	232
営業活動によるキャッシュ・フロー	Net cash provided by (used in) operating activities	5,488	2,551	4,451	3,278	1,909
定期預金の預入による支出	Payments into time deposits	△1,000	—	—	—	—
有価証券の取得による支出	Purchase of short-term investment securities	△3,006	△2,000	△6,150	△997	△4,000
有価証券の償還による収入	Proceeds from redemption of securities	—	3,000	2,200	7,000	1,000
有形及び無形固定資産の取得による支出	Purchase of property, plant and equipment and intangible assets	△900	△737	△970	△3,767	△3,401
投資有価証券の取得による支出	Purchase of investment securities	△341	△3,001	△0	△0	△999
投資有価証券の償還による収入	Proceeds from redemption of investment securities	—	—	3,000	—	1,000
連結の範囲の変更を伴う子会社株式の取得による支出	Purchase of investments in subsidiaries resulting in change in scope of consolidation	—	△3,470	—	—	—
関係会社貸付けによる支出	Payments of loans receivable from subsidiaries and affiliates	—	—	△12,000	—	—
関係会社貸付金の回収による収入	Collection of loans receivable from subsidiaries and affiliates	—	—	12,000	—	—
関係会社株式の取得による支出	Purchase of stocks of subsidiaries and affiliates	—	—	—	△21	—
その他	Other, net	△395	△104	△24	110	6
投資活動によるキャッシュ・フロー	Net cash provided by (used in) investing activities	△5,642	△6,312	△1,944	2,323	△6,394
配当金の支払額	Cash dividends paid	△927	△1,060	△1,192	△1,059	△1,059
リース債務の返済による支出	Repayments of lease obligations	—	△97	△185	△245	△225
その他	Other, net	△81	△101	△106	△36	△67
財務活動によるキャッシュ・フロー	Net cash provided by (used in) financing activities	△1,008	△1,258	△1,483	△1,341	△1,352
現金及び現金同等物に係る換算差額	Effect of exchange rate change on cash and cash equivalents	2	9	3	△2	0
現金及び現金同等物の増減額(△は減少)	Net increase (decrease) in cash and cash equivalents	△1,161	△5,010	1,027	4,257	△5,836
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	29,510	34,155	35,427	34,115	33,084
現金及び現金同等物の四半期末残高	Cash and cash equivalents at end of period	28,349	29,145	36,455	38,373	27,247

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【個別】

《参考》上期財務情報 Ref. First Half Financial Information
 4.個別業績概要 Outline of Non-consolidated Business Results

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2007/9 (実績 Actual)	2008/9 (実績 Actual)	2009/9 (実績 Actual)	2010/9 (実績 Actual)	2011/9 (実績 Actual)	2012/9 (見通し Outlook)
受注高	Amount of order acceptance	78,098	78,508	64,127	66,425	72,978	—
業務ソリューション	Business solutions	47,951	44,452	34,175	33,328	36,931	—
基盤ソリューション	Platform solutions	8,583	8,308	7,527	8,497	8,205	—
ビジネスサービス	Business services	21,564	25,748	22,424	24,599	27,841	—
期末受注残高	Order backlog at end of period	50,127	54,619	54,384	56,604	62,642	—
業務ソリューション	Business solutions	28,293	29,764	29,028	29,372	30,695	—
基盤ソリューション	Platform solutions	3,529	2,894	3,667	8,309	8,898	—
ビジネスサービス	Business services	18,305	21,962	21,688	18,922	23,048	—
売上高 ※	Net sales	67,871	66,865	61,280	64,780	68,498	71,500
業務ソリューション	Business solutions	37,927	35,733	31,008	31,133	33,654	35,000
基盤ソリューション	Platform solutions	9,068	7,704	6,389	7,079	8,791	8,500
ビジネスサービス	Business services	20,876	23,428	23,882	26,567	26,053	28,000
売上総利益 ※	Gross profit	13,599	11,905	11,546	11,241	12,085	11,900
販売費及び一般管理費	Selling, general and administrative expenses	8,512	9,045	8,296	8,156	8,240	8,400
営業利益 ※	Operating income	5,087	2,860	3,249	3,085	3,845	3,500
経常利益 ※	Ordinary income	5,588	3,401	4,046	3,793	4,533	4,200
四半期純利益	Net income	3,331	2,041	2,554	2,385	2,732	2,700
営業利益率(%)	Operating income margin (%)	7.5%	4.3%	5.3%	4.8%	5.6%	4.9%
売上高総利益率(%)	Gross profit margin (%)	20.0%	17.8%	18.8%	17.4%	17.6%	16.6%
業務ソリューション	Business solutions	21.7%	17.0%	19.7%	16.4%	18.7%	18.7%
基盤ソリューション	Platform solutions	20.8%	21.0%	23.5%	19.1%	18.0%	18.0%
ビジネスサービス	Business services	16.6%	18.1%	16.4%	18.0%	16.1%	13.6%
新日鉄向け売上高	Sales to Nippon Steel Corp.	10,730	12,187	13,611	15,198	12,355	—
期末従業員数(人)	Number of employees at end of period (jobs)	2,256	2,412	2,490	2,429	2,453	—

※ 2010年3月期より、工事進行基準を適用しております。
 On April 1, 2009, the Company adopted the percentage of completion method.

巻末の開示事項をご覧ください。 Please see the important disclosures at the end of this material.

【個別】

《参考》上期財務情報 Ref. First Half Financial Information

5.要約個別損益計算書 Condensed Non-consolidated Statements of Income

(単位:百万円(他に指定ない限り) Millions of Yen, except as otherwise noted)

		2007/9 (実績 Actual)	2008/9 (実績 Actual)	2009/9 (実績 Actual)	2010/9 (実績 Actual)	2011/9 (実績 Actual)	2012/9 (見通し Outlook)
売上高 ※	Net sales	67,871	66,865	61,280	64,780	68,498	71,500
売上原価	Cost of sales	54,272	54,960	49,734	53,539	56,412	59,600
売上総利益 ※	Gross profit	13,599	11,905	11,546	11,241	12,085	11,900
販売費及び一般管理費	Selling, general and administrative expenses	8,512	9,045	8,296	8,156	8,240	8,400
営業利益 ※	Operating income	5,087	2,860	3,249	3,085	3,845	3,500
営業外収益	Non-operating income	530	568	844	759	729	—
営業外費用	Non-operating expenses	29	27	48	51	41	—
経常利益 ※	Ordinary income	5,588	3,401	4,046	3,793	4,533	4,200
特別利益	Extraordinary income	—	—	—	—	—	—
特別損失	Extraordinary loss	5	13	—	—	—	—
税引前四半期純利益 ※	Income before income taxes	5,582	3,387	4,046	3,793	4,533	—
法人税等	Income taxes-current	2,064	1,347	1,491	1,407	1,800	—
法人税等調整額	Income taxes-deferred	187	—	—	—	—	—
四半期純利益	Net income	3,331	2,041	2,554	2,385	2,732	2,700

売上原価の内訳

Breakdown of cost of sales

労務費	Labor cost	7,964	8,641	8,759	8,727	8,974	—
材料費	Material cost	16,233	18,964	15,497	18,290	19,708	—
外注費	Subcontract expenses	27,528	25,541	22,728	23,230	26,554	—
賃借料	Rent expenses	2,120	2,114	2,328	2,213	2,249	—
その他	Other	427	△299	422	1,078	△1,074	—

販売費及び一般管理費の内訳

Breakdown of selling, general and administrative expenses

労務費	Labor cost	3,280	3,512	3,514	3,415	3,558	—
営業支援費	Operating expense for acceptance of orders	1,636	1,904	1,550	1,607	1,622	—
業務委託費	Business consignment expenses	928	980	796	920	847	—
減価償却費	Depreciation and amortization	84	93	73	62	59	—
その他	Other	2,584	2,555	2,363	2,150	2,153	—

※ 2010年3月期より、工事進行基準を適用しております。

On April 1, 2009, the Company adopted the percentage of completion method.

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本資料には当社又は当社役員の当社の営業成績及び財政状態に関する意図、意見又は現時点の予想と関連する将来予想が記載されております。従って、この将来予想は、歴史的事実でも将来の業績を保証するものでもないため、リスクと不確定な要素を含んでおります。実際の業績は様々な要因により異なる可能性があります。当社は、この将来予想を、これらの変化要因を反映するために修正することを保証するものではありません。

財務諸表の開示について

当社連結財務諸表及び、個別財務諸表につきましては、日本の金融商品取引法及びそれに関連する会計規則、日本基準における一般会計原則に従って作成されております。そのため国際財務報告基準とは開示方法が異なる部分がありますのでご注意ください。

This document includes statements of forward-looking descriptions regarding the intent, belief or current expectations of NS Solutions Corporation (the “Company”) or its officers in terms of its operation and financial condition. Accordingly, such statements contain risks and uncertainties since they are neither historical facts nor guarantees of future performance. Actual results may be varied and influenced by various factors. The Company does not undertake to revise such forward-looking descriptions to reflect those factors.

Basis of Presenting Financial Statements

The accompanying financial statements of the Company and its consolidated subsidiaries have been prepared in accordance with the provisions set forth in the Financial Instruments and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.